

Signify Innovations India Limited Annual Report 2021-22



# We are Signify

Our purpose is to unlock the extraordinary potential of light for brighter lives and a better world.

Signify is the world leader in lighting. We provide our customers with high-quality, energy-efficient lighting products, systems and services. By turning light sources into data collection points, we can connect more devices, places and people through light, contributing to a safer, more productive and smarter world.

# Our values

Our values provide our people with a common understanding of what matters to us and how we work



Customer We partner with our external customers. they are at the center of what we do.



We collaborate across teams to build on our strengths and diversity, and work towards our shared goal.



We innovate to set ourselves apart and continue to lead in the market.



We work smarter and faster to deliver excellence.





Amidst all the chaos and disruption, we responded as one large family, supporting our employees, our partners and the society to get back on their feet. As the economy regained momentum in the second half of the year, we also witnessed a growth in demand for both consumer and professional lighting. Revival of new home construction and re-opening of most offices and industries buoyed the overall sentiment for the lighting industry; however global supply chain issues and component unavailability affected our ability to meet this high demand. By swiftly taking multiple mitigating actions and simultaneously managing our prices to offset the structural part of inflation, we managed to grow our topline and improve our profitability. All of these demonstrate that the fundamentals of our business are stronger than ever, driven by the ever-growing need for energy-efficient and digital lighting technologies.

It is integral to our company strategy that our growth must not be at the expense of the earth, but to its benefit. Our strategy identifies five domains for innovative and sustainable growth: contributing to climate action, contributing to a circular economy, increasing food availability, enhancing safety and security, and improving health and wellbeing. Our ambitious sustainability program, Brighter Lives, Better World 2025, builds on our 2020 achievement of carbon neutrality in our operations. Through this program, we will amplify our positive impact by enabling our customers and suppliers to become more sustainable. I am proud to say that we are on track to meet our commitments to double our positive impact on the environment and society by the end of 2025.

# Chairman's Message

#### Dear Stakeholder,

The last financial year began on a subdued note owing to multiple waves of the COVID-19 pandemic affecting the entire country and taking a severe toll on lives and economic activity. While the pandemic tested us all severely, we at Signify responded swiftly and demonstrated exceptional resilience in dealing with a calamity that was unprecedented, by any standards.

#### Our strategic focus

Our strategic direction has been reinforced around our 5 Frontiers, which focuses on being even more customer centric, delivering differentiated offers, driving growth for sustainability, digitalizing and transforming for the future, and being a great place to work.

We continued to lead the LED transformation in the country by launching innovative products during the year, such as our Philips HexaStyle downlight, India's first hexagon-shaped LED downlight and Philips Motion Sensor T-Bulb. We also entered the fans category for the first time with our EcoLink brand, expanding our portfolio beyond lighting and switches. Our home decorative lighting business also registered a healthy growth on account of new home construction picking up across India. To tap into this growing opportunity, we expanded our Philips Smart Light Hubs network to 225 stores across the country and added our switches and 3D printed luminaires portfolio in these stores.

After a tough period in 2019 and 2020, our professional lighting business witnessed a revival this year, and we are very encouraged by the growing demand for connected lighting in the country. I am very happy to report that we managed to grow our connected light points installed base by winning prestigious sports lighting projects such as the Arun Jaitley Cricket stadium in Delhi and Baroda Cricket Stadium in Baroda, in addition to other significant projects with JCB, Metro Rail and NHAI, amongst many others. We also continued to make the world a safer place with our UVGI systems that are installed in a building's HVAC system and constantly purify the indoor air.

#### Our commitment to the society

As a socially responsible company, we remain committed to enabling underserved communities to get access to the benefits of sustainable lighting. To fulfill this mission, we partner with numerous social impact organizations to provide clean technology-based lighting systems to homes, communal spaces and institutions, empowering communities to be safer, active, and economically productive after sunset. Last year we positively impacted more than 3.3 million lives with our CSR programs spread across the country. We illuminated villages through solar based lighting, donated 120 oxygen concentrators to public healthcare institutions to mitigate the impact of the pandemic and made 25 hospitals safer with our UV-C air disinfection systems.

On behalf of our Board of Management and our entire leadership team, I want to thank our employees, who continue to show tremendous dedication, creativity and resilience and each day fulfil our purpose to unlock the extraordinary potential of light for brighter lives and a better world. I also thank our customers for their trust and loyalty, especially during these challenging times. This continues to motivate us to do our best every day. Finally, I thank our shareholders for their continued confidence in us and in the execution of our strategy.

Warm Regards,

Mahesh lyer

Chairman

Signify Innovations India Limited

# Financial Highlights

Total Income

Total Profit Before Tax ₹2,824 Cr. ₹315 Cr.

Earning per Share ₹**40.32** 

# **Board of Directors**



Mr. Mahesh lyer

Chairman of the Board, Chairman of Audit Committee, Member of Nomination and Remuneration Committee. Stakeholder's Relationship Committee



Mr. Sumit Joshi

Vice Chairman, Managing Director and CEO, Member of Nomination and Remuneration Committee. Stakeholder's Relationship Committee, Banking & Other Operations, CSR Committee



Mr. Vinayak Deshpande

Independent and Non-executive Director, Chairman of Stakeholder's Relationship Committee. Member of Audit. Nomination and Remuneration Committee



Ms. Sangeeta Pendurkar

Independent and Non-executive Director, Chairperson of Nomination & Remuneration, CSR Committee, Member of Audit Committee



Vikas Malhotra

Whole-time Director & Head - Systems & Services, Member of Banking and Other Operations Committee, **CSR Committee** 

# An extraordinary year



We have been recognized as one of India's 100 Best Companies to work for in a survey conducted by the Great Place to Work institute for the fourth time in a row.



We illuminated Navi Mumbai's DY Patil Sports Stadium, one of India's premier cricket and football stadium, with 408 SportsStar LED Flood luminaires enabled with DMX networking control system for an ideal experience.



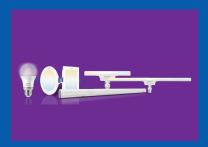
We illuminated Baroda Cricket Stadium, one of India's largest cricket stadium with our Philips LED Floodlighting system.



We launched India's first hexagonal shaped LED downlighter Philips HexaStyle.



We now have more than 225 smart light hubs across India offering our customer a first-hand experience of our wide lighting range.



We introduced our Philips Smart Wi-Fi LED lighting range for an extraordinary smart lighting experience.



It was an absolute honor to illuminate Chennai's iconic landmark – The Ripon building.



Signify launched its EcoLink range of fans across India.



We launched our Philips Skyline e-Way, a high performing lighting solution for safer expressways and highways.

# Lighting up the new India



# Har Gaon Roshan Lighting up villages

The objective of this program is to promote rural development by providing solar energy-based lighting facilities in rural villages to enhance the safety of women and children after sunset and extend the working day of the village, thereby also enabling economic activities after sunset. Under this program, a total of 43 villages were illuminated with solar street lighting & solar indoor home system in the Majuli district of Assam & Amritsar district of Punjab.

# Swasthya Kiran Lighting up Hospitals

The objective of this program is to create a safer environment in hospitals across the country through UV-C lighting-based disinfection of common areas in the hospital. A total of 27 hospitals benefitted from the program wherein UV-C based air disinfection solutions were installed in these hospitals to reduce the risk of hospital-acquired air borne infections such as COVID-19, Tuberculosis.





# Humanitarian Relief project

In the context of the COVID-19 pandemic, under COVID-19 Relief project, 120 Oxygen Concentrators were donated to 10 TB hospitals across India to enhance the availability of Oxygen in hospitals to support patients from the underprivileged sections of the society.



### SIGNIFY INNOVATIONS INDIA LIMITED

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Annual General Meeting on Friday, 23rd September, 2022 at 10.00 a.m. through Video Conference (VC) / Other Audio Visual Means (OAVM)

For detailed procedure for joining the meeting through VC/OAVM and other relevant information, please refer to the AGM Notice that forms part of the Annual Report.

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## **CORPORATE INFORMATION**

#### **Board of Directors**

#### **Chairman & Non-Executive Director**

Mr. Mahesh Srinivasan Iyer

#### Vice- Chairman, Managing Director & CEO

Mr. Sumit Padmakar Joshi

#### **Whole-Time Director**

Mr. Vikas Malhotra

#### **Independent & Non-Executive Directors**

Ms. Sangeeta Pendurkar Mr. Vinayak K. Deshpande

#### **Head of Legal & Company Secretary**

Mr. Nitin Mittal

### **Committees of Board**

#### **Audit Committee**

Mr. Mahesh Srinivasan Iyer – Chairman Ms. Sangeeta Pendurkar – Member Mr. Vinayak K. Deshpande – Member

#### **Nomination and Remuneration Committee**

Ms. Sangeeta Pendurkar – Chairperson Mr. Mahesh Srinivasan Iyer – Member Mr. Sumit Padmakar Joshi - Member Mr. Vinayak K. Deshpande - Member

#### **Corporate Social Responsibility Committee**

Ms. Sangeeta Pendurkar - Chairperson

Mr. Vikas Malhotra - Member

Mr. Sumit Padmakar Joshi - Member

#### **Stakeholders Relationship Committee**

Mr. Vinayak K. Deshpande - Chairman Mr. Mahesh Srinivasan Iyer – Member Mr. Sumit Padmakar Joshi - Member

#### **Banking and Other Operations Committee**

Mr. Sumit Padmakar Joshi - Chairman

Mr. Vikas Malhotra - Member



## **Management Team**

Managing Director, Chief Executive Officer & Interim Head- HR

Sumit Padmakar Joshi

Whole-time Director & Head - System & Services

Vikas Malhotra

**Chief Financial Officer** 

Dibyendu Raychaudhury

Head of Legal- Cluster India & Pacific and Company Secretary

Nitin Mittal

**Head - Professional Sales** 

Girish Chawla

**Head - Division Digital Products** 

Arun C Kumar

**Head-Consumer Sales** 

Vinay Jha

**Head-Supply Chain** 

Nitin Agarwal

**Head - Division Digital Solutions** 

Munish Peshin

**Head - Smart Homes & Switches Sales** 

Shankaranarayanan V

**Head - Customer Satisfaction** 

Sudhir Kumar Agarwal

**Head - Procurement** 

Atul Srivastava

**Head - IMC & Commercial Operations** 

Nikhil Gupta

**Head-Vadodara Plant** 

Nitin Harjai

**Head - OEM & Frontier Market Sales** 

Padmanava Gupta



### **Other Information**

#### **STATUTORY AUDITORS**

S.R. Batliboi & Co. LLP Chartered Accountants

#### **SECRETARIAL AUDITORS**

PI & Associates Companies Secretaries

#### **COST AUDITORS**

Kailash Sankhlecha & Associates Cost Accountants

#### **INTERNAL AUDITORS**

**KPMG** 

#### **BANKERS**

Citibank N.A.
Bank of America
State Bank of India
Yes Bank Limited
Deutsche Bank AG
Standard Chartered Bank
BNP Paribas
Rabobank AU

#### **REGISTRAR AND SHARE TRANSFER AGENT**

KFin Technologies Limited ('Kfintech') Unit: Signify Innovations India limited Selenium Tower-B, Plot no.31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad-500 032.

Toll Free number: 1800 309 4001, Telephone number: +91 040-67162222, Email: einward.ris@kfintech.com Website: www.kfintech.com

#### **REGISTERED OFFICE**

PS ARCADIA CENTRAL, 3A, 3rd floor, 4A, Abanindranath Thakur Sarani (Camac Street), Kolkata – 700 017 Registered Office Phone: +91 7303084237

Corporate Office Phone: +91 7303084237

Website: www.signify.com



#### NOTICE OF ANNUAL GENERAL MEETING

**NOTICE** is hereby given that the 7th Annual General Meeting of **SIGNIFY INNOVATIONS INDIA LIMITED** will be held on Friday, the 23rd day of September, 2022 at 10:00 am through Video Conference / Other Audio Visual Means, to transact the following business. The venue of the meeting shall be deemed to be the Registered Office of the Company at PS ARCADIA CENTRAL, 3A, 3rd floor, 4A, Abanindranath Thakur Sarani (Camac Street), Kolkata – 700 017.

#### **ORDINARY BUSINESS:**

- 1. To consider and, if thought fit, to pass, with or without modification(s), the following resolutions as an Ordinary Resolution to receive, consider and adopt the Financial Statements of the Company for the financial year ended 31st March, 2022, including the audited Balance Sheet as at 31st March, 2022, the Statement of Profit and Loss for the year ended on that date and the reports of the Auditors and Directors thereon:
  - "RESOLVED THAT the Financial Statements of the Company for the financial year ended 31st March, 2022, including the audited Balance Sheet as at 31st March, 2022, the Statement of Profit and Loss for the year ended on that date and the reports of the Auditors and Directors thereon, be and are hereby received, considered and adopted.
  - RESOLVED FURTHER THAT all the Directors, KMPs and the Company Secretary, of the Company, be and are hereby severally authorized to do all such acts, things or deeds which may be necessary, proper or expedient to give effect to this resolution."
- 2. To consider and, if thought fit, to pass, with or without modification(s), the following resolutions as an Ordinary Resolution to confirm the payment of interim dividend of ₹ 37.50/- per equity share i.e. 375% on face value of ₹10/- each for the financial year ended March 31, 2022:
  - "RESOLVED THAT the Interim dividend of ₹ 37.50/- per equity share i.e. 375% on face value of ₹10/- each for the financial year 2021-22, duly approved by the Board of Directors of the Company and already paid, be and is hereby confirmed."
- 3. To consider and, if thought fit, to pass, with or without modification(s), the following resolutions as an Ordinary Resolution to appoint a director in place of Mr. Vikas Malhotra (DIN: 09253036), who retires by rotation and being eligible offers himself for re-appointment:
  - "RESOLVED THAT Mr. Vikas Malhotra (DIN: 09253036), who retires by rotation and being eligible offers himself for re-appointment, be and is hereby re-appointed as a Director of the Company."

#### **SPECIAL BUSINESS:**

- 4. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution for the revision in remuneration of Mr. Sumit Padmakar Joshi (DIN-07018906):
  - "RESOLVED THAT in partial modification of the resolution passed earlier by the Members at the Annual General Meeting of the Company held on 17th September, 2021, pursuant to the recommendation made by the Nomination and Remuneration Committee, duly approved by the Board of Directors of the Company and, the provisions of Sections 196, 197, Schedule V and other applicable provisions, if any, of the Companies Act, 2013, and subject to such consents, approvals or permissions as may be necessary, including an approval from the Central Government, if required, the approval of the Members of the Company be and is hereby accorded for the revision in remuneration payable to Mr. Sumit Padmakar Joshi (DIN-07018906) as Vice-Chairman, Managing Director, & Chief Executive Officer of the Company, to take effect from 1st April, 2022 for the balance term of his appointment on the Board, on the terms and conditions as detailed in the Explanatory Statement attached hereto, which is hereby approved and sanctioned with authority to the Board of Directors to alter and vary the terms and conditions of the said appointment in such manner as may be agreed to between the Board of Directors and Mr. Joshi.

RESOLVED FURTHER THAT in the event of loss or inadequacy of profits in the Company in any financial year during the term of Mr. Joshi's office as Managing Director, the remuneration and perquisites set out in the Explanatory Statement annexed hereto, be paid or granted to Mr. Joshi as minimum remuneration, provided that the total



remuneration by way of salary, perquisites and any other allowances shall not, unless approved by the Central Government, exceed the ceiling as provided in Schedule V to the Companies Act, 2013 or any equivalent statutory re-enactment(s) thereof.

RESOLVED FURTHER THAT any of the Directors or the Company Secretary, of the Company, be and is hereby authorized to take all such steps as may be necessary, proper or expedient to give effect to this resolution."

5. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution for re-appointment of Mr. Sumit Padmakar Joshi (DIN-07018906) as Managing Director of the Company:

RESOLVED FURTHER THAT pursuant to the provisions of Sections 196, 197, 203 and any other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, including any statutory modification(s) or re-enactment thereof for the time being in force, read with Schedule V to the Companies Act, 2013, "), pursuant to the recommendation made by the Nomination and Remuneration Committee, duly approved by the Board of Directors of the Company at its meetings held on 29th June, 2022 as per the Nomination and Remuneration Policy of the Company and subject to the requisite approval of the Central Government, if any, approval of the members of the Company be and is hereby granted to re-appoint Mr. Sumit Padmakar Joshi (DIN:7018906) as Managing Director of the Company to hold office for an aggregate term of 5 (five) consecutive years from 14th September, 2022 to 13th September, 2027 as well as the payment of salary, commission and perquisites (hereinafter referred to as "remuneration), and upon the terms and conditions as detailed in the Explanatory Statement attached hereto, which is hereby approved and sanctioned with authority to the Board of Directors to alter and vary the terms and conditions of the said appointment in such manner as may be agreed to between the Board of Directors and Mr. Joshi.

RESOLVED FURTHER THAT Mr. Joshi shall also serve as the Vice-Chairman of the Board.

RESOLVED FURTHER THAT Mr. Joshi shall also serve as the CEO (KMP) of the Company during the term of his appointment on such remuneration as approved above.

RESOLVED FURTHER THAT Mr. Joshi shall not be liable to retire by rotation.

RESOLVED FURTHER THAT Mr. Joshi shall be entitled of increase in annual remuneration payable to him, being the Executive, as per the Policy of the Company, for the balance term of his appointment on the Board, but subject to the provisions of sections 196, 197, Schedule V and other applicable provisions, if any, of the Act.

RESOLVED FURTHER THAT in the event of loss or inadequacy of profits in the Company in any financial year during the term of Mr. Joshi's office as Vice-Chairman, Managing Director& CEO, the remuneration and perquisites as set out in the Explanatory Statement annexed to this notice, be paid or granted to Mr. Joshi as minimum remuneration, provided that the total remuneration by way of salary, perquisites and any other allowances shall not, unless approved by the Central Government, exceed the ceiling as provided in Schedule V to the Companies Act, 2013 or any equivalent statutory re-enactment(s) thereof.

RESOLVED FURTHER THAT any of the Directors or the Company Secretary, of the Company, be and are hereby authorized to take all such steps as may be necessary, proper or expedient to give effect to this resolution."

6. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution for the revision in remuneration of Mr. Vikas Malhotra (DIN: 09253036):

"RESOLVED THAT in partial modification of the resolution passed earlier by the Members at the Annual General Meeting of the Company held on 17th September, 2021, pursuant to the recommendation made by the Nomination and Remuneration Committee, duly approved by the Board of Directors of the Company and, the provisions of Sections 196, 197, Schedule V and other applicable provisions, if any, of the Companies Act, 2013, subject to such consents, approvals or permissions as may be necessary, including an approval from the Central Government, if required, the approval of the Members of the Company be and is hereby accorded for the revision in remuneration payable to Mr. Vikas Malhotra (DIN: 09253036), Whole-time Director, to take effect from 1st April, 2022, for the balance term of his appointment on the Board, on the terms and conditions as detailed in the Explanatory Statement



attached hereto, which is hereby approved and sanctioned with authority to the Board of Directors to alter and vary the terms and conditions of the said appointment in such manner as may be agreed to between the Board of Directors and Mr. Malhotra.

RESOLVED FURTHER THAT in the event of loss or inadequacy of profits in the Company in any financial year during the term of Mr. Malhotra's office as Whole-time Director, the remuneration and perguisites set out in the Explanatory Statement annexed hereto, be paid or granted to Mr. Malhotra as minimum remuneration, provided that the total remuneration by way of salary, perquisites and any other allowances shall not, unless approved by the Central Government, exceed the ceiling as provided in Schedule V to the Companies Act, 2013 or any equivalent statutory re-enactment(s) thereof.

RESOLVED FURTHER THAT any of the Directors or the KMPs or the Company Secretary, of the Company, be and is hereby authorized to take all such steps as may be necessary, proper or expedient to give effect to this resolution."

7. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution for Commission to the Non-Executive and Independent Directors of the Company:

"RESOLVED THAT pursuant to the provisions of Section 197 and other applicable sections of the Companies Act, 2013 (hereinafter known as 'the Act') (including any statutory modification or re-enactment thereof), duly recommended by the Board of Directors of the Company on the basis of the recommendation made by the Nomination and Remuneration of the Company, the approval of the Members of the Company be and is hereby accorded to pay and distribute an amount of ₹ 37,50,000/- (Rupees Thirty Seven Lacs Fifty Thousand only), which is within the limits of one percent, as computed in the manner laid down in section 198 of the Act, as annual commission amongst the Non-Executive and Independent Directors for the financial year 2021-22, in the manner as detailed in the Explanatory Statement attached hereto.

RESOLVED FURTHER THAT all Directors, the Company Secretary and the KPMs, of the Company, be and are hereby severally authorized to take such steps and to do all such acts, deeds, matters and things as may be required to give effect to the above resolution."

8. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution for approval of Remuneration of Cost Auditors:

"RESOLVED THAT pursuant to Section 148 and other applicable provisions, if any, of the Companies Act, 2013 ("Act") and the Companies (Audit and Auditors) Rules, 2014, as amended from time to time, the Company hereby approves the remuneration of ₹ 3,50,000/- (Rupees Three Lakh Fifty Thousand only) plus applicable tax and out of pocket expenses payable to M/s Kailash Sankhlecha & Associates, Cost Accountants, having FRN-100221, who are re-appointed by the Board of Directors as Cost Auditors of the Company, as recommended by the Audit Committee of the Company, to conduct cost audit relating to cost records of the Company for the year ending 31st March, 2023.

RESOLVED FURTHER THAT all Directors, KMPs and the Company Secretary, of the Company, be and are hereby severally authorized to do all such acts, deeds and things and execute all such documents, instruments and writings as may be necessary to give effect to the aforesaid resolution."

> By Order of the Board of Directors For **SIGNIFY INNOVATIONS INDIA LIMITED**

> > Nitin Mittal

Place: Gurugram Head of Legal & Company Secretary Date: 29th June, 2022 FCS - 7044

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#### **NOTES:**

- 1. An Explanatory Statement pursuant to Section 102 of the Companies Act, 2013, ('the Act') relating to the Special Business to be transacted at the Annual General Meeting ('AGM') is annexed hereto. The Board of Directors have considered and decided to include the Item Nos. 4, 5, 6, 7 & 8 given above as Special Business in the forthcoming AGM, as they are unavoidable in nature.
- 2. In view of the continuing restrictions on the movement of people at several places in the country, due to outbreak of COVID-19, the Ministry of Corporate Affairs (MCA), vide its General Circular No. 02/2022 dated 5th May, 2022 read with General Circular No. 02/2021 dated 13th January, 2021. the General Circular No. 20/2020 dated 5th May, 2020 and the General Circular No. 14/2020 dated 8th April, 2020 and General Circular No. 17/2020 dated 13th April, 2020 and other applicable circulars, if any, has allowed the Companies to conduct the AGM through Video Conferencing (VC) or Other Audio Visual Means (OAVM) during the calendar year 2022. In accordance with, the said circulars, the 7th AGM of the Company shall be conducted through VC / OAVM. KFin Technologies Limited ('KFintech') will be providing facility for voting through remote e-voting, for participation in the AGM through VC / OAVM facility and e-voting during the AGM. The procedure for participating in the meeting through VC / OAVM is explained at Note No. 10 below and is also available on the website of the Company at <a href="https://www.signify.com">www.signify.com</a>.
- 3. As the AGM shall be conducted through VC / OAVM, the facility for appointment of Proxy by the Members is not available for this AGM and hence the Proxy Form and Attendance Slip including Route Map are not annexed to this Notice.
- 4. Institutional / Corporate Members are requested to send a scanned copy (PDF / JPEG format) of the certified Board Resolution authorising its representatives to attend and vote at the AGM, pursuant to Section 113 of the Act, to the Scrutinizer at asimsecy@gmail.com with mark to the Company at harvinder.kumar@signify.com and the RTA at evoting@kfintech.com and read the other instruction given in point no. 10 (VIII)(2)(A).
- 5. The Share Transfer Books and the Register of Members of the Company will remain closed from 17th September, 2022 (9:00 am) to 23rd September, 2022 (5:00 pm) (both days inclusive).
- 6. Subject to provisions of the Companies Act, 2013, interim dividend for the financial year 2021-22, as declared by the Board of Director at its meeting held on 30th May, 2022, has been duly paid within 30 days from the date of declaration, to those members whose names appear on the Company's Register of Members as on cut-off date i.e. 6th June, 2022. In respect of demat shares, the interim dividend was paid on the basis of beneficial ownership as per the details furnished by the Depositories for this purpose.
- 7. Members are requested to contact the Registrar and Share Transfer Agent, M/s Kfin Technologies Ltd. for all matters connected with Company's shares at

Kfin Technologies Ltd, (Formerly "Kfin Technologies Private Ltd.") Selenium, Tower-B, Plot no.31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad-500 032. Toll Free no. 1800 309 4001 Telephone: +91 - 40 6716 2222/ 6716 1631

Email id: einward.ris@kfintech.com

Kfin Technologies Ltd, (Formerly "Kfin Technologies Private Ltd.") Apeejay House, Block "C", 3rd Floor, 15, Park Street, Kolkata 700 016, West Bengal, Tel. +91 033 66285900

- The Members desirous of appointing their nominees for the shares held by them may apply in the Nomination Form (Form SH-13).
- 9. ELECTRONIC DISPATCH OF ANNUAL REPORT AND PROCESS FOR REGISTRATION OF EMAIL ID FOR OBTAINING COPY OF ANNUAL REPORT:
  - I. In accordance with, the General Circular No. 02/2022 dated 5th May, 2022 read with General Circular No. 02/2021 dated 13th January, 2021 and the General Circular No. 20/2020 dated 5th May, 2020 issued by MCA, the Annual Report consisting of Report of Board of Directors, Auditors' report & financial statements or other documents required to be attached therewith and Notice of AGM are being sent in electronic mode to Members whose e-mail addresses are registered with the Company or the Depository Participant(s).
  - II. Members holding shares in physical mode and who have not updated their email addresses with the Company are requested to update their email addresses by writing to the Company at harvinder.kumar@signify.com to KFintech at einward.ris@kfintech.com along with the copy of the signed request letter mentioning the name and address of the Member, self-attested copy of the PAN card, and self-attested copy of any document (eg.: Driving License, Election Identity Card, Passport) in support of the address of the Member.
  - III. Members holding shares in dematerialised mode are requested to register / update their email addresses with the relevant Depository Participants with whom they maintain their demat accounts.
  - IV. The Notice of AGM along with Annual Report for the financial year 2021-22, is available on the website of the Company at www. signify.com, and on the website of Fintech at https://evoting.kfintech.com or https://emeetings.kfintech.com



#### 10. PROCEDURE FOR REMOTE E-VOTING AND E-VOTING AT THE AGM:

- In compliance with the provisions of Section 108 of the Act, read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended from time to time, the Members are provided with the facility to cast their vote electronically, through the e-Voting services provided by KFintech, on all the resolutions set forth in this Notice. The instructions for e-Voting are given herein below.
- II. However, in pursuant to SEBI e-voting circular no. SEBI/HO/CFD/CMD/CIR/P/2020/242 dated 9th December, 2020, e-Voting process has been enabled to all the individual demat account holders, by way of single login credential, through their demat accounts / websites of Depositories / DPs in order to increase the efficiency of the voting process.
- III. Individual demat account holders would be able to cast their vote without having to register again with the e-Voting service provider (ESP) thereby not only facilitating seamless authentication but also ease and convenience of participating in e-Voting process. Shareholders are advised to update their mobile number and e-mail ID with their DPs to access e-Voting facility.
- IV. The remote e-voting period commences at 9.00 a.m. on 19th September, 2022 and end at 5.00 p.m. on 22nd September, 2022. The remote e-voting module will be disabled by KFintech for voting thereafter.
- V. The voting rights of Members shall be in proportion to their shares in the paid-up equity share capital of the Company as on the cut-off date.
- VI. Any person holding shares in physical form and non-individual shareholders, who acquires shares of the Company and becomes a Member of the Company after sending of the Notice and holding shares as of the cut-off date, may obtain the login ID and password by sending a request at evoting@Kfintech.com. However, if he / she is already registered with KFintech for remote e-Voting then he /she can use his / her existing User ID and password for casting the vote.
- VII. In case of Individual Shareholders holding securities in demat mode and who acquires shares of the Company and becomes a Member of the Company after sending of the Notice and holding shares as of the cut-off date may follow steps mentioned below under "Login method for remote e-Voting and joining virtual meeting for Individual shareholders holding securities in demat mode."
- VIII. The details of the process and manner for remote e-Voting and e-AGM are explained herein below:
  - Step 1: Access to Depositories e-Voting system in case of individual shareholders holding shares in demat mode.
  - 2. Step 2: Access to KFintech e-Voting system in case of shareholders holding shares in physical and non-individual shareholders in demat mode.
  - 3. Step 3: Access to join virtual meetings(e-AGM) of the Company on KFin system to participate e-AGM and vote at the AGM.



#### 1. Details on Step 1 are mentioned below:

Login method for remote e-Voting for Individual shareholders holding securities in demat mode.

Type of shareholders	Login Method
Individual	Existing Internet-based Demat Account Statement ("IDeAS") facility Users:
Shareholders holding securities in	1. Visit the e-services website of NSDL https://eservices.nsdl.com either on a personal computer or on a mobile.
demat mode with NSDL	2. On the e-services home page click on the "Beneficial Owner" icon under "Login" which is available under 'IDeAS' section. Thereafter enter the existing user id and password.
	3. After successful authentication, Members will be able to see e-voting services under 'Value Added Services'. Please click on "Access to e-voting" under e-voting services, after which the e-voting page will be displayed.
	4. Click on company name i.e. 'Signify Innovations India Limited' or e-voting service provider i.e. KFin.
	5. Members will be re-directed to KFin's website for casting their vote during the remote e-voting period and voting during the AGM.
	Those not registered under IDeAS:
	1. Visit https://eservices.nsdl.com for registering.
	2. Select "Register Online for IDeAS Portal" or click at https://eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp.
	3. Visit the e-voting website of NSDL https://www.evoting.nsdl.com/.
	4. Once the home page of e-voting system is launched, click on the icon "Login" which is available under 'Shareholder / Member' section. A new screen will open.
	5. Members will have to enter their User ID (i.e. the sixteen digit demat account number held with NSDL), password / OTP and a Verification Code as shown on the screen.
	6. After successful authentication, Members will be redirected to NSDL Depository site wherein they can see e-voting page.
	7. Click on company name i.e Signify Innovations India Limited or e-voting service provider name i.e KFin after which the Member will be redirected to e-voting service provider website for casting their vote during the remote e-voting period and voting during the AGM.
	8. Members can also download the NSDL Mobile App "NSDL Speede" facility by scanning the QR code mentioned below for seamless voting experience.
	NSDL Mobile App is available on
	App Store > Google Play



Type of shareholders	Login Method		
Individual	1.	Existing user who have opted for Electronic Access To Securities Information ("Easi / Easiest") facility:	
Shareholders holding		i. Visit https://web.cdslindia.com/myeasi/home/login or www.cdslindia.com	
securities in		ii. Click on New System Myeasi.	
demat mode with CDSL		iii. Login to MyEasi option under quick login.	
		iv. Login with the registered user ID and password.	
		v. Members will be able to view the e-voting Menu.	
		vi. The Menu will have links of KFin e-voting portal and will be redirected to the e-voting page of KFin to cast their vote without any further authenciation.	
	2.	User not registered for Easi / Easiest	
		i. Visit https://web.cdslindia.com/myeasi/Registration/EasiRegistration for registering.	
		ii. Proceed to complete registration using the DP ID, Client ID (BO ID), etc.	
		iii. After successful registration, please follow the steps given in point no. 1 above to cast your vote.	
	3.	Alternatively, by directly accessing the e-voting website of CDSL	
		i. Visit www.cdslindia.com	
		ii. Provide demat Account Number and PAN	
		iii. System will authenticate user by sending OTP on registered mobile and email as recorded in the demat Account.	
		iv. After successful authentication, please enter the e-voting module of CDSL. Click on the e-voting link available against the name of the Company, viz. 'Signify Innovations India Limited' or select KFin.	
		v. Members will be re-directed to the e-voting page of KFin to cast their vote without any further authentication.	
Individual Shareholder	l.	Members can also login using the login credentials of their demat account through their DP registered with the Depositories for e-voting facility.	
login through their demat	II.	Once logged-in, Members will be able to view e-voting option.	
accounts / Website of	III.	Upon clicking on e-voting option, Members will be redirected to the NSDL / CDSL website after successful authentication, wherein they will be able to view the e-voting feature.	
Depository Participant	IV.	Click on options available against Signify Innovations India Limited or KFin.	
	V.	Members will be redirected to e-voting website of KFin for casting their vote during the remote e-voting period without any further authentication.	

**Important note**: Members who are unable to retrieve User ID / Password are advised to use Forgot user ID and Forgot Password option available at respective websites.

Helpdesk for Individual Shareholders holding securities in demat mode for any technical issues related to login through Depository i.e. NSDL and CDSL.

Login type	Helpdesk details
Securities held with NSDL	Please contact NSDL helpdesk by sending a request at evoting@nsdl.co.in or call at toll free no.: 1800 1020 990 and 1800 22 44 30
Securities held with CDSL	Please contact CDSL helpdesk by sending a request at helpdesk.evoting@cdslindia.com or contact at 022-23058738 or 022-23058542-43

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#### 2. Details on #Step 1 are mentioned below:

Login method for e-Voting for shareholders other than Individual's shareholders holding securities in demat mode and shareholders holding securities in physical mode.

- A. Members whose email IDs are registered with the Company/ Depository Participants (s), will receive an email from KFintech which will include details of E-Voting Event Number (EVEN), USER ID and password. They will have to follow the following process:
  - i. Launch internet browser by typing the URL: https://emeetings.kfintech.com/
  - ii. Enter the login credentials (i.e. User ID and password). In case of physical folio, User ID will be EVEN (E-Voting Event Number) xxxx, followed by folio number. In case of Demat account, User ID will be your DP ID and Client ID. However, if you are already registered with KFintech for e-voting, you can use your existing User ID and password for casting the vote.
  - iii. After entering these details appropriately, click on "LOGIN".
  - iv. You will now reach password change Menu wherein you are required to mandatorily change your password. The new password shall comprise of minimum 8 characters with at least one upper case (A- Z), one lower case (a-z), one numeric value (0-9) and a special character (@,#,\$, etc.,). The system will prompt you to change your password and update your contact details like mobile number, email ID etc. on first login. You may also enter a secret question and answer of your choice to retrieve your password in case you forget it. It is strongly recommended that you do not share your password with any other person and that you take utmost care to keep your password confidential.
  - You need to login again with the new credentials.
  - vi. On successful login, the system will prompt you to select the "EVEN" i.e., "Signify Innovations India Limited AGM" and click on "Submit"
  - vii. On the voting page, enter the number of shares (which represents the number of votes) as on the Cut-off Date under "FOR/AGAINST" or alternatively, you may partially enter any number in "FOR" and partially "AGAINST" but the total number in "FOR/AGAINST" taken together shall not exceed your total shareholding as mentioned herein above. You may also choose the option ABSTAIN. If the Member does not indicate either "FOR" or "AGAINST" it will be treated as "ABSTAIN" and the shares held will not be counted under either head.
  - viii. Members holding multiple folios/demat accounts shall choose the voting process separately for each folio/ demat
  - ix. Voting has to be done for each item of the notice separately. In case you do not desire to cast your vote on any specific item, it will be treated as abstained.
  - x. You may then cast your vote by selecting an appropriate option and click on "Submit".
  - xi. A confirmation box will be displayed. Click "OK" to confirm else "CANCEL" to modify. Once you have voted on the resolution (s), you will not be allowed to modify your vote. During the voting period, Members can login any number of times till they have voted on the Resolution(s).
  - xii. Corporate/Institutional Members (i.e. other than Individuals, HUF, NRI etc.) are also required to send scanned certified true copy (PDF Format) of the Board Resolution/Authority Letter etc., authorizing its representative to attend the AGM through VC / OAVM on its behalf and to cast its vote through remote e-voting. together with attested specimen signature(s) of the duly authorised representative(s), to Scrutinizer at asimsecy@gmail.com with mark to the Company at harvinder.kumar@signify.com and the RTA at evoting@kfintech.com. The scanned image of the above-mentioned documents should be in the naming format "Corporate Name\_Even No."
- B. Members whose email IDs are not registered with the Company/Depository Participants(s), and consequently the Annual Report, Notice of AGM and e-voting instructions cannot be serviced, will have to follow the following process:
  - Members who have not registered their email address and in consequence the Annual Report, Notice of AGM and e-voting instructions cannot be serviced, may temporarily get their email address and mobile number provided with KFintech, by accessing the link: <a href="https://ris.kfintech.com/clientservices/mobilereg/mobileemailreg.aspx">https://ris.kfintech.com/clientservices/mobilereg/mobileemailreg.aspx</a>. Members are requested to follow the process as guided to capture the email address and mobile number for sending the soft copy of the notice and e-voting instructions along with the User ID and Password. In case of any queries, member may write to einward.ris@kfintech.com.
  - ii. Alternatively, member may send an e-mail request at the email id einward.ris@kfintech.com along with scanned copy of the signed copy of the request letter providing the email address, mobile number, self-attested PAN copy and Client Master copy in case of electronic folio and copy of share certificate in case of physical folio for sending the Annual report, Notice of AGM and the e-voting instructions.
  - iii. After receiving the e-voting instructions, please follow all steps above to cast your vote by electronic means.



#### 3. Details on Step 3 are mentioned below:

Instructions for all the shareholders, including Individual, other than Individual and Physical, for attending the AGM of the Company through VC/OAVM and e-Voting during the meeting.

- Member will be provided with a facility to attend the AGM through VC / OAVM platform provided by KFintech. Members may access the same at <a href="https://emeetings.kfintech.com/">https://emeetings.kfintech.com/</a> by using the e-voting login credentials provided in the email received from the Company/KFintech.
- ii) After logging in, click on the Video Conference tab and select the EVEN of the Company.
- iii) Click on the video symbol and accept the meeting etiquettes to join the meeting. Please note that the members who do not have the User ID and Password for e-Voting or have forgotten the User ID and Password may retrieve the same by following the remote e-Voting instructions mentioned above.

#### 11. OTHER INSTRUCTIONS

- I. Speaker Registration: The Members who wish to speak during the meeting may register themselves as speakers for the AGM to express their views. They can visit <a href="https://emeetings.kfintech.com">https://emeetings.kfintech.com</a> and login through the user id and password provided in the mail received from Kfintech. On successful login, select 'Speaker Registration' which will opened from 19th September, 2022 to 21st September, 2022. Members shall be provided a 'queue number' before the meeting. The Company reserves the right to restrict the speakers at the AGM to only those Members who have registered themselves, depending on the availability of time for the AGM.
- II. Post your Question: The Members who wish to post their questions prior to the meeting can do the same by visiting https://emeetings. kfintech.com. Please login through the user id and password provided in the mail received from Kfintech. On successful login, select 'Post Your Question' option which will opened from 19th September, 2022 (9:00 a.m.) to 21st September, 2022 (3:00 p.m.).
- III. The Company reserves the right to restrict the number of questions and number of speakers,
- IV. Facility for joining AGM though VC/ OAVM shall open atleast thirty (30) minutes before the commencement of the Meeting.
- V. Members are encouraged to join the Meeting through Laptops/ Desktops with Google Chrome (preferred browser), Safari, Internet Explorer, Microsoft Edge, Mozilla Firefox 22.
- VI. Members will be required to grant access to the webcam to enable VC / OAVM. Further, Members connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- VII. As the AGM is being conducted through VC / OAVM, for the smooth conduct of proceedings of the AGM, Members are encouraged to express their views / send their queries in advance mentioning their name, demat account number / folio number, email id, mobile number at harvinder.kumar@signify.com. Questions / queries received by the Company till 5.00 p.m. on Wednesday, 21st September, 2022, shall only be considered and responded during the AGM.
- VIII. The Members who have not cast their vote through remote e-voting shall be eligible to cast their vote through e-voting system available during the AGM. E-voting during the AGM is integrated with the VC / OAVM platform. The Members may click on the voting icon displayed on the screen to cast their votes.
- IX. A Member can opt for only single mode of voting i.e., through Remote e-voting or voting at the AGM. If a Member casts votes by both modes, then voting done through Remote e-voting shall prevail and vote at the AGM shall be treated as invalid.
- X. Facility of joining the AGM through VC / OAVM shall be available for atleast 2000 members on first come first served basis.
  - However, the participation of large shareholders i.e. members holding 2% or more, promoters, Institutional Investors, Directors, Key Managerial Personnel, Chairpersons of Audit Committee, Stakeholders' Relationship Committee, Nomination and Remuneration Committee and Auditors are not restricted on first come first serve basis.
- XI. Institutional Members are encouraged to attend and vote at the AGM through VC / OAVM.
- XII. In case of any query and/or grievance, in respect of voting by electronic means, Members may refer to the Help & Frequently Asked Questions (FAQs) and E-voting user manual available at the download section of <a href="https://evoting.kfintech.com">https://evoting.kfintech.com</a> (KFintech Website) or contact at harvinder.kumar@signify.com or evoting@kfintech.com or call KFintech's toll free No. 1-800-309-4001 for any further clarifications.
- XIII. The Members, whose names appear in the Register of Members / list of Beneficial Owners as on Friday, 16th September, 2022, being the cut-off date, are entitled to vote on the Resolutions set forth in this Notice. A person who is not a Member as on the cut-off date should treat this Notice for information purposes only. Once the vote on a resolution(s) is cast by the Member, the Member shall not be allowed to change it subsequently.



- XIV. In case a person has become a Member of the Company after dispatch of AGM Notice but on or before the cut-off date for E-voting, he/she may obtain the User ID and Password in the manner as mentioned below:
  - i. If the mobile number of the member is registered against Folio No./ DP ID Client ID, the member may send SMS: MYEPWD <space> E-Voting Event Number+Folio No. or DP ID Client ID to 9212993399
    - 1. Example for NSDL:
    - MYEPWD <SPACE> IN12345612345678
    - 3. Example for CDSL:
    - 4. MYEPWD < SPACE > 1402345612345678
    - 5. Example for Physical:
    - 6. MYEPWD < SPACE> XXXX1234567890
  - ii. If e-mail address or mobile number of the member is registered against Folio No. / DP ID Client ID, then on the home page of https://evoting.kfintech.com/, the member may click "Forgot Password" and enter Folio No. or DP ID Client ID and PAN to generate a password.
  - iii. Members who may require any technical assistance or support before or during the AGM are requested to contact KFintech at toll free number 1-800-309-4001 or write to them at evoting@kfintech.com.
- XV. The results along with the Scrutinizer's Report, shall also be placed on the website of the Company.
- XVI. KPRISM- Mobile service application by KFin:

Members are requested to note that, our Registrar and Share Transfer Agents have launched a mobile application - KPRISM and a website <a href="https://kprism.kfintech.com/">https://kprism.kfintech.com/</a> for our investors. Now you can download the mobile app and see your portfolios serviced by KFINTECH. Check Dividend status, request for annual reports, change of address, change / update Bank mandate and download standard forms. The android mobile application can be downloaded from Play Store by searching for "KPRSIM". Alternatively you can also scan the QR code given below and download the android application.

Website - https://kprism.kfintech.com/

Play Store - https://play.google.com/store/apps/details?id=com.karvy.kprismv3 (Android mobile application)



- 12. In case of any query pertaining to e-voting, members may refer to the "Help" and "FAQs" sections / E-voting user manual available through a dropdown menu in the "Downloads" section of Kfintech's website for e-voting: <a href="https://evoting.karvy.com">https://evoting.karvy.com</a> or call Kfintech on 1800 309 4001 (toll free).
- 13. Members are requested to note the following contact details for addressing e-voting grievances:

Mr. Anil Dalvi

Manager

KFin Technologies Limited

Selenium Tower B, Plot 31 - 32, Gachibowli,

Financial District, Nanakramguda

Hyderabad - 500 032

Telephone: +91 - 40 6716 2222/ 6716 1631

E-mail: einward.ris@kfintech.com.

#### 14. PROCEDURE FOR INSPECTION OF DOCUMENTS:

- I. All the documents referred to in the accompanying Notice and Explanatory Statements, shall be available for inspection through electronic mode, basis the request being sent on harvinder.kumar@signify.com.
- II. The Statutory registers of the Company maintained as per the provisions of the Companies Act 2013 and required to be kept open for inspection during AGM, will be available for for inspection by the Members electronically during the AGM.



#### 15. DIVIDEND RELATED INFORMATION AND PROCEDURE FOR UPDATES IN SHAREHOLDERS RECORDS:

- I. The Members, whose names appeared in the Register of Members / list of Beneficial Owners as 6th June, 2022, i.e. the cut-off date, has been paid ₹ 37.50/- (375%) per share as Interim Dividend on the fully paid equity shares for the financial year 2021-22, within 30 days from the date of such declaration, duly approved by the Board of Directors on 30th May, 2022 and it has a pay-out of ₹ 2156.90/- million.
- II. Members whose shareholding is in electronic mode are requested to direct change of address notification and updates of saving bank account details to their respective Depository Participant(s). Members are encouraged to utilize the Electronic Clearing System (ECS) for receiving future dividends.
- III. Members holding shares in demat form are hereby informed that bank particulars registered with their respective Depository Participants, with whom they maintain their demat accounts, will be used by the Company for the payment of future dividend. The Company or its Registrar cannot act on any request received directly from the Members holding shares in demat form for any change of bank particulars. Such changes are to be intimated only to the Depository Participant(s) of the Members. Members holding shares in demat form are requested to intimate any change in their address and / or bank mandate immediately to their Depository Participants.
- IV. Members holding shares in physical form who have not registered/updated their mandate for receiving future dividends directly in their bank accounts through Electronic Clearing Services or any other means ("Electronic Bank Mandate"), can register/update their electronic Bank Mandate to receive future dividends directly into their bank account electronically, by sending following details/ documents in addition to the documents mentioned in the Note No. 9(II) above by sending email to the Company at harvinder. kumar@signify.com or contact KFintech at einward.ris@kfintech.com:
  - a. Name and Branch of Bank in which dividend is to be received and Bank Account type;
  - b. Bank Account Number allotted by your bank after implementation of Core Banking Solutions;
  - c. 11 digit IFSC Code; and
  - d. Self attested scanned copy of cancelled cheque bearing the name of the Members or first holder, in case shares are held jointly.
- V. Members may note that the Income Tax Act, 1961, as amended by the Finance Act, 2020, mandates that dividends paid or distributed by a Company after 1st April, 2020 shall be taxable in the hands of the Shareholders. The Company shall therefore be required to deduct Tax at Source (TDS) at the time of making the dividend. In order to enable us to determine the appropriate TDS rate as applicable, Members are requested to submit the documents in accordance with, the provisions of the Income Tax Act, 1961.
  - a. For Resident Shareholders, TDS shall be made under Section 194 of the Income Tax Act, 1961 at 10% on the amount of Dividend declared and paid by the Company during financial year 2021-22 provided PAN is registered by the Shareholder. If PAN is not registered, TDS would be deducted @ 20% (plus applicable surcharge and cess) as per Section 206AA of the Income Tax Act, 1961.
    - However, no tax shall be deducted on the Dividend payable to a resident individual if the total dividend to be received by them during financial year 2021-22 does not exceed ₹ 5,000. Please note that this includes the future dividends if any which may be declared by the Board in the financial year 2021-22.
    - Separately, in cases where the individual shareholder provides Form 15G (applicable to individual, who is a resident in India) / Form 15H (applicable to an individual above the age of 6O years), provided that the eligibility conditions are being met, no TDS shall be deducted.
  - b. For Non-resident Shareholders, taxes are required to be withheld in accordance with, the provisions of Section 195 of the Income Tax Act, 1961 at the rates in force. As per the relevant provisions of the Income Tax Act, 1961, the withholding tax shall be at the rate of 20% (plus applicable surcharge and cess) on the amount of Dividend payable to them. However, as per Section 90(2) of the Income Tax Act, 1961, the non-resident shareholder has the option to be governed by the provisions of the Double Tax Avoidance Agreement (DTAA) between India and the country of tax residence of the shareholder, if they are more beneficial to them. For this purpose, i.e. to avail the Tax Treaty benefits, the non-resident shareholder will have to provide the following:
    - Self-attested copy of Tax Residency Certificate (TRC) obtained from the tax authorities of the country of which the shareholder is resident.
    - Self declaration in Form 10F if all the details required in this form are not mentioned in the TRC.
    - · Self-attested copy of the Permanent Account Number (PAN Card) allotted by the Indian Income Tax authorities.
    - Self-declaration, certifying the following points:
      - i. Member is and will continue to remain a tax resident of the country of its residence during the financial year;
      - ii. Member is eligible to claim the beneficial DTAA rate for the purposes of tax withholding on dividend declared by the Company:



- iii. Member has no reason to believe that its claim for the benefits of the DTAA is impaired in any manner;
- iv. Member is the ultimate beneficial owner of its shareholding in the Company and Dividend receivable from the Company; and
- v. Member does not have a taxable presence or a permanent establishment in India during the financial year.
- VI. Please note that the Company is not obligated to apply the beneficial DTAA rates at the time of tax deduction / withholding on dividend amounts. Application of beneficial DTAA Rate shall depend upon the completeness and satisfactory review by the Company, of the documents submitted by Non-Resident shareholder.
- VII. Accordingly, in order to enable us to determine the appropriate TDS / withholding tax rate applicable, we request you to provide these details.
- VIII. Kindly note that the aforementioned documents may be submitted to the Company at harvinder.kumar@signify.com or to KFintech at einward.ris@kfintech.com.
- IX. Members are requested to contact KFintech / Investor Service Department of the Company for encashing the unclaimed dividends, if any, standing to the credit of their account.
- X. Pursuant to Sections 124, 125 and any other relevant provisions of the Companies Act, 2013 read with Investor Education and Protection Fund (Accounting, Audit, Transfer and Refund) Rules, 2016, dividends which are not encashed / claimed by the shareholder for a period of seven consecutive years shall be transferred to the Investor Education and Protection Fund (IEPF) Authority. The IEPF Rules mandate the Companies to transfer the shares of shareholders whose dividends remain unpaid / unclaimed for a period of seven consecutive years to the demat account of IEPF Authority.

Pursuant to Sections 123, 124 and 125 of the Companies Act 2013, the unpaid dividend that are due for transfer to the Investor Education and Protection Fund (IEPF) are as follows:

Dividend Number	Date of Declaration	For the year ended	Tentative date for transfer to IEPF
01	14.09.2017	31.03.2017	21.10.2024
02	26.09.2018	31.03.2018	02.11.2025
03	06.09.2019	31.03.2019	13.10.2026
04	14.09.2020	31.03.2020	21.10.2027
05	17.09.2021	31.03.2021	24.10.2028
Interim Dividend -2021-22	30.05.2022	31.03.2022	06.07.2022

#### 16. Scrutinizer for AGM through VC/OAVM:

- Dr. Asim Kumar Chattopadhyay, Practising Company Secretary (FCS- 2303 & CoP- 880) has been appointed as the Scrutinizer
  for providing facility to the Members of the Company to scrutinize the e-voting as well as remote e-voting process in a fair and
  transparent manner.
- II. The Results declared along with the report of the Scrutinizer shall be placed on the website of the Company and on the website of Kfintech immediately after the declaration of result by the Chairman or a person authorized by him in writing.

#### 17. GENERAL INFORMATION:

- It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- II. The voting rights shall be as per the number of equity shares held by the Member(s) as on Friday, 16th September, 2022, being the cut-off date. Members are eligible to cast vote electronically only if they are holding shares as on that date.



#### **EXPLANATORY STATEMENT**

**Under Section 102 of the Companies Act, 2013** 

#### **ITEM NO. 4 & 5**

The Board of Directors of your Company appointed Mr. Sumit Padmakar Joshi (DIN-07018906) as Managing Director and Chief Executive Officer (being KMP) of the Company, in its meeting held on 14th September, 2017, pursuant to the provisions of Sections 196, 197, 203 and other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 read with Schedule V to the Companies Act, 2013, for a period of five (5) years from 14th September, 2017 to 13th September, 2022, not liable to retire by rotation, duly approved by the Members at their Annual General Meeting held on 26th September, 2018.

Mr. Joshi was also appointed Vice-Chairman of the Board by the Board of Directors in its meeting held on 14th September, 2017 pursuant to article 95 of the AOA of the Company. He is also member of the Nomination and Remuneration Committee, Corporate Social Responsibility Committee, Stakeholders' Relationship Committee and Banking and Other Operations Committee, of the Board of the Company.

Mr. Joshi has been Global Vice President, Head-Marketing Excellence, Philips Lighting, the Netherlands, before joining the Company as the CEO. He joined Philips Electronics ("Demerged Company") as Head of Marketing in September 2011 and then moved to global role in Philips Lighting as Global Vice President, Head-Marketing Excellence in October, 2015.

Prior to Philips, he had successful stints with Britannia, Marico, Boots Healthcare International and Whirlpool Corporation.

Mr. Joshi, in his 23 years of work experience, managed large and small businesses & teams, established global businesses with leadership position, turnaround businesses, established new businesses in challenging existing order. Mr. Joshi also led global multimillion dollar CAPEX projects with multicultural teams. He also led Sales Teams, Product Marketing, Product Development, Brand Marketing, Marcom, PR, Channel development at market level. He also has experience of managing businesses across B2C (Mass Distribution & Branded Retail), B2B & B2G domains. He also worked extensively with Manufacturing, Consumer Design and Consumer service teams.

Mr. Joshi is a Mechanical Engineer and Post Graduate in Management from Symbiosis Institute of Business management from India.

In view of the annual performance review process followed by the Company, based on the recommendation of the Nomination and Remuneration Committee and approval of the Board of Directors, the approval of the members of the Company is being sought with respect to revision in remuneration payable to Mr. Joshi for the balance term of his appointment on the Board with effect from 1st April, 2022.

The matter regarding revision in the remuneration of Mr. Joshi was discussed in the Nomination and Remuneration Committee of the Board and the meeting of the Board of Directors, held on 2nd March, 2022. The revision in remuneration payable to Mr. Joshi is in line with the remuneration package that is necessary to encourage good professional managers with a sound career record to hold important positions in the Company, as that of the Managing Director and CEO.



The revised remuneration payable to him, are detailed hereunder:

1. Mr. Sumit Padmakar Joshi shall be entitled to receive remuneration for his services by way of Salary, Annual Incentive and Perquisites as mentioned hereunder:

#### Remuneration:

Salary	₹ 2,66,38,634/- per annum or such higher amount as may be approved by the Board of Directors or any Committee thereof from time to time. The amount includes:	
	1. Basic Salary: ₹ 93,23,521.90/-	
	2. House Rent Allowance: ₹ 46,61,760.95/-	
	3. Flexible Benefit Plan: ₹ 1,10,86,999.47/-	
	4. Retrial Benefit: ₹ 15,66,351.68/- (as set out in Part B)	
Variable Performance Linked Bonus	₹ 1,06,55,453.60/- payable annually at 100% of achievement of targets (and maximum payable upto 200%), as may be approved by the Board of Directors or any Committee thereof.	
Perquisites	Perquisites shall be payable as set out in Part A, as applicable.	

#### Part- A

- i. Mr. Joshi shall also be entitled to perquisites and allowances including but not restricted to medical reimbursement for self and family, club fees, medical insurance, personal accident insurance, Company stock (as per the global LTI plan) of value EUR 180,000.00 which is granted in a mix of restricted and performance shares. The final value may be greater than or less than the initial grant amount depending on Company performance but payable maximum upto 200%, Company's car for official duties as per his grade level and such other perquisites and allowances in accordance with the Rules of the Company as amended from time to time.
- ii. The perquisites and allowances as mentioned above, shall be evaluated as per Income Tax Rules, wherever applicable. In the absence of any such Rules, perquisites shall be evaluated at actual cost. Provision for use of the telephone at residence shall not be included in the computation of perquisites.

#### Part-B

- iii. Company's contribution towards Provident Fund and Pension Fund not exceeding 12% of the Basic Salary or such other percentage as may be permitted in law from time to time, to the extent these either singly or together are not taxable under the Income Tax Act, 1961.
- iv. Gratuity and encashment of leave are payable as per the Rules of the Company at the end of the tenure and shall not be included in the computation of perquisites.
- 2. All the above perquisites and benefits would be subject to the applicable Company policy.
- 3. All other terms and conditions of Mr. Joshi, as approved earlier by the Board and further approved by the Members of the Company, shall remain unchanged.

Further, Mr. Joshi, whose tenure as Managing Director is going to expire on 13th September, 2022, is eligible to be reappointed as Managing Director for the period of 5 years under the relevant provisions of the Companies Act, 2013, which shall take effect from 14th September, 2022 till 13th September, 2027 on the same terms and conditions as duly proposed and on a remuneration by way of Salary, Annual Incentive and Perquisites as mentioned here above. His re-appointment including remuneration has been duly recommended by the Nomination and Remuneration Committee and also approved by the Board of Directors in their respective meetings held on 29th June, 2022.

Except Mr. Joshi, none of the Directors and Key Managerial Personnel of the Company and their relatives, is concerned or interested, financially or otherwise, in the resolution set out at Item No. 4 & 5.

The Board recommends the Ordinary Resolutions set forth in Item no. 4 & 5 for approval of the members of the Company.



#### ITEM NO. 6

Pursuant to the provisions of Section 196, 197 & 203 of the Companies Act, 2013 (hereinafter known as "the Act") read with Schedule V of the Act and rules made thereunder, the Board of Directors, on the basis of recommendation made by the Nomination and Remuneration Committee, appointed Mr. Malhotra as Whole-time Director, being Key Managerial Personnel, of the Company for a period of five (5) years from 23rd July, 2021 to 22nd July, 2026, liable to retire by rotation, duly approved by the Members at their Annual General Meeting held on 17th September, 2021. He was also appointed as member of the Corporate Social Responsibility Committee and the Banking and Other Operations Committee of the Board of the Company.

Mr. Vikas Malhotra is an accomplished Enterprise Business leader with over 31 years of experience of working with Market Leaders in Steel and Lighting Industry. He has been with Signify/ Philips from last 10 years holding leadership position in Marketing, B2B Sales and now System & Services. His last corporate assignment before joining Signify (and Philips Lighting) was as a Regional Sales leader.

Mr. Malhotra's core experience and competencies include managing P&L responsibility across different business segments, Enterprise (B2B/B2G) and Consumer (B2C) sales management, Product management, Brand Management and Marketing. Across his various assignments, Mr. Malhotra has been responsible for Business Transformation and turnaround, creating and executing strategic vision and plans while ensuring sustainable business processes. He has successfully groomed senior leadership talents who have gone on to manage important assignments in their respective careers.

Mr. Malhotra has worked with SAIL and Tata Steel in various senior management assignments in Sales and Marketing.

Mr. Malhotra has completed his Management (PGDCM) from IIM – Calcutta and his graduation in engineering (B.Tech) from IIT Kanpur.

In view of the annual performance review process followed by the Company, based on the recommendation of the Nomination and Remuneration Committee and approval of the Board of Directors, the approval of the members of the Company is being sought with respect to revision in remuneration payable to Mr. Malhotra for the balance term of his appointment on the Board with effect from 1st April, 2022.

The matter regarding revision in the remuneration of Mr. Malhotra was discussed in the Nomination and Remuneration Committee of the Board and the meeting of the Board of Directors held on 2nd March, 2022. The revision in remuneration payable to Mr. Malhotra is in line with the remuneration package that is necessary to encourage good professional managers with a sound career record to hold important positions in the Company, as that of the Whole-time Director.

The revised remuneration payable to him, are detailed hereunder:

1. Mr. Vikas Malhotra shall be entitled to receive remuneration for his services by way of Salary, Annual Incentive and Perquisites as mentioned hereunder:

#### Remuneration:

Salary	₹ 1,14,84,307.00/- per year or such higher amount as may be approved by the Board of Directors or any Committee thereof from time to time. The amount includes:
	1. Basic Salary: ₹ 40,19,507.45/-
	2. House Rent Allowance: ₹ 20,09,753.73/-
	3. Flexible Benefit Plan: ₹ 41,76,842.46/-
	4. Retrial Benefit: ₹12,78,203.37/- (as set out in Part B)
Annual Incentive (Performance Linked)	₹ 28,71,076.75/- (on 100% target achievement) and maximum payable upto 200%.
Perquisites	Perquisites shall be payable as set out in Part A, as applicable.



#### Part- A

- i) Mr. Malhotra shall also be entitled to perquisites and allowances including but not restricted to medical reimbursement for self and family, club fees, medical insurance, personal accident insurance, Company stock ((as per the global LTI plan) of value EUR 30,000.00 (on 100% target achievement) and maximum payable upto 200%, Company's car for official duties and such other perquisites and allowances in accordance with the Rules of the Company as amended from time to time.
- ii) The perquisites and allowances as mentioned above, shall be evaluated as per Income Tax Rules, wherever applicable. In the absence of any such Rules, perquisites shall be evaluated at actual cost. Provision for use of the telephone at residence shall not be included in the computation of perquisites.

#### Part - B

- iii) Company's contribution towards Provident Fund and Pension Fund not exceeding 12% of the Basic Salary or such other percentage as may be permitted in law from time to time, to the extent these either singly or together are not taxable under the Income Tax Act, 1961.
  - iv) Gratuity and encashment of leave are payable as per the Rules of the Company at the end of the tenure and shall not be included in the computation of perquisites.
- All the above perquisites and benefits would be subject to the applicable Company policy.
- 3. All other terms and conditions of Mr. Malhotra, as approved earlier by the Board and further approved by the Members of the Company, shall remain unchanged.
  - Except Mr. Malhotra, none of the Directors and Key Managerial Personnel of the Company and their relatives, is concerned or interested, financially or otherwise, in the resolution set out at Item No. 6.

The Board recommends the Ordinary Resolution set forth in Item no. 6 for approval of the members of the Company.

#### **ITEM NO. 7**

The Board of Directors in its meeting held on 29th June, 2022, on the basis of the recommendation made by the Nomination and Remuneration Committee, has further recommended to the members of the Company to approve payment and distribution of an amount of ₹ 37,50,000/- (Rupees Thirty Lakhs Fifty Thousand only) as profit related commission amongst Ms. Sangeeta Pendurkar and Mr. Vinayak K. Deshpande, Non-Executive Independent Directors and Mr. Mahesh S. Iyer, Non-Executive Director, of the Company for the financial year ended on 31st March, 2022, pursuant to the provisions of Section 197 of the Companies Act, 2013, in the following manner:

S. No.	Names	Amount (In INR)
1	Mr. Mahesh S. Iyer	7,50,000/-
2	Ms. Sangeeta Pendurkar	15,00,000/-
3	Mr. Vinayak K. Deshpande	15,00,000/-
	Total	37,50,000/-

As per the evaluation carried out by the Nomination and Remuneration Committee for the previous financial year 2021-22, the above mentioned Non-Executive and Independent Directors have actively participated in the Board meetings, contributing to the business strategies of the Company, improving Corporate governance in the area of financial and internal controls, advising on enterprise risk management and ultimately to the growth and profitability of the Company.

The abovementioned amount of commission is within the limits, as stipulated under section 197 of the Act, available for the payment to the Non-Executive Directors of the Company.

Accordingly, consent of the members is sought for passing the Ordinary Resolution as set out at item no. 7 of the notice for approval of the payment and distribution of the annual commission amongst the Non-Executive and Independent Directors of the Company for the financial year ended 31st March, 2022.



Except for Ms. Sangeeta Pendurkar, Mr. Vinayak K. Deshpande and Mr. Mahesh S. Iyer, none of the Directors or Key Managerial Personnel (KMP) or relatives of Directors and KMPs is concerned or interested in the Resolution set out at item no. 7 of the accompanying notice.

The Board recommends the Ordinary Resolution set out at item no. 7 of the notice for the approval by the members of the Company.

#### **ITEM NO.8**

The Company is required to conduct the audit of its cost records by a cost accountant in practice under Section 148 of the Act, read with the Companies (Cost Records and Audit) Rules, 2014 ("the Rules"). The Board, on the recommendation of the Audit Committee, has approved the re-appointment and remuneration of M/s Kailash Sankhlecha & Associates, Cost Accountants, having FRN-100221, as the Cost Auditors, to conduct the audit of the cost records of the Company for the financial year ending 31st March, 2023.

In accordance with the provisions of Section 148 of the Act read with the Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the Cost Auditors is required to be approved by the members of the Company.

Accordingly, consent of the members is sought for passing the Ordinary Resolution as set out at item no. 8 of the notice for approval of the remuneration of ₹ 3,50,000/- payable to the Cost Auditors for the financial year ending 31st March, 2023.

None of the Directors or Key Managerial Personnel (KMP) or relatives of Directors and KMPs is concerned or interested in the Resolution set out at item no. 8 of the accompanying notice.

The Board recommends the Ordinary Resolution set out at item no. 8 of the notice for the approval by the members of the Company.

By Order of the Board of Directors
For **SIGNIFY INNOVATIONS INDIA LIMITED** 

Nitin Mittal

Head of Legal & Company Secretary

FCS - 7044

Place: Gurugram Date: 29th June, 2022



#### **DIRECTORS' REPORT**

#### For the financial year ended 31st March, 2022

Dear Members,

Your Company's Directors are pleased to present the 7th Annual Report of the Company, along with the Audited Annual Accounts for the financial year ended 31st March, 2022.

#### 1. FINANCIAL PERFORMANCE:

#### I.I RESULTS

₹ in Millions

	2021-22	2020-21
Revenue from operations (a)	27.946	25,008
Other Income (b)	298	148
Gross Income	28,244	25,156
Profit before tax (PBT) and exceptional items	3,349	2,542
PBT and exceptional items (%)	11.9%	10.1%
Exceptional Items	(199)	883
Profit before tax	3,150	3,425
Provision for current tax	(752)	(638)
Deferred tax-Release/(Charge)	(79)	(112)
Profit after tax (PAT)	2,319	2,675
PAT(%)	8.2%	10.6%
Transfer to General Reserve	-	-

#### 1.2 FINANCE & ACCOUNTS

This year your company has registered a growth of 12% (Previous year de-growth of 14%) on account of resumption of all business activities, Your Company generated an EBIT of  $\stackrel{?}{\underset{?}{?}}$  3,058 Million (Previous year  $\stackrel{?}{\underset{?}{?}}$  3,359 Million) and a net cash outflow of  $\stackrel{?}{\underset{?}{?}}$  3,063 Million (Previous year Net Cash inflow of  $\stackrel{?}{\underset{?}{?}}$  5,991 Million). The Company has not made any major fund-based borrowings in this year and has managed working capital requirements from internal cash generation.

Capital expenditure during the year was ₹ 263 Million (Previous Year ₹ 206 Million) and this was incurred towards investment in new plant and machinery and IT equipment's etc.

#### 2. ANNUAL RETURN:

The extracts of Annual Return is attached to this Report in Annexure – I and the Annual Report is also available on the Company's website at <a href="https://www.signify.com/en-in/our-company/company-profile">https://www.signify.com/en-in/our-company/company-profile</a>, pursuant to the provisions of Section 92 read with Rule 12 of the Companies (Management and Administration) Rules, 2014.

#### 3. DIVIDEND:

Your Directors declared and paid ₹ 37.50/- (375%) per share as Interim Dividend on the fully paid equity shares for the financial year 2021-22, duly approved by the Board of Directors on 30th May, 2022 to the shareholders of the Company as on 6th June, 2022, fixed as record date and it has a pay-out of ₹ 2156.90/- million. In view of the changes made under the Income-tax Act, 1961, by the Finance Act, 2020, dividend paid or distributed by the Company is taxable in the hands of the Shareholders.



#### 4. TRANSFER TO RESERVES:

During the year under review no amount has been transferred to General Reserve.

#### 5. **DEPOSITS**:

During the year under review, your Company has not accepted any deposit within the meaning of Sections 73 and 74 of the Companies Act, 2013 read with the Companies (Acceptance of Deposits) Rules, 2014.

#### 6. BUSINESS PERFORMANCE:

The year 2021-22 began on a volatile note with the second wave of COVID-19 severely disturbing the economic and social fabric of the entire country, and the daily cases hitting an all-time high number since the pandemic began in March 2020. Our healthcare system faced an unprecedented crisis due to the burgeoning number of cases and lack of adequate infrastructure like hospital beds, oxygen supplies and medicines. Several state governments announced lockdowns to contain the spread of the pandemic, and this in turn adversely affected all industries including ours. However, despite the volatility in the country's overall macro-economic environment during the year, your company recovered well in the remaining quarters of the year and managed to deliver good business results.

The LED transformation of our company continues, with LED products now constituting 82% of our total sales revenue. As the economy slowly revived during the remaining quarters of the year, our consumer lighting business also delivered a healthy 19.8% growth over last year, thanks to the pent-up demand in the market and revival of new home construction across India. We also introduced several new innovative products for consumers, such as our Philips HexaStyle downlight, India's first hexagon-shaped LED downlight and Philips Motion Sensor T-Bulb. We also entered the fans category for the first time with our EcoLink brand, expanding our portfolio beyond lighting and switches.

After a tough year in 2020, our professional lighting solutions business also witnessed a revival this year and delivered a growth of 14.0%, as most private and public offices and industries restarted their operations. This year, we also grew our connected light points installed base by winning prestigious sports lighting projects such as Arun Jaitley stadium in Delhi and Baroda Cricket Stadium in Baroda, in addition to other significant projects with JCB, Metro Rail and NHAI, amongst many others. We also continued to make the world a safer place with our UVGI systems that are installed in a building's HVAC system and constantly purify the indoor air.

Our home lighting business also registered a health growth on account of new home construction picking up across India. To tap into this growing opportunity, we expanded our Philips Smart Light Hubs network to 225 stores across the country, and also added our switches and 3D printed luminaires portfolio in these stores.

While conventional lighting still remains a substantial segment in India, it is steadily declining owing to the growing penetration of LED lighting. Our conventional lamps business has witnessed an expected de-growth of 8.2%, but we remain the market leader and now supply conventional products to most of the other lighting players in the industry as part of our last man standing strategy.

We continued our leadership in sustainability, and we are very proud of our inclusion in the DJSI World Index for the fifth year running. With our Brighter Lives, Better World 2025 program, we're now going beyond carbon neutrality as we work to double our positive impact on the environment and society.

7. MATERIAL CHANGES AND COMMITMENT IF ANY AFFECTING THE FINANCIAL POSITION OF THE COMPANY OCCURRED BETWEEN THE END OF THE FINANCIAL YEAR TO WHICH THIS FINANCIAL STATEMENTS RELATE AND THE DATE OF THE REPORT:

No material changes and commitments affecting the financial position of the Company occurred between the end of the financial year to which the financial statements relate and as on the date of this report.

8. SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS IMPACTING THE GOING CONCERN STATUS AND COMPANY'S OPERATIONS IN FUTURE:

During the year under review, there has been no such significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and Company's operations in future.



#### 9. DETAILS OF SUBSIDIARIES, JOINT VENTURES AND ASSOCIATE COMPANIES:

Your Company does not have any Subsidiary/ Joint Venture/Associate Company hence details of financial performance of Subsidiary/ Joint Venture/Associate Company is not required to be attached to this report.

#### 10. DIRECTORS AND KEY MANAGERIAL PERSONNEL:

During the financial year under review, Mr. Mahesh Srinivasan Iyer was regularized as Non-Executive Director, at the 6th Annual General Meeting of the Company held on 17th September, 2021, based on the recommendation of Nomination and Remuneration Committee and the Board of Directors. Mr. Iyer also serves the Chairman of the Board of your Company.

Mr. Iyer retires by rotation and being eligible, offers himself for re-appointment pursuant to the Articles of Association of the Company.

Mr. Sukanto Aich, whole-time Director of the Company, resigned from the Board, due to his moving to global role in Signify, with effect from 21st July, 2021. Your Board of Directors also recorded its appreciation of the valuable contributions made by Mr. Aich as the Whole-time Director to the Board's deliberations and proceedings during his tenure on the Board.

Mr. Vikas Malhotra was appointed as an Additional Director in executive capacity, based on the recommendation made by Nomination and Remuneration Committee, by the Board of Directors, with effect from 23rd July, 2022 and he was further regularized by the members of the Company as Whole-time Director on the Board, in the Annual General Meeting held on 17th September, 2021. In current financial year, Mr. Malhotra retires by rotation and being eligible, offers himself for re-appointment pursuant to the Articles of Association of the Company.

Ms. Sangeeta Pendurkar, who was appointed as an Additional (Independent) Director, basis recommendation of the Nomination and Remuneration Committee, by the Board of Directors with effect from 8th December, 2020, was regularized by the members of the Company as Non-Executive Independent Director on the Board, at the Annual General Meeting held on 17th September, 2021

Appointment of Mr. Vinayak K. Deshpande as the Independent Director on the Board of the Company was approved by the Shareholders at their First Annual General Meeting, held on 20th December, 2016 for the period of five years. He was further re-appointed as Independent Director for the period of five years, under the provisions of the Companies Act, at the Sixth Annual General Meeting held on 17th September, 2021.

All the Independent Directors have given declarations that they meet the criteria of independence as provided in Section 149(6) of the Companies Act, 2013 and are also registered with the Independent Directors' Data Bank, Indian Institute of the Corporate Affairs (IICA). In the opinion of the Board, they fulfill the conditions of independence as specified in the Act and the Rules made thereunder and they are independent of the management.

Mr. Sumit Padmakar Joshi was appointed, by the Board, as the Managing Director and Chief Executive Officer (KMP) of the Company, with effect from 14th September, 2017, at the Third AGM of the Company held on 26th September, 2018. His five-year tenure as Managing Director is expiring on 13th September, 2022 and recommended by the Board to appoint him Managing Director for next term of 5 years under the provisions of the Companies Act, 2013. He also holds the office of Vice-Chairman of the Company pursuant to provisions of the Articles of Association of the Company.

Mr. Dibyendu Raychaudhury was appointed as the Chief Financial Officer being KMP, by the Board of Directors, with effect from 1st August, 2017 and Mr. Nitin Mittal was appointed as Company Secretary, being KMP, at the Board meeting held on 27th April, 2016 with immediate effect.

Structure of the Board of Directors:

- Mr. Mahesh Srinivasan Iyer Chairman & Director
- Mr. Sumit Padmakar Joshi Vice-Chairman & Managing Director
- Mr. Sukanto Aich Whole-time Director (till 21st July, 2021)



- Mr. Vikas Malhotra Whole-time Director (with effect from 23rd July, 2021)
- Mr. Vinayak K. Deshpande Independent Director
- Ms. Sangeeta Pendurkar Independent Director

Structure of the Key Managerial Personnel:

- Mr. Sumit Padmakar Joshi Chief Executive Officer
- Mr. Vikas Malhotra Whole-time Director
- Mr. Dibyendu Raychaudhury Chief Financial Officer
- Mr. Nitin Mittal Company Secretary

#### 11. DECLARATION BY INDEPENDENT DIRECTORS:

Your Company has received declarations from all the Independent Directors under Section 149(7) of the Companies Act, 2013, confirming that they meet the criteria of independence as laid down in Section 149(6) of the Companies Act, 2013 read with the Schedules and Rules issued thereunder and they are also registered with the Independent Directors' Data Bank, maintained by the Indian Institute of Corporate Affairs (IICA),

#### 12. NUMBER OF MEETINGS OF THE BOARD OF DIRECTORS AND ITS COMMITTEES:

Meetings of the Board of Directors were held five (5) years times during the financial year 2021-22. For further details of the number and dates of meetings of the Board and Committees thereof held during the financial year 2021-22 indicating the number of meetings attended by each Director, please refer to the Annexure I, which forms part of this Report.

#### 13. BOARD EVALUATION:

In terms of the Nomination and Remuneration Committee Charter of the Company, duly approved by the Board, and pursuant to the provisions of the Companies Act, 2013, the Nomination and Remuneration Committee has prepared and approved a "Policy for Evaluation of the Performance of the Board of Directors", which was further adopted by the Board, to formally evaluate the effectiveness of the Board, its Committees along with performance evaluation of each Director to be carried out on an annual basis.

Accordingly, the annual performance evaluation of the Board, its Committees and each Director was carried out for the financial year 2021-22 based on a structured survey and personal discussion held between Chairperson of the Nomination and Remuneration Committee and each individual director separately.

The Nomination and Remuneration Committee also prepared structured questionnaires to evaluate the performance of the Board as a whole, individual performance of each Director and self – assessment carried out by the Directors.

The evaluation of the performance of the Directors was based on various aspects which, inter alia, included assessment of the level of participation, understanding of the role and responsibilities, understanding of the business and competitive environment, effectiveness of the contributions made during the Board meetings, understanding of the strategic issues and challenges for your Company etc. In assessing the overall performance of the Board, the parameters included the assessment of time devoted by the Board on the Company's long term goals and strategies, Board effectiveness, quality of discussions at the meetings of the Board, time spent and quality of discussions on key subjects like risk assessment and minimization, succession planning, discharging fiduciary and governance duties and performance of specific duties.

The performance of the Committees of the Board included aspects like understanding of the terms of reference by the Committee members, adequacy of the composition of the Committees, effectiveness of the discussions at the Committee meetings, performance of the Committee etc.

The Chairperson of the Nomination and Remuneration Committee plays a vital role in undertaking the evaluation of the Directors. The Chairperson also held separate discussion with each Director in person. Thereafter, the Nomination and Remuneration Committee discussed on the evaluation mechanism, outcome and the feedback



received from the Directors. The Independent Directors at their sperate meeting also discussed the performance of the Non-Independent Directors including the Chairman of the Board.

Your Board of Directors had discussed and analyzed its own performance, Board as whole, during the year, evaluated the Independent Directors pursuant provisions of Schedule IV of the Companies Act, 2013 and also reviewed the performance evaluation reports of various committees. Thereafter, the Board finally noted the overall feedback on the performance of the Directors and the Board as a whole and its Committees.

The overall outcome of this exercise to evaluate effectiveness of the Board and its Committees was positive and members of the Board expressed their satisfaction.

#### 14. COMMITTEES OF THE BOARD:

#### 14.1. AUDIT COMMITTEE:

The Audit Committee was initially set up by the Board on 27th April, 2016 pursuant to section 178 of the Companies Act 2013 read with Rule 6 of the Companies (Meetings of Board and its Powers) Rules, 2014.

Presently, the Committee consists of the following members:

1	Mr. Mahesh Srinivasan Iyer	Non-Executive & Non-Independent Director	Chairman
2	Ms. Sangeeta Pendurkar	Independent Director	Member
3	Mr. Vinayak K. Deshpande	Independent Director	Member

Mr. Nitin Mittal acts as Secretary to the Committee.

The Audit Committee of the Board has formulated an Audit Committee Charter of the Company, which was approved by the Board. As per the Charter, the Committee is responsible for monitoring and providing an effective supervision of the management's financial reporting, to ensure accurate and timely disclosures, with highest levels of transparency, recommending the appointment, re–appointment, remuneration and terms of appointment of auditors and approval of payment for any other services rendered by statutory auditors; reviewing the annual financial statements before submission to the Board for approval.

The powers of Audit Committee include investigating any activity within its terms of reference as specified by the Board and seeking information from any employee, obtain professional advice from external sources and have full access to the information contained in the records of the Company, approval or any subsequent modification of any transactions of the Company with related parties; review and monitor the auditor's independence and performance and effectiveness of audit process; scrutiny of inter corporate loans and investments.

The Audit Committee also mandatorily reviews information such as internal audit reports related to internal control weakness and analysis of financial condition and results of operations.

The Vigil Mechanism Policy was also formulated by the Audit Committee, which details form part of this Report.

For the details of the number and dates of meetings of the Committee held during the financial year under review, indicating the number of meetings attended by each member thereof, please refer to the Annexure II, which forms part of this Report.

#### 14.2.CORPORATE SOCIAL RESPONSIBILITY COMMITTEE:

Your Company had constituted the CSR Committee pursuant to section 135 of the Companies Act 2013, with effect from 27th April, 2016. The composition of the CSR Committee is in alignment with provisions of Section 135 of the Companies Act, 2013.

During the financial year under review, Ms. Sukanto Aich ceased to be member of the Committee due to his resignation from the Board with effect from 21st July, 2022. In view of the same, the CSR Committee was reconstituted by inducting Mr. Vikas Malhotra as a new member with effect from 23rd July, 2022.



Presently, the Committee consists of the following members:

1	Ms. Sangeeta Pendurkar	Independent Director	Chairperson
2	Mr. Vikas Malhotra	Whole-time Director	Member
3	Mr. Sumit Padmakar Joshi	Managing Director	Member

Mr. Nitin Mittal acts as Secretary to the Committee.

The Committee was setup to oversee the corporate social responsibility activities for the consideration and recommendation of the Committee. The Committee adopted a Corporate Social Responsibility (CSR) Policy and its Charter to discharge the role of Corporate Social Responsibility Committee as envisaged under Section 135 of the Companies Act, 2013 which includes formulating and recommending to the Board the activities to be undertaken by the Company as per Schedule VII to the Companies Act, 2013 and the amount of expenditure to be incurred on the same.

The CSR Policy along with its Charter is also available on your Company's website at <a href="https://www.signify.com/en-in/our-company/company-profile">https://www.signify.com/en-in/our-company/company-profile</a>.

Your Company was engaged in Corporate Social Responsibility (CSR) initiatives in various fields, during the financial year 2021–22, the details of which are set out in Annual Corporate Social Responsibility report attached as Annexure II to the Board's report.

For the details of the number and dates of meetings of the Committee held during the financial year under review, indicating the number of meetings attended by each member thereof, please refer to the Annexure II, which forms part of this Report.

#### 14.3.STAKEHOLDERS RELATIONSHIP COMMITTEE:

The Stakeholders Relationship Committee was set by the Board of Directors in its meeting held on 27th April, 2016 under the provisions of section 178 of the Companies Act 2013.

During the financial year under review, there was no change in composition of the Committee. Presently, the Committee consists of the following members:

1	Mr. Vinayak K. Deshpande	Independent Director	Chairman
2	Mr. Mahesh Srinivasan Iyer	Non-Executive & Non-Independent Director	Member

3 Mr. Sumit Padmakar Joshi Managing Director Member

Mr. Nitin Mittal acts as Secretary to the Committee.

The Stakeholders Relationship Committee adopted a Stakeholders Relationship Charter. The Committee oversees, inter-alia, redressal of shareholder and investor grievances related matters.

For the details of the number and dates of meetings of the Committee held during the financial year 2021-22 indicating the number of meetings attended by each member thereof, please refer to the Annexure II, which forms part of this Report.

#### 14.4.NOMINATION AND REMUNERATION COMMITTEE:

The Nomination and Remuneration Committee was initially constituted by the Board of Directors at its meeting held on 27th April, 2016 as per section 178 of the Companies Act, 2013, read with Rule 6 of the Companies (Meetings of Board and its Powers) Rules, 2014.

During the financial year under review, there was no change in composition of the Committee. Presently, the Committee comprises the following members:



1	Ms. Sangeeta Pendurkar	Independent Director	Chairperson
2	Mr. Mahesh Srinivasan Iyer	Non-Executive & Non-Independent Director	Member
3	Mr. Sumit Padmakar Joshi	Managing Director	Member
4	Mr. Vinayak K. Deshpande	Independent Director	Member

Mr. Nitin Mittal acts as Secretary to the Committee.

The Nomination and Remuneration Committee has adopted a Nomination and Remuneration Committee Policy, duly approved by the Board. The role of the Committee is governed by its Charter and its composition is in compliance with the provisions of Section 178 of the Companies Act, 2013.

The broad objectives of the Committee as per the Policy are as under:

- To guide the Board in relation to appointment and removal of Directors, Key Managerial Personnel and Senior Management.
- Formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration of Directors, key managerial personnel and other employees.
- Formulation of criteria for evaluation of Independent Director and the Board.
- To evaluate the performance of the members of the Board and provide necessary report to the Board for further evaluation of the Board
- To recommend to the Board on Remuneration payable to the Directors, Key Managerial Personnel and Senior Management.
- To provide to Key Managerial Personnel and Senior Management reward linked directly to their effort, performance, dedication and achievement relating to the Company's operations.
- To assist the Board in fulfilling responsibilities.
- To implement and monitor policies and processes regarding principles of corporate governance.

The Nomination and Remuneration Policy for appointment and removal of Director, KMP and Senior Management provides that the Committee shall identify and ascertain the ethical standards of integrity, qualification, expertise and experience of the person for appointment as Director, KMP or at Senior Management level and accordingly recommend to the Board his / her appointment. It further provides the criteria for appointment and remuneration including determination of qualifications, positive attributes, independence of Directors and other matters as provided under sub-section (3) of Section 178 of the Companies Act, 2013.

A Policy for remunerating Directors/ KMPs/ Senior Management Personnel was also set up, which provides the level and composition of remuneration to be paid to the Managing Director, Whole-Time Director(s), Non-Executive Director(s), KMP's, Senior Management Personnel and other employees shall be reasonable and sufficient to attract, retain and motivate directors, KMP's, Senior Management and other employees of the quality required to run the Company successfully. The relationship of remuneration to performance should be clear and meet appropriate performance benchmarks. The remuneration should also involve a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the Company and its goals.

The Nomination and Remuneration Committee has also formulated a "Policy for Evaluation of the Performance of the Board of Directors", to formally evaluate the effectiveness of the Board, its committees along with performance evaluation of each Director to be carried out on an annual basis.

The Nomination and Remuneration Policy of the Company is also available on your Company's website at <a href="https://www.signify.com/en-in/our-company/company-profile">https://www.signify.com/en-in/our-company/company-profile</a>.



For the details of the number and dates of meetings of the Committee held during the financial year 2021-22 indicating the number of meetings attended by each member thereof, please refer to the Annexure II, which forms part of this Report.

#### 14.5.BANKING AND OTHER OPERATIONS COMMITTEE:

The Banking and Other Operations Committee was constituted on 27th April, 2016, for taking certain decisions on behalf of the Board during the intervening period between two Board Meetings on routine matters including those which have been delegated by Board under the provisions of the Companies Act, 2013 and also the matters on which decisions were required to be made urgently other than those which are specifically reserved to be approved by the Board under the Companies Act, 2013 or any other applicable law.

During the financial year under review, Ms. Sukanto Aich ceased to be member of the Committee due to his resignation from the Board with effect from 21st July, 2022. In view of the same, the Banking & Other Operations Committee was reconstituted by inducting Mr. Vikas Malhotra as a new member with effect from 23rd July, 2022.

Presently, the Committee consists of the following members:

1Mr. Sumit Padmakar JoshiManaging DirectorChairman2Mr. Vikas MalhotraWhole-time DirectorMember

Mr. Nitin Mittal acts as Secretary to the Committee.

The broad terms of reference of the Banking and Other Operations Committee include opening and closure of bank account(s), issuance of instructions to the Bankers, granting and cancellation of the Power of Attorney, granting authorizations of execute any documents or appear or represent on behalf of the Company before any authority/court/tribunal under direct and indirect tax, civil, criminal laws and other applicable laws on the Company, granting authorization to execute documents pertaining to tenders, leave & license and other relevant agreements, approving the transfer, transmission of shares, dematerialization of shares, rematerialization of shares, issuance of duplicate share certificate(s), split, consolidation of share(s) and other matters related thereto and any other matter which the Committee deems fit and which is not reserved to be approved by the Board under the Companies Act, 2013 or any other applicable law.

For the details of the number and dates of meetings of the Committee held during the financial year under review, indicating the number of meetings attended by each member thereof, please refer to the Annexure II, which forms part of this Report.

#### **15. VIGIL MECHANISM:**

Your Company is committed to highest standards of ethical, moral and legal business conduct. Accordingly, the Board of Directors has formulated a Vigil Mechanism/Whistle Blower Policy which is in compliance with the provisions of Section 177 of the Companies Act, 2013.

Your Company has established a proper mechanism, under the above Policy, for directors and employees to report any genuine concern. A disclosure should be made in writing or can log a complaint on Signify Ethic line, which provides an online tool and a phone line. Letters can be submitted by hand, courier, or by post, addressed or Email to the Compliance Officer. All reported violations whether actual or potential are reviewed by the Country Compliance Officer. He reports all violations to the Signify Fraud Investigation and Customer Screening (FICS) team and depending upon the severity of the allegation it may be decided to engage an investigator in investigating the complaint.

Any kind of complaint may also be submitted directly to the Chairperson of the Audit Committee of Signify Innovations India Limited at his email ID.

The Vigil Mechanism/Whistle Blower Policy is also available on your Company's website at <a href="https://www.signify.com/en-in/our-company/company-profile">https://www.signify.com/en-in/our-company/company-profile</a>.



#### 16. CORPORATE SOCIAL RESPONSIBILITY (CSR):

Your Company's CSR Policy statement and annual report on the CSR activities undertaken during the financial year ended 31st March, 2022, in accordance with Section 135 of the Companies Act, 2013 and Companies (Corporate Social Responsibility Policy) Rules, 2014 is annexed to this report as Annexure III.

#### 17. INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO FINANCIAL STATEMENTS:

Your Company is committed to ensure that its operations are carried out within a well-defined internal control framework, good governance, robust systems and processes, a vigilant finance function and an independent Internal Audit function are the foundations of the internal control systems. Your Company has the Audit Committee in place and the Audit Committee devises robust Internal Control System and Enterprise Risk Management for the Company.

Through our internal audit processes at all levels, both the adequacy and effectiveness of internal controls across various businesses and compliance with laid-down systems and policies are being regularly monitored. A trained internal audit team is periodically validating the major IT-enabled business applications for their integration, control and quality of functionality.

Your Company has appointed KPMG as its Internal Auditors and their function, scope of service etc. were approved by the Board of Director based on recommendation made by the Audit committee.

#### 18. HUMAN RESOURCES AND INDUSTRIAL RELATIONS:

A great workplace is about great employee experience offered by company. And we ensure this by focusing on three areas namely employee value proposition, core values and culture of meritocracy. Our Employee Value Proposition structured around our core values and company's strategy is what helps in building a workplace that is highly performance driven. Our EVP is lived and felt by all employees via various programs and initiatives that run throughout the year, contextual to the focus of the organization during a specific period. Some of these initiatives are specifically tailored around creating a sense of pride and to embed a high performing value-driven culture throughout the organization:

- Covid 19 Response Initiatives COVID-19 challenged the very DNA, working models and culture of most
  organizations across the globe. At Signify India too, we made work from home for all our employee's mandatory
  even before the nation-wide lockdown was announced on 24th March 2020. Also, to create a greater sense of
  alignment and unity among employees and boost their morale in these unusual times, we organized successful
  virtual learning & engagement, upskilling programs, and coffee corner sessions with them on a regular basis.
  - o We took proactive measures on travel restrictions, advising employees in office & field on safety precautions, equipping our sales teams with safety kits, declaring WFH, controlling visitor's entry to sites and more.
  - The Government allowed resumption of specific commercial activities from 20th April 2020. We created a plan to resume work at Factory, Warehouses, Offices, and field activities as per the directives.
  - We worked with Authorities, Facility teams, Landlords, internal teams, and service partners to get the necessary permissions and get the sites ready and put together specific guidelines and protocols for each work area and deployed the same to the teams through Calls and Webinars before starting work. Protocols were created for Factory, Warehouses, Offices, Smart Hubs, Site Project Work, Field Service work, R&D locations, and Sales team.
  - o During the 2nd wave, when the country was undergoing a medical crisis of enormous proportions below approaches were taken to support employees and the larger ecosystem:
- Regional coordinators were appointed to respond to employee requests
  - Procured 100 machines for emergency use by employees/immediate family and our channel partners as well.
  - Crowdsourced leads (homecare, lab tests, nurses, ambulances) which were periodically verified by central team.



- Telemedicine & Doctor consultation.
  - Tied up with Practo Plus for doctor's consultation.
  - Crowdsourced Trusted Doctors database across locations with the help of our employees
  - Leveraged company's doctors for dedicated consultation
- 6 central teams were formed to manage support areas
- Leveraged **Insurance providers** for support on Hospitalization we provided COVID-19 insurance coverage to 622 third-party front-line workforces. Sum insured is INR 1 Lac per employee
- Organized Wellbeing Sessions by Inner Hour
- Vaccination drives were also organized for our employees
- Created Knowledge repository & learning paths

The above protocols were followed again strictly for gradual reopening of offices post the second COVID wave in April 2021 as well. Each team was divided into two sub-teams within each function. On any given day only one of the team's members worked from office depending on business requirements and basis their COVID clearance status.

- SheThePeople We have a significant woman population in our employee base, spread across locations in India. We wanted to have them connected through a common platform. We initiated SheThePeople with this thought. This is a platform for all our woman employees to connect once in a quarter. In these connect sessions, we organize ice-breaker activities, leadership talks and policy awareness sessions. At the end of these sessions, we conduct a moderated discussion in smaller groups (10-15 each) to understand from our woman employees as to how they are feeling, what challenges they are facing and how we as an organization and as a woman community within Signify can address those. Basis those feedbacks, we try to build interventions.
- <u>Litmus World Employee Survey</u> It is a SaaS platform that enables us to understand the pulse of the
  organization via candid & anonymous feedback from employees across various touchpoints. The LW
  platform is used to conduct various survey like Tenure and Exit surveys to gauge on the attrition and various
  other analysis and use those actionable insights to bridge the gaps.
- **Bright Beginning** -It is another new initiative linked to the new joiner's initial setting period into Signify. It is a platform for the new joiner to connect with the channel or function leader in starting itself. This serves three-fold agenda of discussion regarding introduction to leader, attempt at resolution of concerns mentioned in new joiner feedback survey and top management expectation setting.
- Step Up This is a platform for all our employees to get a glimpse of all available roles within their functions and beyond. Under this, we had the leaders talk about the key skill requirements to perform those roles and how we as an organization would be helping them in their journeys. The message to the employees through this initiative was that they are the owners of their careers, and the organization is willing to support them in their aspirations. Multiple sessions were organized with industry experts on numerous topics such as Career Choices, Managers as Coaches to encourage employees to "Step Up" with their capabilities. This unique initiative ran for around 6 weeks, and we had strong participation from across functions. These sessions gave a good flavor of the roles in the organization and how to succeed in those roles, to our employees.
- Ignite Ignite was our global strategy deployment initiative. At the start of 2022, we launched our global strategy wherein we talked about how our organization is shifting towards a performance mindset and what kind of behaviours are required to make this shift. 4 new behaviours were introduced, in addition to our core values. The behaviours were Over Deliver, Trust, Execute and Own.



- Manager Sensitization Workshops on Unconscious Bias -The manager sensitization workshop was an outcome of the feedbacks from SheThePeople initiative. These workshops were conducted to sensitize managers in partnership with an external vendor. Workshop addresses finer nuances of Unconscious Bias in daily, real-life situations through a drama-based approach followed by a de-brief.
  - o Meet Tanmay and Tanya (Comic Strip Campaign) was introduced to further sensitize our people managers in becoming more aware of unconscious biasness and emphasize importance of overcoming them at workplace.
- <u>Up! Surge Program</u> For women employees, aspiring to take on leadership roles, we partnered with XLRI to put them through a 3-week program centered around themes of Evoke, Amplify and Navigate. This program had a mix of classroom sessions and pre & post classroom extensive work. 5 of our woman employees went through this program and had glowing feedback about this.
  - o Global Leadership Programs At Signify, we have certain global level programs, wherein we continuously nominate our woman employees for their leadership development.
  - o Stagnation Analysis We analyze the stagnation of our women employees on a periodic basis. Most of our woman employees, who have been with us for more than 3 years, have either had a role enhancement or a promotion.
- Buddy Program for Women proceeding on Maternity Leave Motherhood is a very important life event for a woman. At this juncture, employees have a lot of questions about what the future has in store for them both personally and professionally. To have a go-to person at the professional front during this journey, we introduced the concept of a buddy for woman employees proceeding on a maternity break. This buddy is usually a woman employee who has already gone through this experience and is supposed to help the employee embark this journey with a lot more confidence and awareness.

All the above engagements coupled with our flexible and supportive culture, developmental and growth opportunities that we provide to our employees resulted in the company being recognized as a Great Place to Work by GPTW® Institute for the period April 2021-March 2022.

#### **Learning & Talent Development**

To stay ahead of competition, it is imperative that we as an organization continue to focus on building winning capabilities and strong leadership pipeline which is also the mainstay of our learning and talent management strategies. We have curated certain initiatives to empower our employees with specific skills and help them grow in the workplace.

- Accelerated Leadership Program Our flagship PACE program for out Top Talents was rechristened as the Accelerated Leadership Program in 2021. This is a talent development initiative aimed to develop the top talent within the organization and identifying people in succession for larger roles. This Program is a mix of Self Learning Modules via Learning@Signfiy, Classroom/Virtual trainings, Live Projects, & Shadowing. It is an initiative to nurture the top talent of the company through a structured systematic process comprising of programs for senior high performing employees. These programs help build their financial acumens by bringing a wider sense of the business and making them future ready for excellent career opportunities within the organization.
- IMPACT It is our commercial top talent capability building program centered around goal of winning in the
  face of evolving market through 4 learning modules and dedicated coach. These modules are the changing
  marketplace, building trust with stakeholders, grow commercial opportunities and present to captivate. 18
  employees and 3 coaches were nominated for this program.
- **EDGE** Edge is a transformational leadership development for top talent that focuses on building:
  - o Personal edge which is targeted towards personal growth & profession development and
  - Functional edge which is targeted towards effective leadership, customer impact and business mastery.



The focus of this initiative is also on developing more female leaders within the organization.

• Spotlight – Spotlight is a platform for strong performers who have been with us for at least 2 years to showcase their potential and get the opportunity of moving into next level roles. Under this we devised a process to seek nominations from our regional leaders of our high potential employees and gave them projects and assignments to work on in the field, along with their regular set of deliverables. It turned out to be strong way of engaging with our top talents in a challenging business environment and provide them opportunity to move ahead in their career ladder.

#### **Talent Acquisition**

To build high brand recall amongst critical talent segments, our company actively used the social medium- the Life @ Signify India page on Facebook and Signify India page on LinkedIn. Our company also actively engaged with Premiere/Non-Premium B-Schools/Engineering Colleges through Campus Sparks Internship Program, Business Leadership Program, Sales Trainee Program and Postgraduate/Graduate Trainee Program.

We continuously encourage internal talent to take on diverse and bigger roles in both domestic and international markets through internal marketplace called "Opportunity Knocks". Employee Referrals continues to be the one of the top sources of hiring the right talent externally (13% hiring through referrals in 2022). We introduced 'Each One, Bring One' campaign for increasing diversity referrals in sales role. Also, we launched an online tool for capturing referrals during 'first impressions' induction program.

In our Innovation Centre at Bangalore, we continued with "Campus Verve Program" to hire interns from engineering colleges. Also, we had 18 conversions from last year's batch who have joined us as Engineering Trainees. In our Innovation Centre at Noida, we have hired 3 Post Graduate Engineer Trainees who will be joining us in August. In our Cooper Lighting Solution's Innovation Centre at Pune, we hired 10 Technical Trainees who would be joining us in August. We also hired 2 Graduate Trainees in specification sales, and they will be joining us in July. In non-technical domain we had 6 joiners in Business Leadership Program and another 6 in Sales Trainee Program.

For new members in the Signify Innovations family, we revamped our 'First Impressions' program for commercial organization and continued successful implementation "Plug-In" program for SIL, Bangalore site. 'First Impressions' enables to induct the new joiners in Lighting business environment as well as helps them transition to their new role smoothly by providing the right tools to accelerate at our organization. Subject matter experts run various sessions during the induction program followed by market visits and shadowing which enable the new joiners to start understanding the business and give their best at their professional roles. This year we introduced Check-Ins by HRBP and Hiring Manager/Hiring Manager plus 1 in addition to online employee experience survey through the tool called 'Litmus World'.

This year we relaunched our renowned women returnee program titled 'Back In the Game' for giving women who are on career break an opportunity to restart their professional journey with us on Fixed Term Contract of 1 year with possibility of full-time employment basis performance and position availability.

We amplified our efforts towards diversity hiring focusing on both gender and age diversity (46% age diversity and 33% gender diversity in external hiring for 2022). Also, we introduced focused employer branding targeting gender diversity in sales role. In this we launched 'Women in Sales' LinkedIn group to serve as platform for showcasing success stories of our female sale employees to outside world. Apart from posts, we also put efforts in two videos testimonials that highlighted the extent of empowerment/support Signify provides to female employees in sales role.

#### **Total Rewards**

Sustaining a culture of recognition continued to be the focus area to engage and motivate employees. Your company continued to strengthen its flagship recognition policy 'Light-Up' executed through an online platform. The policy focuses on acknowledging and rewarding employees who deliver superior performance while demonstrating Signify's values and business principles in their ways of working. This Rewards and Recognition program is one of a kind in India amongst other Signify markets. Your Company also continued the 'Long Service Awards' policy to



recognize the loyalty and commitment shown by employees over the years. We continued to strengthen our position in the market by adjusting our salary bands with the latest benchmarks and best practices to attract and retain the best talent pool.

In 2019, Signify India partnered with InnerHour to provide psychological, emotional and wellbeing support to the employees. Innerhour is a dedicated platform for emotional, behavioral, and psychological well-being. Employee concerns are categorized in 6 major parts being:

- Sleeping Better
- Stress Control
- Mood Management
- Anger Management
- Worry Management
- Living Happiness

There are bi-weekly webinars organized by InnerHour on key issues pertaining to mental wellness. Employees are also provided with free counselling sessions for themselves and their families via InnerHour counsellors.

Similarly Signify India partnered with Marsh Mercer Benefits India to organize holistic wellness webinars on topics such as Yoga, Nutrition and Financial Wellness.

#### **Industrial and Employee Relations**

We continued to strengthen HR services model by creating a simple yet strong platform for employees to access in terms of their HR needs and queries. With the new HR Service Now portal it has become easier for employees to access their data and benefits at a one stop solution and get queries resolved in a shorter time frame. New functionalities are being developed and piloted before deployment to reduce manual interventions thereby transforming the face and functionality of HR processes across the organization in India market. The journey in digitalization of the HR function continues to be on track and HR Workday aims to be the single source of all employees related data and further enhance process efficiency and cost optimization in HR.

Our Vadodara Light Factory (VLF) achieved significant productivity improvements through the assimilation of Lean Philosophy. This was brought about through the incorporation of continuous improvement behavior at shopfloor through planned interventions and the factory enjoyed healthy and cordial Industrial Relations. We have a long history of peaceful industrial relations at Vadodara Light Factory and is a testimony of workers participation in Management. Both Management and Union ensures that all the decisions are taken after considering the welfare and interest of the workers.

In 2021, in the middle of the pandemic, the team also worked hard on facilitating the Covid vaccination for all Signify employees and achieved 100% by end of Q1-22. And as VLF is now also embarking on another exciting phase of journey by expanding our manufacturing capability by producing LED Lamps, LED Drivers, MSB Battens and Stadium lighting luminaires for the Indian market, so here first time in history we went on mass hiring of Apprentices under State and National Apprenticeship Promotion Scheme (NAPS) to support these new businesses and to remain cost viable.

Information under Section 197 of the Companies Act, 2013, read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personal) Rules, 2014, forms part of the Board's Report and are available for inspection at the registered office of your Company during working hours and any Member interested in obtaining such information may write to the Company Secretary.

#### 19. CONSERVATION OF ENERGY, FOREIGN EXCHANGE OUTGO AND TECHNOLOGY ABSORPTION:

Information on Conservation of Energy, Technology Absorption and Foreign Exchange earnings ratio and outgo, required to be given pursuant to Section 134(3)(m) of the Companies Act, 2013 read with the Companies (Accounts) Rules, 2014, is provided in Annexure IV to this Report.



#### 20. ENVIRONMENT, ENERGY, OCCUPATIONAL HEALTH & SAFETY:

The Company's Vadodara Light Factory (VLF) has been actively involved in implementing Signify Eco Vision program. 100% of waste generated is being recycled. Many energy saving projects were undertaken. Safety of employees is the foremost concern at VLF and working towards providing a safe and accident free working environment is a culture here. We have Started monitoring of participation in the INJURY PREVENTION RATE program for people engagement. Regular trainings and awareness sessions are carried out on Behavior Based Safety (BBS), Machine Safety for the employees to achieve zero accidents in the factory.

Due to spread of COVID-19 and the critical situation, all safety measures recommended by Local government and Signify safety team are implemented and awareness to the people program "SURAKSHA SAMVAD" are regularly held to discuss on safety measures. During Covid-19 pandemic, thermal camera was installed at entry point of factory for fast scanning of person's body temperature.

The Company's Vadodara Light Factory (VLF), with its focus on the environment and safety issues, has been very well appreciated during various audits done in the year. National Safety week, World safety week and World Environment Day are celebrated every year in the plant to spread awareness and safety culture within the factory. VLF had replaced the conventional lightings from the shopfloor area with energy efficient LED lights- give us significant energy saving along with many energy saving programs. One "Six sigma Black belt certification" on Energy saving done after assigned projects completion successfully. Also implemented many programs on waste reduction and Energy conservation to protect environment. Regular training and seminars are conducted on Safety and started new initiatives like Night duty manager, Monthly Safety Review with managers, Departmental safety committee meeting. Injury Prevention Rate (IPR), Industrial Equipment safety standard (IESS) going on and inculcate behavior change amongst its employees in pursuit of the Company's our aim of zero accidents at the site. VLF is also actively involved in implementing the Signify Eco-Vision program. During the year, substantial part of the waste generated at VLF was recycled. E-waste also was disposed through Proper and authorized TSDF-Treatment, Storage and Disposal Facilities.

During the year under review, oxygen generation plant was installed within the VLF premises. This point was triggered due to crisis of oxygen in the market during second wave of Covid-19 pandemic specially in the months of March & April, 2021. Due to shortest of oxygen in the market, there was uncertainty about the supply in near future during the given period, which could extremely impact the manufacturing process. In view of the same, an oxygen generation plant was installed in VLF in a short span of period, which successfully restored supply of oxygen to the manufacturing process. Even with continuation of manufacturing process, now the plant is saving money from own generated oxygen due to lower unit rate.

We are pleased to share TRC (total recordable cases) are reported only 1 in last year, with no case of loss of work or fatality.

#### 21. PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS:

The particulars of loans given, investments made, guarantees given and securities provided, if any, covered under section 186 of the Companies Act, 2013 form part of the notes to the financial statements, which form part of the Company's Annual Report.

#### 22. RELATED PARTY TRANSACTIONS:

Information on transactions with related parties pursuant to Section 134(3)(h) of the Act with rule 8(2) of the Companies (Accounts) Rules, 2014 are given in Annexure V in Form –AOC-2 and the same forms part of this Report.

#### 23. STATEMENT OF RISK MANAGEMENT:

Risk management forms an integral part of the business planning and review cycle. The Company's risk management initiatives are designed to overview the main risks known to your Company, which could hinder it in achieving its strategic and financial business objectives. The objectives are met by integrating management control into the daily operations, by ensuring compliance with legal requirements and by safeguarding the integrity of the Company's financial reporting and its related disclosures like businesses, objectives, revenues, income, assets, liquidity or



capital resources. Your Company's risk management approach is embedded in the areas of corporate governance, Signify Business Control Framework, Signify Quality Management System and Signify's Integrity Code.

#### 24. DIRECTORS RESPONSIBILITY STATEMENT:

As required under Section 134(5) of the Companies Act, 2013, your Directors, to the best of their knowledge confirm that:-

- (i) In the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- (ii) The directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that period;
- (iii) The directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (iv) The directors have prepared the annual accounts on a going concern basis;
- (v) The directors have laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively.
- (vi) The directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### **25. STATUTORY AUDITORS:**

The Statutory Auditors, M/s SR Batliboi & Co LLP, Chartered Accountants (Firm Registration No. 301003E/E300005), were re-appointed for the another term of five (5) years at the Sixth Annual General of the Company in the financial year 2021-22, pursuant to the provisions of Sections 139 and 141 of the Companies Act, 2013 and the Rules made thereunder, from the conclusion of the Sixth Annual General Meeting upto the conclusion of the Eleventh Annual General Meeting to be held after the Sixth Annual General Meeting.

#### **26. COST AUDITORS:**

Pursuant to the provisions of Section 148 of the Companies Act, 2013, your Directors have approved the appointment of M/s Kailash Sankhlecha & Associates, Cost Accountants, having FRN-100221, to conduct the Cost Audit for the year ending 31st March, 2023, at a remuneration of ₹ 3,50,000/- (Rupees Three Lakh Fifty Thousand Only) plus applicable tax and out of pocket expenses, subject to the approval of such remuneration by the members of the Company at the ensuing Annual General Meeting.

#### 27. SECRETARIAL AUDITORS' QUALIFICATION:

The Secretarial Audit was carried out by M/s PI & Associates, Company Secretaries for the financial year ended on 31st March, 2022. The Report given by the Secretarial Auditors is annexed as Annexure VI and forms integral part of this Report. There has been no qualification, reservation or adverse remark or disclaimer in their Report. During the year under review, the Secretarial Auditors had not reported any matter under section 204(3) of the Act read with section 134(3)(f) of the Act and under Section 143 (12) of the Act, therefore no detail is required to be disclosed under Section 134 (3) of the Act.

# 28. EXPLANATION OR COMMENTS ON QUALIFICATIONS, RESERVATIONS OR ADVERSE REMARKS OR DISCLAIMERS MADE BY THE AUDITORS AND THE PRACTICING COMPANY SECRETARY IN THEIR REPORTS:

There is no qualification, reservation or adverse remarks or disclaimers made by the Auditors in their reports.

#### 29. COMPLIANCE WITH SECRETARIAL STANDARDS:

Your Company is in compliance with the Secretarial Standards specified by the Institute of Company Secretaries of India (ICSI) related to the Board and General Meetings.



#### 30. PREVENTION, PROHIBITION AND REDRESSAL AGAINST HARASSMENT OF WOMEN EMPLOYMENT:

In order to ensure a safe working environment for all women employees, your Company has a Prevention, Prohibition and Redressal against Sexual Harassment of Women Employees at Workplace Policy in place, adhering with the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and its Rules. Consequently, the Company has set up a Core Complaints Redressal Committee at the Corporate Office in Gurgaon and Site Complaint Redressal Committees in all branch offices and factories consisting of 2-4 members, along with an external member appointed as required under the law with experience in the field of sexual harassment at workplace.

The procedure followed by the Committee is as follows - If any incident of sexual harassment occurs, 6 copies of a written complaint is to be filed by the complainant with the respective Core/Internal Complaint Redressal Committee or with the Employer within 3 months from the date of incident, along with its supporting documents and details of the witnesses and evidences. The same will be reported to the Country Compliance Officer. A copy of the same is forwarded to the respondent within 7 days. The respondent is required to file his reply, along with supporting documents and details of witnesses in the next 10 days.

The Committee attempts to reconcile the written request of the victim or proceed with the inquiry, which is to be completed within 90 days. The inquiry report is issued within 10 days from completion of the inquiry and forwarded to the CEO, Head of Legal and Head of HR. If they are satisfied with the findings of the Committee, appropriate action is taken on the lines of issuing a warning or stern warning or even termination of service, within 60 days from the date of receipt of the inquiry report. Necessary face to face trainings and online courses are provided to all employees.

During the year under review, following activities were conducted under Prevention, Prohibition and Redressal against Sexual Harassment of Women Employees at Workplace Policy:

- First, no Sexual harassment complaint was reported to any of the internal Complaint Redressal Committee during the financial year 2021-22.
- Mandatory E-learning on Prevention of Sexual Harassment was launched for all the employees of Company.
- Awareness messages sent to all employees.
- A clause added in the employee joining kit to adhere to Company Anti-Sexual Harassment workplace.

During the financial year under review no case of any sexual harassment complaint received and there is no pending case.

#### **ACKNOWLEDGMENT:**

Place: Gurugram

Date: 29th June. 2022

Your Directors place on record their deep appreciation of the assistance and guidance provided by the Central Government and the State Governments, its suppliers, technology providers and all other stakeholders. Your Directors also appreciate the contribution made by the employees of your Company at all levels.

Your Directors thank the financial institutions and banks associated with your Company for their support as well. Your Directors also thank the Company's dealers and its customers for their unstinted commitment and valuable inputs.

Your Directors acknowledge the support received from you as shareholders of the Company.

For and on behalf of the Board of Directors of SIGNIFY INNOVATIONS INDIA LIMITED

**SUMIT PADMAKAR JOSHI** 

Vice-Chairman, Managing Director & CEO

(DIN: 07018906)

**VIKAS MALHOTRA** 

Whole-time Director (DIN: 09253036)



# **Annexure - I**

#### **EXTRACT OF ANNUAL RETURN**

As on financial year ended on 31st March, 2022

#### I. REGISTRATION & OTHER DETAILS:

	T .	
1.	CIN	U74900WB2015PLC206100
2.	Registration Date	22/04/2015
3.	Name of the Company	SIGNIFY INNOVATIONS INDIA LIMITED
4.	Category/Sub-category of the Company	Public Company / Subsidiary of Foreign Company limited by shares
5.	Address of the Registered office & contact details	PS ARCADIA CENTRAL, 3A, 3rd floor, 4A, Abanindranath Thakur Sarani (Camac Street), Kolkata – 700 017 Tel: 7303084237, www.signify.com
6.	Whether listed company	No
7.	Name, Address & contact details of the Registrar & Transfer Agent, if any.	Kfin Technologies Limited Selenium Tower-B, Plot no.31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad-500 032. Toll Free number: 1800 309 4001 Telephone number: +91 040-67162222, Fax number:+91 040-23001153, Email: einward.ris@kfintech.com

## II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

(All the business activities contributing 10% or more of the total turnover of the company shall be stated)

Sr. No.	· · · · · · · · · · · · · · · · · · ·	NIC Code of the Product/service	% to total turnover of the company
1.	Lighting	2740	100

## III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sr. No.	Name & Address of the Company	CIN/GLN	Holding/ Subsidiary/Ass.	% Share held	Applicable section
1.	Signify Holding B.V. High Tech Campus 45, 5656 AE Eindhoven, the Netherlands	N.A.	Holding	96.13	2(46)



# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

# i) Category-wise Share Holding

Category of Shareholders	No. of Shai	res held at the [As on 1st Ap		he year	No. of S	shares held at 1 [As on 31st Ma		year	% Change
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
A. Promoters									
(1) Indian									
a) Individual/ HUF	-	-	-	-	-	-	-	-	_
b) Central Govt	-	-	-	-	-	-	-	-	-
c) State Govt(s)	-	-	-	-	-	-	-	-	-
d) Bodies Corp.	-	-	-	-	-	-	-	-	-
e) Banks / FI	-	-	-	-	-	-	-	-	-
f) Any other	-	-	-	-	-	-	-	-	-
Sub-total (A)(1)	-	-	-	-	-	-	-	-	-
(2) Foreign									
a) Individual/ HUF	-	-	-	-	-	-	-	-	-
b) Central Govt	-	-	-	-	-	-	-	-	-
c) State Govt(s)	-	-	-	-	-	-	-	-	-
d) Bodies Corp.	-	55,290,242	55,290,242	96.13	-	55,290,242	55,290,242	96.13	0.00
e) Banks / FI	-	-	-	-	-	-	-	-	-
f) Any other	-	-	-	-	-	-	-	-	-
Sub-total (A)(2)	-	55,290,242	55,290,242	96.13	-	55,290,242	55,290,242	96.13	0.00
Total shareholding of Promoter (A)=(A) (1)+ (A)(2)	-	55,290,242	55,290,242	96.13	-	55,290,242	55,290,242	96.13	0.00
B. Public Shareholdir	าย								
1. Institutions									
a) Mutual Funds	-	2,293	2,293	0.00	-	2,293	2,293	0.00	0.00
b) Banks / FI	2,404	8,695	11,099	0.02	2,404	8,695	11,099	0.02	-
c) Central Govt	-	-	-	-	-	-	-	-	-
d) State Govt(s)	-	-	-	-	-	-	_	-	_
e) Venture Capital Funds	-	-	-	-	-	-	-	-	-
f) Insurance Companies	-	_	-	-	-	_	-	-	-
g) FIIs	-	-	-	-	-	-	-	-	-
h) Foreign Venture Capital Funds	-	-	-	-	-	-	-	-	-



Category of Shareholders	No. of Shar	es held at the l [As on 1st Ap		he year	No. of Shares held at the end of the y [As on 31st March, 2022]				% Change
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
i) Others (specify)	-	-	-	-	-	-	-	-	-
Sub-total (B)(1):-	2,404	10,988	13,392	0.02	2,404	10,988	13,392	0.02	0.00
2. Non-Institutions									
a) Bodies Corp.	-	-	-	-	-	-	-	-	-
i) Indian	39,656	13,024	52,680	0.09	37463	13024	50487	0.09	0.00
ii) Overseas	-	-	-	-	-	-	-	-	-
b) Individuals									-
i) Individual shareholders holding nominal share capital upto ₹1 lakh	795,468	1,114,766	1,910,234	3.32	830,143	1,095,402	1,925,545	3.35	0.03
ii) Individual shareholders holding nominal share capital in excess of ₹1 lakh	178,824	-	183,224	0.32	168,030	-	168,030	0.29	-0.03
c) Others (specify)- Trust+NBFC	16,012	-	16,012	0.03	16,026	-	16,026	0.03	0.00
Foreign Nationals	30	-	30	0.00	30	-	30	0.00	0.00
NRI (REP)	6,496	11,088	17,584	0.03	7,634	10,263	17,897	0.03	0,00
NRI (NON-REP)	32,787	1,057	33,844	0.06	34,426	1,167	35,593	0.06	0,00
Sub-total (B)(2):-	1,073,673	1,139,935	2,213,608	3.85	1,093,752	1,119,856	2,213,608	3.87	-
Total Public Shareholding (B)=(B)(1)+ (B)(2)	1,076,077	1,150,923	2,227,000	3.87	1,096,156	1,130,844	2,227,000	100.00	-
C. Shares held by Custodian for GD & ADRs	-	-	-	-	-	-	-	-	-
Grand Total (A+B+C)	1,076,077	56,441,165	57,517,242	100.00	1,096,156	56,421,086	57,517,242	100.00	_



# ii) Shareholding Of Promoters-

SN	Shareholder's Name	Shareholding at the beginning of the year			Shareholdi	% change in shareholding		
		[A	s on 1st Apr	il, 2021]	[As or	i 31st March	, 2022]	during the
		No. of Shares	% of total Shares of the company	%of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	year
1	Signify Holding B.V.	55,290,242	96.13	-	55,290,242	96.13	-	-
	TOTAL	55,290,242	96.13	-	55,290,242	96.13	-	-

# iii) Change in Promoters' Shareholding (please specify, if there is no change)

SN	Particulars		ding at the of the year	Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
1	Signify Holding B.V.				
	At the beginning of the year	55,290,242	96.13	1	-
	Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus / sweat equity etc.):	There is no change in the shareholding pattern of the			
	At the end of the year	55,290,242	96.13	-	-

## iv) Shareholding Pattern of top ten Shareholders: (Other than Directors, Promoters and Holders of GDRs and ADRs):

S.N.	N. For Each of the Top 10 Shareholders		olding at the ng of the year	Cumulative Shareholding during the Year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
1	PAYAL BHANSHALI				
	At the beginning of the year	54,700	0.10	54,700	0.10
	Bought during the year	-	-	54,700	0.10
	Sold during the year	-	-	54,700	0.10
	At the end of the year	54,700	0.10	54,700	0.10
2	VALLABH ROOPCHAND BHANSHALI				
	At the beginning of the year	27,350	0.05	27,350	0.05
	Bought during the year	_	_	27,350	0.05
	Sold during the year	_	_	27,350	0.05
	At the end of the year	27,350	0.05	27,350	0.05

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S.N.	For Each of the Top 10 Shareholders		olding at the g of the year	Cumulative Shareholding during the Year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
3	SANGEETA GUPTA				
	At the beginning of the year	20000	0.03	20,000	0.03
	Bought during the year	4500	0.01	24,500	0.04
	Sold during the year	-	-	24,500	0.04
	At the end of the year	24500	0.04	24,500	0.04
4	PUNIT KUMAR				
	At the beginning of the year	19,000	0.03	19,000	0.03
	Bought during the year	1,000	0.00	20,000	0.03
	Sold during the year	_	-	20,000	0.03
	At the end of the year	20,000	0.03	20,000	0.03
5	ARUNA GUPTA				
	At the beginning of the year	2,308	0.00	2,308	0.00
	Bought during the year	15,296	0.03	18,216	0.03
	Sold during the year	2,308	0.00	15,908	0.03
	At the end of the year	15,296	0.03	15,908	0.03
6	NIVEDITA MALVI				
	At the beginning of the year	15,296	0.03	15,296	0.03
	Bought during the year	-	-	15,296	0.03
	Sold during the year	-	-	15,296	0.03
	At the end of the year	15,296	0.03	15,296	0.03
7	AMISH NARENDRA SHAH				
	At the beginning of the year	10,276	0.02	10,276	0.02
	Bought during the year	-	-	10,276	0.02
	Sold during the year	-	-	10,276	0.02
	At the end of the year	10,276	0.02	10,276	0.02
8	HINA KIRTI DOSHI				
	At the beginning of the year	10,000	0.02	10,000	0.02
	Bought during the year	_	-	10,000	0.02
	Sold during the year	_	-	10,000	0.02
	At the end of the year	10,000	0.02	10,000	0.02



S.N.	For Each of the Top 10 Shareholders		olding at the g of the year	Cumulative Shareholding during the Year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
9	HITESH SHANTILAL MEHTA				oompon,
	At the beginning of the year	10,000	0.02	10,000	0.02
	Bought during the year	-	-	10,000	0.02
	Sold during the year	-	-	10,000	0.02
	At the end of the year	10,000	0.02	10,000	0.02
10	SUSHILA NAYAR				
	At the beginning of the year	9,300	0.02	9,300	0.04
	Bought during the year	_	-	9,300	0.02
	Sold during the year	-	-	9,300	0.02
	At the end of the year	9,300	0.02	9,300	0.02

# v) Shareholding of Directors and Key Managerial Personnel: Not Applicable

SN	Shareholding of each Directors and each Key Managerial Personnel		olding at the ng of the year	Cumulative Shareholding during the Year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	At the beginning of the year	ı	_	-	-
	Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment / transfer / bonus/ sweat equity etc.):	-	-	-	-
	At the end of the year	_	_	_	_

# V. INDEBTEDNESS -Indebtedness of the Company including interest outstanding/accrued but not due for payment.

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year#				
i) Principal Amount	-	-	-	-
ii) Interest due but not paid	_	-	-	-
iii) Interest accrued but not due	_	-	-	_
Total (i+ii+iii)	-	-	-	-
Change in Indebtedness during the financial year				
* Addition	-	-	-	-
* Reduction	-	-	-	-
Net Change	-	_	-	_
Indebtedness at the end of the financial year				
i) Principal Amount	-	-	_	_
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	_	_	_	_
Total (i+ii+iii)	-	-	-	-

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## VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

# A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

(Amount in ₹ Million)

SN.	Particulars of Remuneration	Name	Name of MD/WTD/ Manager			
		Sumit P. Joshi (MD)	Sukanto Aich * (WTD)	Vikas Malhotra**		
1	Gross salary					
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	70.83	4.45	14.33	89.61	
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	0.19	0.04	0.00	0.23	
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961					
2	Stock Option	-	_	1	-	
3	Sweat Equity	-	-	1	-	
4	Commission - as % of profit - others, specify	-	-	-	-	
5	Others, please specify	-	-	-	-	
	Total (A)	71.02	4.49	14.33	89.84	
	Ceiling as per the Act (10%)				359.39	

## B. Remuneration to other directors:

(Amount in ₹ Million)

SN.	Particulars of Remuneration	Vinayak K. Deshpande (ID)	Vibha Paul Rishi (ID)***	Sangeeta Pendurkar (ID)	Mahesh S. Iyer (Director)	Total Amount
1	Independent Directors					
	Fee for attending board committee meetings	0.38	-	0.52	1	0.90
	Commission	1.50	0.75	0.50	1	2.75
	Others, please specify	_	_		-	-
	Total (1)	-	-		1	-
2	Other Non-Executive Directors				-	
	Fee for attending board committee meetings	-	-		-	-
	Commission	-	-		-	-
	Others, please specify	-	-		-	-
	Total (2)	-	-		-	-
	Total (B)=(1+2)	1.88	0.75	1.02	-	3.65
	Total Managerial Remuneration (A+B)					49.74
	Overall Ceiling as per the Act( 10% as per above + 1%)				_	395.33



## C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD:

(Amount in ₹ Million)

SN	Particulars of Remuneration	Key Managerial Personnel					
		Sumit Padmakar Joshi (CEO)	Sukanto Aich (WTD)*	Vikas Malhotra (WTD)***	Dibyendu Raychau- dhury (CFO)	Nitin Mittal (Company Secretary)	Total
1	Gross salary	Information	on is disc	losed in			
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	"Point A" above and forms part of the same.		19.57	12.14	31.74	
	(b) Value of perquisites u/s 17(2) Incometax Act, 1961			0.03	0.01	0.04	
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961				-	-	_
2	Stock Option				-	-	-
3	Sweat Equity				-	-	-
4	Commission				-	-	-
	- as % of profit				-	-	-
	others, specify				-	-	-
5	Others, please specify				-	-	-
	Total				19.61	12.15	31.78

<sup>\*</sup>Mr. Sukanto Aich resigned from the Board w.e.f. 21st July, 2021

#### VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

Туре	Section of the Companies Act	Brief Description	Details of Penalty / Punishment/ Compounding fees imposed	Authority [RD / NCLT/ COURT]	Appeal made, if any (give Details)
A. COMPANY					
Penalty	-	-	-	-	-
Punishment	-	_	-	1	-
Compounding	_	_	-	-	-
B. DIRECTORS					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-		-	_	-
C. OTHER OFFICERS IN DEFAULT					
Penalty	-	-	-	-	-
Punishment	-	-	-	-	-
Compounding	-	-	-	-	-

For and on behalf of the Board of Directors of **SIGNIFY INNOVATIONS INDIA LIMITED** 

**SUMIT PADMAKAR JOSHI** 

Vice-Chairman, Managing Director & CEO

(DIN: 07018906)

Place: Gurugram

Date: 29th June, 2022

**VIKAS MALHOTRA** 

Whole-time Director (DIN: 09253036)

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<sup>\*\*</sup>Mr. Vikas Malhotra was appointed as Whole-time Director w.e.f. 23rd July, 2021

<sup>\*\*\*</sup>Ms. Vibha Paul Rishi resigned from the Board w.e.f. 15th September, 2020



# **Annexure - II**

Number and dates of Meetings of the Board and Committees held during the financial year indicating the number of Meetings attended by each Director.

#### **Board of Directors:**

During the financial year 2021-22, 5 (five) meetings of the Board of Directors were held on 28th June, 2021, 21st July, 2021, 16th September, 2021, 20th December, 2021 and 2nd March, 2022.

Name of the Directors	Attendance at the Bo	Attendance at	
	No. of Meetings which Director was entitled to attend	No. of Meetings attended	last AGM
Mr. Mahesh Srinivasan Iyer	5	5	Yes
Ms. Sangeeta Pendurkar	5	5	Yes
Mr. Sumit Padmakar Joshi	5	5	Yes
Mr. Sukanto Aich*	2	1	NA
Ms. Vikas Malhotra**	3	3	Yes
Mr. Vinayak K. Deshpande	5	4	Yes

#### **Audit Committee:**

During the financial year 2021-22, 4 (four) meetings of the Audit Committee were held on 28th June, 2021, 16th September, 2021, 20th December, 2021 and 2nd March, 2022.

Name of members	Nature of	Attendance at the Audit Committee meetings		
	membership	No. of Meetings which Director was entitled to attend	No. of Meetings attended	
Mr. Mahesh Srinivasan Iyer	Chairperson	4	4	
Ms. Sangeeta Pendurkar	Member	4	4	
Mr. Vinayak K. Deshpande	Member	4	3	

#### **Nomination and Remuneration Committee:**

During the financial year 2021-22, 4 (four) meetings of the Audit Committee were held on 28th June, 2021, 21st July, 2021, 16th September, 2021 and 2nd March, 2022.

Name of members	Nature of	Attendance at the NRC meetings	
	membership	No. of Meetings which Director was entitled to attend	No. of Meetings attended
Ms. Sangeeta Pendurkar	Chairperson	4	4
Mr. Sumit Padmakar Joshi	Member	4	4
Mr. Mahesh Srinivasan Iyer	Member	4	4
Mr. Vinayak K. Deshpande	Member	4	3



## **Corporate Social Responsibility Committee:**

During the financial year 2021-22, 3 (three) meetings of the Corporate Social Responsibility Committee were held on 28th June, 2021, 20th December, 2021 and 2nd March, 2022.

Name of members	Nature of	Attendance at the CSR Committee meetings		
	membership	No. of Meetings which Director was entitled to attend	No. of Meetings attended	
Ms. Sangeeta Pendurkar	Chairperson	3	3	
Mr. Sumit Padmakar Joshi	Member	3	3	
Mr. Sukanto Aich*	Member	1	1	
Mr. Vikas Malhotra**	Member	2	2	

## **Stakeholders' Relationship Committee:**

During the financial year 2021-22, 1 (one) meetings of the Stakeholders Relationship Committee was held on 20th December, 2021.

Name of members	Nature of	Attendance at the SRC meetings		
	membership	No. of Meetings which Director was entitled to attend	No. of Meetings attended	
Mr. Vinayak K. Deshpande	Chairman	1	1	
Mr. Mahesh Srinivasan Iyer	Member	1	1	
Mr. Sumit Padmakar Joshi	Member	1	1	

#### **Banking and Other Operations Committee:**

During the financial year 2021-22, 6 (Six) meetings of the Banking and Other Operations Committee were held on 9th April, 2021, 7th July, 2021, 4th October, 2021, 20th December, 2021, 16th February, 2022 and 30th March, 2022.

Name of members	Nature of	Attendance at the Board meetings		
	membership	No. of Meetings which Director was entitled to attend	No. of Meetings attended	
Mr. Sumit Padmakar Joshi	Chairman	6	6	
Mr. Sukanto Aich*	Member	2	2	
Mr. Vikas Malhotra**	Member	4	4	

<sup>\*</sup>Mr. Sukanto Aich resigned from the Board w.e.f. 21st July, 2021

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<sup>\*\*</sup>Mr. Vikas Malhotra was appointed as Whole-time Director w.e.f. 23rd July, 2021



# **Annexure-III**

#### **ANNUAL REPORT ON CSR ACTIVITIES**

[Pursuant to Section 135 of the Companies Act, 2015 read with the Companies (Corporate Social Responsibility) Rules, 2014]

#### 1. A brief outline of CSR Policy of the Company:

The Board of Directors approved CSR Policy of the Company, pursuant to the provisions of Section 135 of the Companies Act, 2013 and the rules notified thereunder. The CSR Policy of the Company is accessible on your Company's website at <a href="https://www.signify.com/en-in/our-company/company-profile">https://www.signify.com/en-in/our-company/company-profile</a>.

In terms of the mandate of the CSR Committee and being a Lighting Company, the focus of the CSR programs of the Company has been to unlock the extraordinary potential of light for creating brighter lives and a better world, by providing underprivileged sections of the society access to clean & renewable solar based lighting and enhancing the employability of rural youth through skill development programs. The key pillars of our CSR program are as follows:

- Har Gaon Roshan (Lighting up villages) The objective of this program is to promote rural development by
  providing solar energy-based lighting facilities in rural villages to enhance the safety of women and children
  after sunset and extend the working day of the village, thereby also enabling economic activities after sunset. A
  total of 43 villages were illuminated with solar street lighting & solar indoor home system in the Majuli district of
  Assam & Amritsar district of Punjab as a part of this program.
- Swasthya Kiran (Lighting up Hospitals) The objective of this program is to create a safter environment in
  hospitals across country through UV-C lighting-based disinfection of common areas in the hospital. A total of
  27 hospitals benefitted from the program wherein UV-C based air disinfection solutions were installed in these
  hospitals to reduce the risk of hospital-acquired air borne infections such as COVID-19, Tuberculosis.
- Humanitarian Relief project In the context of the COVID-19 pandemic, 120 Oxygen Concentrators were donated to 10 TB hospitals across India, as COVID-19 Relief project, to enhance the availability of Oxygen in hospitals to support patients from the underprivileged sections of the society.

#### 2. Composition of CSR Committee:

Sl. no	Name of Director	Designation/Nature of Directorship	Number of meetings of CSR Committee held during the year (entitled to attend)	Number of meetings of CSR Committee attended during the year
1	Ms. Sangeeta Pendurkar	Independent Director	3	3
2	Mr. Sukanto Aich*	Whole-time Director	1	1
3	Mr. Sumit Padmakar Joshi	Managing Director	3	3
4	Mr. Vikas Malhotra**	Whole-time Director	2	2

<sup>\*</sup>Mr. Sukanto Aich resigned from the Directorship w.e.f. 21st July, 2021 and accordingly he ceased to be member of the CSR Committee.

- 3. Provide the web-link where Composition of CSR committee, CSR Policy and CSR projects approved by the Board are disclosed on the website of the company: <a href="https://www.signify.com/en-in/our-company/company-profile">https://www.signify.com/en-in/our-company/company-profile</a>
- 4. Provide the details of Impact assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social responsibility Policy) Rules, 2014, if applicable (attach the report): Not applicable

<sup>\*\*</sup>Mr. Vikas Malhotra was appointed as the member of the Committee w.e.f. 23rd July, 2021.



5. Details of the amount available for set off in pursuance of sub-rule (3) of rule 7 of the Companies (Corporate Social responsibility Policy) Rules, 2014 and amount required for set off for the financial year, if any:

Sl.No.	Financial Year	Amount available for set-off from preceding financial years (in ₹)	Amount required to be setoff for the financial year, if any
1	2021-22	NIL	NIL

- 6. Average net profit of the company as per section 135(5): ₹ 3,398.96 Million
- 7. (a) Two percent of average net profit of the company as per section 135(5): ₹ 67.98 Million
  - (b) Surplus arising out of the CSR projects or programmes or activities of the previous financial years: NIL
  - (c) Amount required to be set off for the financial year, if any: NIL
  - (d) Total CSR obligation for the financial year (7a+7b-7c).: ₹ 67.98 Million
- 8. (a) CSR amount spent or unspent for the financial year:

Total Amount Spent for the Financial Year. (in ₹)		Amount Unspent (in ₹)					
	Unspent CSR /	transferred to Account as per 135(6).	Amount transferred to any fund specified under Schedule VII as per second proviso to section 135(5)				
	Amount.	Date of transfer	Name of the Fund	. Amount.	Date of transfer.		
68.00 Million	Nil	NA	NA	NIL	NA		

(b) Details of CSR amount spent against ongoing projects for the financial year: Not applicable

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)		(11)
Sl. No	Name of the Project.	Item from the list of activities in Schedule VII to the Act.	Local area (Yes/ No).	Location of the project  State District	Project duration	Amount allocated for the project (in ₹).	Amount spent in the current financial Year (in ₹).	Amount transferred to Unspent CSR Account for the project as per Section 135(6) (in ₹).	Mode of Implementa tion - Direct (Yes/No)	Impl	Mode of ementation Through enting Agency.  CSR Registration number
	NA										

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## (c) Details of CSR amount spent against other than ongoing projects for the financial year:

(1)	(2)	(3)	(4)		(5)	(6)	(7)	(	8)
Sl. No	Name of the Project.	Item from the list of	Local area	Locatio	on of the project	Amount spend of the	Mode of Implementa		entation Through ing Agency.
		activities in Schedule VII to the Act.	(Yes/ No).	State	District	project (in ₹)	tion - Direct (Yes/No)	Name	CSR Registration number
I	Rural Development Project of	Rural Development of villages	Yes	Assam	Majuli	6.82 Million	No	Evangelical Social Action Forum(ESAF)	CSR00002189
	Lighting up villages with solar street lighting			Punjab	Amritsar	13.36 Million	No	Finish Society	CSR00001053
ii	Health care promotion Project to create Safer healthcare spaces in India with UV-C disinfection solutions	Promoting Health Care	Yes	Pan India	Pan India	32.50 Million	No	Disha Foundation	CSR00005716
iii	Covid-19 related project to support Hospitals with Oxygen Concentrator	Promoting Health Care	Yes	Pan India	Pan India	10.11 Million	Yes		
iv	Covid-19 related project to support frontline Covid warriors	Promoting Health Care	Yes	Jammu & Kashmir	All districts of J&K	2.3 Million	No	People to People Health Foundation	CSR00000068
	Total					65.09 Million			

(d) Amount spent in Administrative Overheads: ₹ 2.91 Million

(e) Amount spent on Impact Assessment, if applicable: Not applicable

(f) Total amount spent for the Financial Year (8b+8c+8d+8e): ₹ 68.00 Million

(g) Excess amount for set off, if any: Nil

SI.	Particular	Amount (in ₹)
No.		
(i)	Two percent of average net profit of the company as per section 135(5)	67.98
(ii)	Total amount spent for the Financial Year	68.00
(iii)	Excess amount spent for the financial year [(ii)-(i)]	0.02
(iv)	Surplus arising out of the CSR projects or programmes or activities of the previous financial years, if any	NIL
(v)	Amount available for set off in succeeding financial years [(iii)-(iv)]	0.02



## 9. (a) Details of Unspent CSR amount for the preceding three financial years: Not Applicable

Sl. No.	Preceding Financial Year.	transferred to Unspent CSR Account under section 135 (6)	Amount spent in the reporting Financial Year (in ₹).	specified u	transferred to under Schedule tion 135(6), if a Amount (in ₹).	e VII as per	Amount remaining to be spent in succeeding financial years.	
		(in ₹)			<b>(</b> • ),		(in ₹)	
	NA							

(b) Details of CSR amount spent in the financial year for ongoing projects of the preceding financial year(s):

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
Sl. No.	Project ID.	Name of the Project.	Financial Year in which the project was commenced.	Project duration.	Total amount allocated for the project (in ₹).	Amount spent on the project in the reporting Financial Year (in ₹).	Cumulative amount spent at the end of reporting Financial Year. (in ₹)	Status of the project - Completed / Ongoing.
	NA							

- 10. In case of creation or acquisition of capital asset, furnish the details relating to the asset so created or acquired through CSR spent in the financial year (asset-wise details).
  - (a) Date of creation or acquisition of the capital asset(s); Not applicable
  - (b) Amount of CSR spent for creation or acquisition of capital asset: NIL

Place: Gurugram

Date: 29th June, 2022

- (c) Details of the entity or public authority or beneficiary under whose name such capital asset is registered, their address etc. Not applicable
- (d) Provide details of the capital asset(s) created or acquired (including complete address and location of the capital asset). Not applicable
- 11. Specify the reason(s), if the company has failed to spend two per cent of the average net profit as per section **135(5)**.: Not applicable

For SIGNIFY INNOVATIONS INDIA LIMITED

**SUMIT PADMAKAR JOSHI** 

Managing Director & CEO Member- CSR Committee

(DIN:-07018906)

**SANGEETA PENDURKAR** 

**Independent Director** Chairperson- CSR Committee

(DIN:: 03321646)

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# **Annexure - IV**

Information in accordance with Section 134(3) (m) of the Companies Act, 2013 read with Rule 8 of the Companies (Accounts) Rules, 2014 and forming part of the Board's Report for the year ended 31st March 2022.

#### A. ENERGY CONSERVATION

The following measures were implemented during the Financial Year ending on 31st March, 2022:

#### 1. Steps taken or impact on conservation of energy

- a) More than 95% usage of 2.0MW natural gas Power generator. Unit rate benefit in electricity.
- b) During Covid-19 crisis installed 400 m3 oxygen captive plant. Now VLF has become self-sufficient.
- c) Shop floors conventional lighting converted in to LED lighting in results 780 Unit/Day saved.
- d) Continued reduction of compressed air consumption at VTL & GLS Plant.
- e) In Glass Danner operation, compressed air usage was replaced with electric motor.
- f) "No Production No Energy" program deployment with awareness & interlocking on machine implemented across production lines.
- g) VTL lines productivity improvement with same energy machine speed increased from 1630/lamp to 1800 lamp/hr.

#### 2. Steps taken by the Company for utilizing alternate sources of energy

To cater the captive consumption, the Company installed natural gas-based generator of 2.0 MW.

#### 3. The Capital Investment on energy conservation on equipment's

The Company has invested ₹ 2.8 million during this year on Capex for energy saving equipment's.

#### B. RESEARCH & DEVELOPMENT (R & D)

Your Company continues to derive the sustainable benefits from the strong foundation and Long tradition of Research and development. During the year the Company continued to focus on the development of its products to preserve and strengthen its competitive position in various lighting related products. Your Company believes that process development and import substitution are of paramount importance and to put all its efforts to establish the same. The Company's R & D laboratories have been instrumental in providing the Company with a sustainable competitive advantage through application of Science and Technology.

#### 1. Specific areas in which R & D has been carried out

LED luminaires, solar powered LED luminaires, configurable luminaires, DC power packs for multiple application areas like street area, sports, Garden, office, retail outlets and Industry.

#### Benefits derived as a result of above efforts

Energy efficient and environment friendly lighting solution with better design and superior to competition. Significant growth in LED market with enhanced affordability (lower cost) and reliability (enhanced useful life) imparted to the new products.

#### 3. Future plan of action

Continue to engage in design & development of new generation Energy efficient and environment friendly lighting solution.



#### 4. Expenditure incurred on R&D

The Company has obtained approval of its in-house research and development facility ('R&D facility') located at Sector 57, Noida, UP from Ministry of Science and Technology, Department of Scientific and Industrial Research ('DSIR'). The objective of in-house scientific research undertaken by the Company is to improve people's life through meaningful innovations. During the financial year 2021-22 and 2020-21, the Company has incurred following expenditure on in-house research and development in the said R&D facility:

(₹ in Million)

Pa	rticulars	2021-22	2020-21
Α	Capital Expenditure	17	9
В	Net Revenue Expenditure	184	253
то	TAL	201	262

#### C. TECHNOLOGY ABSORPTION, ADAPTATION AND INNOVATION

#### i) Efforts made towards technology absorption, adoption and innovation:

Imbibing a strong capability in connected lighting/system & services, adding features related to customer interface and connectivity.

Installation of oxygen generation plant within the VLF premises. This point was triggered due to crisis of oxygen in the market during second wave of Covid-19 pandemic specially in months of March & April, 2021. In a short span of time, supply of oxygen to the manufacturing process was successfully restored.

#### ii) Benefits derived as a result of above efforts

Improvement in product quality, cost reduction, product development and import substitution.

#### D. FOREIGN EXCHANGE EARNINGS & OUTGO

Place: Gurugram

Date: 29th June, 2022

During the year total inflow in foreign exchange was ₹ 4,893 million and total outflows in foreign exchange was ₹ 3,186 million.

For and on behalf of the Board of Directors of SIGNIFY INNOVATIONS INDIA LIMITED

**SUMIT PADMAKAR JOSHI** 

Vice-Chairman, Managing Director & CEO

(DIN: 07018906)

**VIKAS MALHOTRA** 

Whole-time Director (DIN: 09253036)



# **Annexure - V**

#### Form No. AOC-2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto

I. Details of contracts or arrangements or transactions not at arm's length basis:

There were no contracts or arrangements or transactions entered into during the year ended 31st March, 2022, which were not on an arm's length basis.

2. Details of material contracts or arrangement or transactions at arm's length basis: \*

S. no	Name(s) of the related party & Nature of Relationship	Nature of contracts/ arrangements/ transactions:	Duration of the contracts / arrangements/ transactions:	Salient terms of the contracts or arrangements or transactions including the value, if any:	Date(s) of approval by the Board:	Amount Paid as Advances, if Any	Value of Transactions during the Year Ended March 31, 2022 (₹ Million)
1	Signify Netherlands B.V. Fellow Subsidiary Company	Purchase of IT Services	Yearly	Based on Transfer Pricing Guidelines	Not Applicable since the contract was entered in the ordinary course of business and on arm's length basis	Not Applicable	406
2	Signify Netherlands B.V. Fellow Subsidiary Company	Purchase of Raw Material and Stock-in -trade	Yearly	Based on Transfer Pricing Guidelines	Not Applicable since the contract was entered in the ordinary course of business and on arm's length basis	Not Applicable	881
3	Signify Poland Sp. z.o.o. Fellow Subsidiary Company	Purchase of Raw Material and Stock-in -trade	Yearly	Based on Transfer Pricing Guidelines	Not Applicable since the contract was entered in the ordinary course of business and on arm's length basis	Not Applicable	138
4	Signify Netherlands B.V. Fellow Subsidiary Company	Sale of products	Yearly	Based on Transfer Pricing Guidelines	Not Applicable since the contract was entered in the ordinary course of business and on arm's length basis	Not Applicable	1,731
5	Signify Holding B.V. Holding Company	Sale of Services	Yearly	Based on Transfer Pricing Guidelines	Not Applicable since the contract was entered in the ordinary course of business and on arm's length basis	Not Applicable	486
6	Signify Netherlands B.V. Fellow Subsidiary Company	Sale of Services	Yearly	Based on Transfer Pricing Guidelines	Not Applicable since the contract was entered in the ordinary course of business and on arm's length basis	Not Applicable	1,712



S. no	Name(s) of the related party & Nature of Relationship	Nature of contracts/ arrangements/ transactions:	Duration of the contracts / arrangements/ transactions:	Salient terms of the contracts or arrangements or transactions including the value, if any:	Date(s) of approval by the Board:	Amount Paid as Advances, if Any	Value of Transactions during the Year Ended March 31, 2022 (₹ Million)
7	Signify Holding B.V. Holding Company	Management Support Services	Yearly	Based on Transfer Pricing Guidelines	Not Applicable since the contract was entered in the ordinary course of business and on arm's length basis	Not Applicable	132
8	Signify Netherlands B.V. Fellow Subsidiary Company	Technical Royalty	Yearly	Based on Transfer Pricing Guidelines	Not Applicable since the contract was entered in the ordinary course of business and on arm's length basis	Not Applicable	1,448
9	Signify Netherlands B.V. Fellow Subsidiary Company	Reimburse- ment Received	Yearly	Based on Transfer Pricing Guidelines	Not Applicable since the contract was entered in the ordinary course of business and on arm's length basis	Not Applicable	219
10	Cooper Lighting Solutions UK Limited Fellow Subsidiary Company	Sale of Services	Yearly	Based on Transfer Pricing Guidelines	Not Applicable since the contract was entered in the ordinary course of business and on arm's length basis	Not Applicable	498

<sup>\*</sup>Please note that material transactions with related parties of value ₹ 100 Million or more have been taken into account while preparing this form. The complete list of related party transactions forms part of Notes to the financial statements, forming part of this Annual Report.

For and on behalf of the Board of Directors of SIGNIFY INNOVATIONS INDIA LIMITED

#### **SUMIT PADMAKAR JOSHI**

Vice-Chairman, Managing Director & CEO

Date: 29th June, 2022 (DIN: 07018906)

Place: Gurugram

**VIKAS MALHOTRA** 

Whole-time Director (DIN: 09253036)



# **Annexure - VI**

#### **DRAFT FORM MR - 3**

#### **SECRETARIAL AUDIT REPORT**

FOR THE FINANCIAL YEAR ENDED MARCH 31, 2022

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule no.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To, The Members, SIGNIFY INNOVATIONS INDIA LIMITED (formerly known as Philips Lighting India Limited) (U74900WB2015PLC206100)

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Signify Innovations India Limited** (hereinafter called "the Company"). The Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company, the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March 31, 2022, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent and as applicable to the Company, in the manner and subject to the reporting made hereinafter:

Subject to the limitations given in this report, we have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on March 31, 2022, according to the provisions of:

- i. The Companies Act, 2013 ('the Act') and the rules made thereunder;
- ii. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder; (not applicable)
- iii. The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- iv. Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment.
- v. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011; **(not applicable)**
  - b) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, (not applicable)
  - c) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015; (not applicable)
  - d) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 and amendments from time to time; (not applicable)
  - e) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014; (not applicable)
  - f) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; **(not applicable)**



- g) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client; **(not applicable)**
- h) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (not applicable) and
- i) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018; (not applicable)
- vi. We further report that with respect to the compliance of the below mentioned laws, we have relied on the representations made by the Company and its officers for system and mechanism framed by the Company for compliances under other the following Specific laws applicable as mentioned hereunder:
  - a) The Legal Metrology Act, 2009 and
  - b) The Competition Act, 2002

We have also examined compliance with the applicable clauses of the following:-

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India with respect to board and general meetings and the Company is generally in compliance with the standards.
- (ii) The Listing Agreements entered into by the Company with the Stock Exchange(s) and The Securities Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015; (not applicable)

#### We further report that:

Date : 29th June. 2022

Place: New Delhi

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. During the period under review, the Company appointed Mr. Vikas Malhotra as a Whole-time director with effect from 23rd July, 2021 and such change in the composition of the Board of Directors was carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven (7) days in advance for meetings other than those held at shorter notice, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision were carried through and there were no instances where any director expressing any dissenting views.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the Audit Period, there were NIL events which had a bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations and guidelines.

For PI & Associates, Company Secretaries

Ankit Singhi Partner ACS No.: F11685

C P No.: 16274

Peer Review No.:1498/2021

UDIN:

Further, this report is to be read with our letter of even date which is annexed as "Annexure A" and forms an integral part of this report.

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"Annexure A"

To,

The Members.

#### SIGNIFY INNOVATIONS INDIA LIMITED

(Formerly Known as Philips Lighting India Limited)

Our Secretarial Audit Report of even date is to be read along with this letter.

- 1. Maintenance of secretarial records is the responsibility of the management of the Company. Our Responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulation and happening of events etc.
- 5. The compliance of the provisions of corporate and other applicable laws, rules, regulations, standards are the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit Report is neither an assurance as to future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For PI & Associates, Company Secretaries

Ankit Singhi Partner ACS No.: F11685 C P No.: 16274

Peer Review No.:1498/2021

UDIN:

Date: 29th June, 2022 Place: New Delhi



## INDEPENDENT AUDITOR'S REPORT

To the Members of Signify Innovations India Limited

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the accompanying financial statements of Signify Innovations India Limited ("the Company"), which comprise the Balance sheet as at March 31 2022, the Statement of Profit and Loss, including the statement of Other Comprehensive Income, the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013, as amended ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2022, its profit including other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit of the financial statements in accordance with the Standards on Auditing (SAs), as specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Financial Statements' section of our report. We are independent of the Company in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### **Other Information**

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Board's report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether such other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### **Responsibility of Management for the Financial Statements**

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) specified under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design,



implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and
  whether the financial statements represent the underlying transactions and events in a manner that achieves fair
  presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



#### **Report on Other Legal and Regulatory Requirements**

- 1. As required by the Companies (Auditor's Report) Order, 2020 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure 1" a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by Section 143(3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books:
  - (c) The Balance Sheet, the Statement of Profit and Loss including the Statement of Other Comprehensive Income, the Cash Flow Statement and Statement of Changes in Equity dealt with by this Report are in agreement with the books of account:
  - (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015, as amended;
  - (e) On the basis of the written representations received from the directors as on March 31, 2022 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2022 from being appointed as a director in terms of Section 164 (2) of the Act;
  - (f) With respect to the adequacy of the internal financial controls with reference to these financial statements and the operating effectiveness of such controls, refer to our separate Report in "Annexure 2" to this report;
  - (g) In our opinion, the managerial remuneration for the year ended March 31, 2022 has been paid /provided by the Company to its directors in accordance with the provisions of section 197 read with Schedule V to the Act;
  - (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
    - i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements Refer Note 38 to the financial statements;
    - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
    - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
    - iv. a) The management has represented that, to the best of its knowledge and belief, other than as disclosed in the note 43 (v) to the financial statements, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
      - b) The management has represented that, to the best of its knowledge and belief, other than as disclosed in the note 43 (vi) to the financial statements, no funds have been received by the Company from any person(s) or entity(ies), including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries; and



- c) Based on such audit procedures performed that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (a) and (b) contain any material misstatement.
- v. The final dividend paid by the Company during the year in respect of the same declared for the previous year is in accordance with section 123 of the Act to the extent it applies to payment of dividend.

The interim dividend declared and paid by the Company during the year and until the date of this audit report is in accordance with section 123 of the Act.

For S.R. Batliboi & Co. LLP

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

per Amit Yadav

Partner

Membership Number: 501753

UDIN: 22501753ALWUCQ1483

Place of Signature: Gurugram Date: June 29, 2022



# ANNEXURE '1' REFERRED TO IN PARAGRAPH UNDER THE HEADING "REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS" OF OUR REPORT OF EVEN DATE

#### Re: Signify Innovations India Limited ("the Company")

In terms of the information and explanations sought by us and given by the company and the books of account and records examined by us in the normal course of audit and to the best of our knowledge and belief, we state that:

- (i) (a) (A) The Company has maintained proper records showing full particulars, including quantitative details and situation of Property, Plant and Equipment.
- (i) (a) (B) The Company has maintained proper records showing full particulars of intangibles assets.
- (i) (b) All Property, Plant and Equipment were physically verified by the management in the previous year in accordance with a planned programme of verifying them once in three years which is reasonable having regard to the size of the Company and the nature of its assets.
- (i) (c) The title deeds of immovable properties (other than properties where the Company is the lessee, and the lease agreements are duly executed in favour of the lessee disclosed in note 3 to the financial statements included in property, plant and equipment are held in the name of the Company. Certain title deeds of the immovable Properties, in the nature of freehold land and buildings, as indicated in the below mentioned cases which were acquired pursuant to a Scheme of Arrangement approved by Hon'ble High Court of Calcutta Order dated January 27, 2016, are not individually held in the name of the Company, however the deed of merger has been registered by the Company.

Description of Property	Gross carrying value (₹ In million)	Held in name of	Whether promoter, director or their relative or employee	Period held - indicate range, where appropriate	Reason for not being held in the name of Company
Land and Building	607.93	Philips India Limited		_	The Company has acquired these assets, pursuant to the scheme of arrangement for Demerger amongst Philips India Limited ("Demerged Company") and Signify Innovations India Limited ("Resulting Company"), the ownership of all the immovable properties pertaining to Lighting business of the Demerged Company which included the Land and Building at Vadodara have been transferred to and vested in the name of resulting Company.  The Company is in the process of getting these in the name of company.

- (i) (d) The Company has not revalued its Property, Plant and Equipment (including Right of use assets) or intangible assets during the year ended March 31, 2022.
- (i) (e) There are no proceedings initiated or are pending against the Company for holding any benami property under the Prohibition of Benami Property Transactions Act, 1988 and rules made thereunder.



- (ii) (a) The management has conducted physical verification of inventory at reasonable intervals during the year. In our opinion the coverage and the procedure of such verification by the management is appropriate. Discrepancies of 10% or more in aggregate for each class of inventory were not noticed on such physical verification.
- (ii) (b) As disclosed in note 10 to the financial statements, the Company has been sanctioned working capital limits in excess of ₹ five crores in aggregate from banks during the year on the basis of security of current assets of the Company. As represented to us by the Company, since there is no fund based working capital limits sanctioned, bank has exempted the Company to file the quarterly returns/ statements to them. Accordingly, the requirement to report on clause 3(ii)(b) of the Order is not applicable to the Company.
- (iii) (a) During the year the Company has not provided loans, advances in the nature of loans, stood guarantee and provided security to companies, firms, Limited Liability Partnerships or any other parties. Accordingly, the requirement to report on clause 3(iii)(a) of the Order is not applicable to the Company.
- (iii) (b) During the year the Company has not made investments, provided guarantees, provided security and granted loans and advances in the nature of loans to companies, firms, Limited Liability Partnerships or any other parties.

  Accordingly, the requirement to report on clause 3(iii)(b) of the Order is not applicable to the Company.
- (iii) (c) The Company has not granted loans and advances in the nature of loans to companies, firms, Limited Liability Partnerships or any other parties. Accordingly, the requirement to report on clause 3(iii)(c) of the Order is not applicable to the Company.
- (iii) (d) The Company has not granted loans or advances in the nature of loans to companies, firms, Limited Liability Partnerships or any other parties. Accordingly, the requirement to report on clause 3(iii)(d) of the Order is not applicable to the Company.
- (iii) (e) There were no loans or advance in the nature of loan granted to companies, firms, Limited Liability Partnerships or any other parties. Accordingly, the requirement to report on clause 3(iii)(e) of the Order is not applicable to the Company.
- (iii) (f) The Company has not granted any loans or advances in the nature of loans, either repayable on demand or without specifying any terms or period of repayment to companies, firms, Limited Liability Partnerships or any other parties. Accordingly, the requirement to report on clause 3(iii)(f) of the Order is not applicable to the Company.
- (iv) There are no loans, investments, guarantees, and security in respect of which provisions of sections 185 and 186 of the Companies Act, 2013 are applicable and accordingly, the requirement to report on clause 3(iv) of the Order is not applicable to the Company.
- (v) The Company has neither accepted any deposits from the public nor accepted any amounts which are deemed to be deposits within the meaning of sections 73 to 76 of the Companies Act and the rules made thereunder, to the extent applicable. Accordingly, the requirement to report on clause 3(v) of the Order is not applicable to the Company.
- (vi) We have broadly reviewed the books of account maintained by the Company pursuant to the rules made by the Central Government for the maintenance of cost records under section 148(1) of the Companies Act, 2013, related to the manufacture or service of electric lamps and fluorescent tubes, and are of the opinion that prima facie, the specified accounts and records have been made and maintained. We have not, however, made a detailed examination of the same.
- (vii) (a) The Company is regular in depositing with appropriate authorities undisputed statutory dues including goods and services tax, provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of customs, duty of excise, value added tax, cess and other statutory dues applicable to it. According to the information and explanations given to us and based on audit procedures performed by us, no undisputed amounts payable in respect of these statutory dues were outstanding, at the year end, for a period of more than six months from the date they became payable.



(vii) (b) The dues of goods and services tax, provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of custom, duty of excise, value added tax, cess, and other statutory dues have not been deposited on account of any dispute, are as follows:

Name of Statue	Nature of Matter	Financial year to which matter relates	Amount in Millions	Amount paid under protest in Millions	Forum where matter is pending
The Central Excise Act, 1944*	Demand raised by excise authorities for various matters	1991-1997, 2000-2003	27.63	2.34	High Court
	Demand raised by excise authorities for various matters Matters related to disallowance of	1990-1994, 1991-1997, 1996-1998, 1996- 2001,2006-2012, 2009-2014, 2014-2015, 2015-16	71.03	14.78	CESTAT
	input credit	2005-2010 & 2010-2011.	3.46	_	
	Demand raised by excise authorities for various matters	2005-2006, 2008-2010 & 2015-2016	0.2	1	Additional Commissioner of Central Excise
	Demand raised by	2016-2017 & 2014-2015.	7.26	-	Commissioner
	excise authorities for various matters Matters related to disallowance of input credit	2011-2014 & 2016-2017	16.83	1.26	of Central Excise
Central Sales Tax Act / Value Added Tax Act	Demand raised by excise authorities for various matters	2016-2017 & 2017-2018.	303.51	35.78	Commissioner of Sales Tax
The CGST Act, 2017	Matters related to disallowance of input credit	2017-2018	5.47	-	Deputy Commissioner of Central GST and Excise
Income Tax Act, 1961*	Matters related to disallowance of expenses	AY 2004-5, 2010-11, 2016-17	267.82	-	ITAT, New Delhi

\*As disclosed in note 38 of financial statements, pursuant to Memorandum of Understanding (MOU) signed at the time of Demerger under Sections 391 to 394 of the Companies Act, 1956 and 2013 amongst Philips India Limited ("Demerged Company") and Signify Innovations India Limited (Formerly Philips Lighting India Limited) ("Resulting Company"), above mentioned cases will be contested by Philips India Limited and the amount of liability relating to Lighting Business, if any, upon conclusion of cases shall be payable by Signify Innovations India Limited (Formerly Philips Lighting India Limited) to Philips India Limited on the basis of agreed upon criteria mentioned under MOU (refer Note 38).

(viii)The Company has not surrendered or disclosed any transaction, previously unrecorded in the books of account, in the tax assessments under the Income Tax Act, 1961 as income during the year. Accordingly, the requirement to report on clause 3(viii) of the Order is not applicable to the Company.



- (ix) (a) The Company did not have any outstanding loans or borrowings or interest thereon due to any lender during the year. Accordingly, the requirement to report on clause ix(a) of the Order is not applicable to the Company.
- (ix) (b) The Company has not been declared wilful defaulter by any bank or financial institution or government or any government authority.
- (ix) (c) The Company did not have any term loans outstanding during the year hence, the requirement to report on clause (ix)(c) of the Order is not applicable to the Company.
- (ix) (d) The Company did not raise any funds during the year hence, the requirement to report on clause (ix)(d) of the Order is not applicable to the Company.
- (ix) (e) The Company does not have any subsidiary, associate or joint venture. Accordingly, the requirement to report on clause 3(ix)(e) of the Order is not applicable to the Company.
- (ix) (f) The Company does not have any subsidiary, associate or joint venture. Accordingly, the requirement to report on Clause 3(ix)(f) of the Order is not applicable to the Company.
- (x) (a) The Company has not raised any money during the year by way of initial public offer / further public offer (including debt instruments) hence, the requirement to report on clause 3(x)(a) of the Order is not applicable to the Company.
- (x) (b) The Company has not made any preferential allotment or private placement of shares /fully or partially or optionally convertible debentures during the year under audit and hence, the requirement to report on clause 3(x)(b) of the Order is not applicable to the Company.
- (xi) (a) No fraud by the Company or no fraud on the Company has been noticed or reported during the year.
- (xi) (b) During the year, no report under sub-section (12) of section 143 of the Companies Act, 2013 has been filed by cost auditor/ secretarial auditor or by us in Form ADT 4 as prescribed under Rule 13 of Companies (Audit and Auditors) Rules, 2014 with the Central Government.
- (xi) (c) As represented to us by the management, there are no whistle blower complaints received by the Company during the year.
- (xii) (a) The Company is not a nidhi Company as per the provisions of the Companies Act, 2013. Therefore, the requirement to report on clause 3(xii)(a) of the Order is not applicable to the Company.
- (xii) (b) The Company is not a nidhi Company as per the provisions of the Companies Act, 2013. Therefore, the requirement to report on clause 3(xii)(b) of the Order is not applicable to the Company.
- (xii) (c) The Company is not a nidhi Company as per the provisions of the Companies Act, 2013. Therefore, the requirement to report on clause 3(xii)(c) of the Order is not applicable to the Company.
- (xiii)Transactions with the related parties are in compliance with sections 177 and 188 of Companies Act, 2013 where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable accounting standards.
- (xiv)(a) The Company has an internal audit system commensurate with the size and nature of its business.
- (xiv)(b) The internal audit reports of the Company issued till the date of the audit report, for the period under audit have been considered by us.
- (xv) The Company has not entered into any non-cash transactions with its directors or persons connected with its directors and hence requirement to report on clause 3(xv) of the Order is not applicable to the Company.
- (xvi)(a) The provisions of section 45-IA of the Reserve Bank of India Act, 1934 (2 of 1934) are not applicable to the Company. Accordingly, the requirement to report on clause (xvi)(a) of the Order is not applicable to the Company.
- (xvi)(b) The Company is not engaged in any Non-Banking Financial or Housing Finance activities. Accordingly, the requirement to report on clause (xvi)(b) of the Order is not applicable to the Company.



- (xvi)(c) The Company is not a Core Investment Company as defined in the regulations made by Reserve Bank of India. Accordingly, the requirement to report on clause 3(xvi) of the Order is not applicable to the Company.
- (xvi)(d) There are no other Companies part of the Group, hence, the requirement to report on clause 3(xvi)(d) of the Order is not applicable to the Company.
- (xvii) The Company has not incurred cash losses in the current and in the immediately preceding financial year.
- (xviii) There has been no resignation of the statutory auditors during the year and accordingly requirement to report on Clause 3(xviii) of the Order is not applicable to the Company.
- (xix) On the basis of the financial ratios disclosed in note 40 to the financial statements, ageing and expected dates of realization of financial assets and payment of financial liabilities, other information accompanying the financial statements, our knowledge of the Board of Directors and management plans and based on our examination of the evidence supporting the assumptions, nothing has come to our attention, which causes us to believe that any material uncertainty exists as on the date of the audit report that Company is not capable of meeting its liabilities existing at the date of balance sheet as and when they fall due within a period of one year from the balance sheet date. We, however, state that this is not an assurance as to the future viability of the Company. We further state that our reporting is based on the facts up to the date of the audit report and we neither give any guarantee nor any assurance that all liabilities falling due within a period of one year from the balance sheet date, will get discharged by the Company as and when they fall due.
- (xx) (a) In respect of other than ongoing projects, there are no unspent amounts that are required to be transferred to a fund specified in Schedule VII of the Companies Act (the Act), in compliance with second proviso to sub section 5 of section 135 of the Act. This matter has been disclosed in note 32(b) to the financial statements.
- (xx) (b) There are no unspent amounts in respect of ongoing projects, that are required to be transferred to a special account in compliance of provision of sub section (6) of section 135 of Companies Act. This matter has been disclosed in note 32(b) to the financial statements.

For S.R. Batliboi & Co. LLP

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

per Amit Yadav

Partner

Membership Number: 501753

UDIN: 22501753ALWUCQ1483

Place of Signature: Gurugram Date: June 29, 2022



# ANNEXURE 2 TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE FINANCIAL STATEMENTS OF SIGNIFY INNOVATIONS INDIA LIMTED

#### Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls with reference to financial statements of Signify Innovations India Limited ("the Company") as of March 31, 2022 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

#### **Management's Responsibility for Internal Financial Controls**

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls with reference to these financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, as specified under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both issued by ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to these financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to these financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to these financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to these financial statements.

#### Meaning of Internal Financial Controls With Reference to these Financial Statements

A company's internal financial controls with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial controls with reference to financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls With Reference to Financial Statements

Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial



statements to future periods are subject to the risk that the internal financial control with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Opinion**

In our opinion, the Company has, in all material respects, adequate internal financial controls with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as at March 31, 2022, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

For S.R. Batliboi & Co. LLP

**Chartered Accountants** 

ICAI Firm Registration Number: 301003E/E300005

per Amit Yadav

Partner

Membership Number: 501753

UDIN: 22501753ALWUCQ1483

Place of Signature: Gurugram Date: June 29, 2022



#### Balance sheet as at 31 March 2022

	lion)

	Notes	As at	As at
		31 March 2022	31 March 2021
ASSETS			
Non-current assets	-	205	017
Property, plant and equipment	3	895	917
Capital work-in-progress Intangible assets	3A 3	86 939	32 939
Right-of-use assets	3 4	1,055	1,039
Financial assets	4	1,055	1,039
(i) Other financial assets	5	26	54
Deferred tax assets (net)	6	208	326
Other non-current assets	7	95	56
Total non-current assets		3,304	3,363
Current assets			
Inventories	8	2,556	2,637
Financial assets	ŭ	2,550	2,037
(i) Trade receivables	9	2,328	2,423
(ii) Cash and cash equivalents	10	5,640	8,703
(iii) Other bank balances	11	124	63
(iv) Other financial assets	12	545	241
Current tax assets (net)	13	201	335
Other current assets	14	1,214	888
Total current assets		12,608	15,290
Total assets		15,912	18,653
EQUITY AND LIABILITIES			
Equity			
Equity share capital	15	575	575
Other equity	16	5,352	6,634
Total equity		5,927	7,209
Liabilities			
Non-current liabilities			
Financial liabilities			
(i) Lease Liabilities	17	749	814
(ii) Other financial liabilities	18		3
Provisions	19	36	36
Other non-current liabilities Total non-current liabilities	20	442	473
Total Holf-Current Habilities		1,227	1,326
Current liabilities			
Financial liabilities			
(i) Trade payables	21	1050	000
(a) Total outstanding dues of micro enterprises and small enterprises	21	1,050	993
(b) Total outstanding dues of creditors other than micro enterprises and small		5,007	6,441
enterprises	17	221	202
(ii) Lease Liabilities (iii) Other financial liabilities	17 22	331 398	293 325
Other current liabilities	22	985	907
Provisions	24	987	1,159
Total current liabilities		8,758	10,118
Total liabilities		9,985	11,444
Total equity and liabilities		15,912	18,653
Summary of significant accounting policies	2	13,312	.0,033
The accompanying notes forms an integral part of these financial statements.			

As per our report of even date For S.R. Batliboi & Co. LLP

**Chartered Accountants** 

ICAI Firm Registration No. 301003E/E300005

Per Amit Yadav

Partner

Membership No. 501753

Place : Gurugram Date : 29th June 2022 For and on behalf of Signify Innovations India Limited

Sumit Padmakar Joshi

Vice-Chairman, Managing Director & CEO

(DIN: 07018906)

Dibyendu Raychaudhury

Chief Financial Officer

(DIN: 09253036) Nitin Mittal

Vikas Malhotra

Whole Time Director

Company Secretary (M. No. - 7044)

Place : Gurugram Date : 29th June 2022



# Statement of profit and loss for the year ended 31 March 2022

(₹ in million)

			(₹ in million)
	Notes	For the year ended	For the year ended
		31 March 2022	31 March 2021
Revenue			
Revenue from contract with customers	25	27,946	25,008
Other income	26	298	148
Total income	20	28,244	25,156
Total income			
Expenses			
Cost of raw materials and components consumed	27	1,710	1,385
Purchases of traded goods		13,279	12,334
Changes in inventories of finished goods and traded goods	28	167	405
Employee benefits expense	29	4,161	3,543
Finance costs	30	88	64
Depreciation and amortization expense	31	606	635
· · · · · · · · · · · · · · · · · · ·	32		
Other expenses	32	4,884	4,248
Total expenses		24,895	22,614
Profit before exceptional items and tax		3,349	2,542
Less/(Add) Exceptional items	42	199	(883)
Profit before tax		3,150	3,425
Tront Belove tax		3,130	5, .25
Tax expense	6		
- Current tax	J	752	638
- Deferred tax		79	112
		831	750
Total tax expense			
Profit for the year (A)		2,319	2,675
Other comprehensive income			
Items that will not be reclassified to profit or loss			
Remeasurement gain/(loss) of defined benefit plans		34	(46)
Income tax relating to remeasurement of defined benefit plans	6	(39)	12
(Refer note 35)	O	(33)	12
Total other comprehensive income for the year (B), Net of		(5)	(34)
tax		(5)	(34)
		2 214	2.641
Total comprehensive income for the year (A + B)		2,314	2,641
Earnings per equity share (face value of ₹ 10 each)			
Basic (in ₹)		40.32	46.51
Diluted (in ₹)		40.32	46.51
·	2	40.32	40.31
Summary of significant accounting policies	2		

As per our report of even date

For S.R. Batliboi & Co. LLP

**Chartered Accountants** 

ICAI Firm Registration No. 301003E/E300005

Per Amit Yadav

Partner

Membership No. 501753

Place : Gurugram Date : 29th June 2022 For and on behalf of Signify Innovations India Limited

Sumit Padmakar Joshi

Vice-Chairman, Managing Director & CEO

(DIN: 07018906)

The accompanying notes forms an integral part of these financial statements.

Dibyendu Raychaudhury

Place : Gurugram

Chief Financial Officer

Date : 29th June 2022

Vikas Malhotra

Whole Time Director (DIN: 09253036)

Nitin Mittal

Company Secretary (M. No. - 7044)



# Statement of changes in equity for the year ended 31 March 2022

#### (a) Equity share capital

	As at 31 Ma	rch 2022	As at 31 Ma	arch 2021
	No. of Shares	Amount (₹ in million)	No. of Shares	Amount (₹ in million)
Balance at the beginning of the year	57,517,242	575	57,517,242	575
Changes in equity share capital during the year	-	-	-	-
Balance at the end of the reporting year	57,517,242	575	57,517,242	575

#### (b) Other equity

	Re	serves and surp	lus	Total
	Capital Reserve (₹ in million)	Retained earnings (₹ in million)	Other Comphrensive Income (₹ in million)	(₹ in million)
Balance at 31 March 2020	2,109	2,362	(48)	4,423
Profit for the year		2,676		2,676
Other comprehensive income	-	-	(34)	(34)
Dividends paid	-	(431)		(431)
Total comprehensive income for the year	_	2,245	(34)	2,211
Balance at 31 March 2021	2,109	4,607	(82)	6,634
Profit for the year		2,319		2,319
Remeasurement loss of Defined benefit plan	-	-	(5)	(5)
Dividends paid	-	(3,595)		(3,595)
Total comprehensive income for the year		(1,276)	(5)	(1,281)
Balance at 31 March 2022	2,109	3,331	(87)	5,352

The accompanying notes are an integral part of these financial statements.

As per our report of even date For S.R. Batliboi & Co. LLP

**Chartered Accountants** 

ICAI Firm Registration No. 301003E/E300005

**Per Amit Yadav** Partner

Membership No. 501753

Place : Gurugram

Date : 29th June 2022

Sumit Padmakar Joshi

Vice-Chairman, Managing Director & CEO

For and on behalf of Signify Innovations India Limited

(DIN: 07018906)

**Dibyendu Raychaudhury** Chief Financial Officer

Place: Gurugram
Date: 29th June 2022

Vikas Malhotra

Whole Time Director (DIN: 09253036)

Nitin Mittal Company Secretary (M. No. - 7044)



# Statement of cash flows for the year ended 31 March 2022

(₹ in million)

		For the year ended 31 March 2022	For the year ended 31 March 2021
A.	Cash flow from operating activities	31 March 2022	31 March 2021
,	Net profit before tax and exceptional items	3,150	3,426
	Adjustment for :	3,.33	3, 123
	Depreciation and amortization	606	635
	Interest expense	88	64
	Interest income	(180)	(130)
	Unrealized forex exchange (gain)/loss	27	7
	Impairment loss on trade receivable	(73)	13
	Provision for other receivables	29	-
	Profit on sale of property, plant and equipment	-	(876)
	Operating profit before working capital changes	3,647	3,139
	Movements in working capital :		·
	(Decrease) / increase in provisions	(113)	21
	(Decrease) / increase in trade payables	(1,410)	2,532
	(Decrease)/ increase in other liabilities	46	41
	(Decrease)/ increase in other liabilities	83	(104)
	(Increase )/ decrease in inventories	81	342
	(Increase)/ decrease in trade receivables	35	249
	(Increase)/ decrease in other financial assets	(276)	(21)
	(Increase)/ decrease in other assets	(395)	215
	Cash generated from operations	1,698	6,414
	Less : Income tax paid (net of refunds)	(693)	(653)
	Net cash flows from operating activities	1,005	5,761
В.	Cash flow from investment activities		
	Purchase of property, plant and equipment	(263)	(206)
	Proceeds from sale of property, plant and equipment	=	1,100
	Interest income received	178	106
	Net cash flow from (used in) investing activities	(85)	1,000
C.	Cash Flow from Financing Activities		
	Interest paid (including interest on lease payments)	(88)	(64)
	Dividends paid to equity shareholders	(3,595)	(431)
	Earmarked Balance for unpaid dividend	61	7
	Payment of lease liabilties (Principal)	(361)	(282)
	Net cash flow (used in) financing activities	(3,983)	(770)
	Net increase in Cash and Cash Equivalents	(3,063)	5,991
	Cash and Cash Equivalents at the beginning of the year	8,703	2,712
	Cash and Cash Equivalents at the end of the year	5,640	8,703

(₹ in million)

	As at 31 March 2022	As at 31 March 2021
Reconciliation of cash and cash equivalents as per the cash flow statement Cash and cash equivalents as per above comprise of the following Balance with banks:		
- In current account - Cheques in hand - Deposits with original maturity of less than three months	182 664 4,794	107 776 7,820
Cash on hand	5,640	8,703

The accompanying notes forms an integral part of these financial statements.

#### As per our report of even date For S.R. Batliboi & Co. LLP

**Chartered Accountants** 

ICAI Firm Registration No. 301003E/E300005

Per Amit Yadav

Partner

Membership No. 501753

Place : Gurugram Date : 29th June 2022 For and on behalf of Signify Innovations India Limited

Sumit Padmakar Joshi

Vice-Chairman, Managing Director & CEO

(DIN: 07018906)

Dibyendu Raychaudhury

Date: 29th June 2022

Chief Financial Officer

Place : Gurugram

Vikas Malhotra

Whole Time Director (DIN: 09253036)

Nitin Mittal

Company Secretary (M. No. - 7044)



#### 1. Reporting Entity

Signify Innovations India limited ("the Company") was incorporated as a public limited company on 22 April 2015 with its registered office at Mangalam Business Center, Block B, 6th Floor, 22, Camac Street, Kolkata – 700016, West Bengal. The Company is domiciled in India and engaged in manufacturing, trading and distribution of all kinds of lighting and allied products and lighting system solution.

#### 2. Significant Accounting Policies

The Company has consistently applied the following accounting policies to all periods presented in the financial statements.

#### (a) Basis of preparation and measurement

The Ind AS financial statements of the Company have been prepared in accordance with Indian Accounting standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time).

The financial statements have been prepared on a historical cost basis except the following items, which are measured on fair value basis on each reporting date:

- Financial assets and liabilities that is measured at fair value (Refer Note 36)
- Defined benefit liability/(assets): fair value of plan assets less present value of defined benefit obligation (Refer Note 35)

The financial statements are presented in Indian Rupees ('INR') in millions and all amounts are rounded to nearest million, except number of shares, face value of share, earning/ (loss) per share or wherever otherwise indicated.

The Ministry of Corporate Affairs (MCA) vide its notification dated March 24, 2021 amended the Schedule III to the Companies Act, 2013. The Company has considered the impact in the financial statements for the year ended March 31, 2022.

These financial statements were authorized for issue by the Board of Directors on 29 June 2022.

#### (b) Significant accounting judgments estimates and assumptions

The preparation of the Company's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

#### **Judgments**

In the process of applying the Company's accounting policies, management has made the following judgments, which have the most significant effect on the amounts recognized in the financial statements.

#### Leases

The Company has taken various commercial properties on leases. Classification of leases under finance lease or operating lease requires judgment with regard to the estimated economic life and estimated cost of the asset. The Company has analyzed each lease contract on a case by case basis to classify the arrangement as an operating lease or a finance lease.

#### **Estimates and assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.



#### Share-based payment payments

The cost of cash-settled transactions is measured initially at fair value at the grant date using a "Black-Scholes" option pricing model, further details of which are given in Note 37. This fair value is expensed over the period until the vesting date with recognition of a corresponding liability. The liability is remeasured to fair value at each reporting date up to, and including the settlement date, with changes in fair value recognized in employee benefits expense.

#### **Taxes**

Uncertainties exist with respect to the interpretation of complex tax regulations, changes in tax laws, and the amount and timing of future taxable income. Given the wide range of business relationships and the long-term nature and complexity of existing contractual agreements, differences arising between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to tax income and expense already recorded. The Company establishes provisions, based on reasonable estimates. The amount of such provisions is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulations by the taxable entity and the responsible tax authority.

#### **Gratuity benefit**

The cost of defined benefit plan and the present value obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions which may differ from actual developments in the future. These include the determination of the discount rate, future salary increases and mortality rates. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date

In determining the appropriate discount rate, management considers the interest rates of long-term government bonds with extrapolated maturity corresponding to the expected duration of the defined benefit obligation.

The mortality rate is based on publicly available mortality tables. Future salary increases are based on expected future inflation rates for the respective countries. Further details about the assumptions used, including a sensitivity analysis, are given in Note 35.

#### Useful life of Property, plant and equipment

For the useful life of Property, plant and equipment's refer Note 3 on Property, plant and equipment.

#### Fair value measurement of financial instrument

When the fair value of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments. Refer Note 36

#### Impairment of financial assets

The impairment provisions of financial assets are based on assumptions about risk of default and expected loss rates. The Company uses judgment in making these assumptions and selecting the inputs to the impairment calculation, based on Company's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

#### Impairment of non-Financial assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An assets recoverable amount is the higher of an asset's or CGU'S fair value less cost of disposal and its value in use. It is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount



of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, or other fair value indicators.

#### (c) Classification of Assets and Liabilities as Current and Non-Current

The Company presents assets and liabilities in the Balance Sheet based on current/non-current classification. An asset is treated as current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle.
- Held primarily for the purpose of trading
- Expected to be realized within twelve months after the reporting period, or
- Cash and cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is treated as current when:

- It is expected to be settled in normal operating cycle.
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

All other liabilities are classified as non-current.

Deferred tax assets and deferred tax liabilities are classified as non-current assets and liabilities. The operating cycle is the time between the acquisition of the assets for processing and their realization in cash and cash equivalents. The Company has identified twelve months as its operating cycle.

#### (d) Property, plant and equipment

#### Recognition and measurement

Items of property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment loss, if any. The cost of assets comprises of purchase price and directly attributable cost of bringing the assets to working condition for its intended use including borrowing cost and incidental expenditure during construction incurred up to the date when the assets are ready to use. Capital work in progress includes cost of assets at sites, construction expenditure and interest on the funds deployed.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as a separate item (major components) of property, plant and equipment. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in the statement of profit and loss as incurred.

Gains or losses arising from derecognition of Property, Plant and equipment are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is derecognized.



#### **Subsequent Measurement**

Subsequent expenditure is capitalized only if it is probable that the future economic benefits associated with the expenditure will flow to the company.

#### Depreciation

Depreciation on property, plant and equipment's (except dies and tools and leasehold improvement) is calculated on Straight Line Method using the rates arrived at based on the estimated useful lives given in Schedule II of the Companies Act.

Dies and tools are depreciated over the estimated useful lives of 5 years, on the basis of technical assessment made by the management.

Leasehold improvements are depreciated over the shorter of lease term and their useful life. Freehold land is not depreciated.

Management believes that the useful life as given above best represent the period over which the assets are likely to be used.

Depreciation methods, useful lives and residual values are reviewed in each financial year end and changes, if any, are accounted for prospectively.

#### (e) Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. Financial instruments also include derivative contracts such as foreign currency foreign exchange forward contracts and embedded derivatives in the host contract.

#### **Financial Assets**

#### Initial recognition and measurement

All financial assets are recognized initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

#### Subsequent measurement

Subsequent measurement for purposes of subsequent measurement, financial assets are classified in four categories:

- Debt instruments at amortized cost
- Debt instruments at fair value through other comprehensive income (FVTOCI)
- Debt instruments, derivatives and equity instruments at fair value through profit or loss (FVTPL)
- Equity instruments measured at fair value through other comprehensive income (FVTOCI)

#### Debt instruments at amortized cost

A financial asset is measured at amortized cost only if both of the following conditions are met:

- The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
- Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

This category is the most relevant to the Company. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate (EIR) method. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the statement of profit or loss. The losses arising from impairment are recognized in the statement of profit or loss. This category generally applies to trade and other receivables.



After initial measurement, such financial assets are subsequently measured at amortized cost using the Effective Interest Rate ('EIR') method. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance income in the profit or loss.

In addition, the Company may elect to classify a debt instrument, which otherwise meets amortized cost or FVOCI criteria, as at FVTPL. However, such election is allowed only if doing so reduces or eliminates a measurement or recognition inconsistency (referred to as 'accounting mismatch').

Debt instruments included within the FVTPL category are measured at fair value with all changes recognized in the profit and loss.

All other Financial Instruments are classified as measured at FVTPL.

#### **Derecognition of financial assets**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e. removed from the company's balance sheet) when:

- The rights to receive cash flows from the asset have expired, or
- The company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the company has transferred substantially all the risks and rewards of the asset, or (b) the company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the company continues to recognize the transferred asset to the extent of the company's continuing involvement. In that case, the company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the company could be required to repay.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognized) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognized in OCI is recognized in profit or loss.

#### Impairment of financial assets

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on the following financial assets and credit risk exposure:

- a) Financial assets that are debt instruments, and are measured at amortized cost e.g., deposits, trade receivables and bank balance
- b) Trade receivables or any contractual right to receive cash or another financial asset that result from transactions that are within the scope of Ind AS 18 (referred to as 'contractual revenue receivables')

The Company follows 'simplified approach' for recognition of impairment loss allowance on:

Trade receivables

The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognizes impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.



For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. The credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk of customer has increased significantly, lifetime ECL is used. If, in a subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognizing impairment loss allowance based on 12-month ECL.

Lifetime ECL are the expected credit losses resulting from all possible default events over the expected life of a financial instrument. The 12-month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the reporting date.

ECL is the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the entity expects to receive (i.e., all cash shortfalls), discounted at the original EIR. When estimating the cash flows, the Company considers:

All contractual terms of the financial instrument (including prepayment, extension, call and similar options) over the expected life of the financial instrument. However, in rare cases when the expected life of the financial instrument cannot be estimated reliably, then the entity is required to use the remaining contractual term of the financial instrument

Cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms

As a practical expedient, the Company uses a provision matrix to determine impairment loss allowance on portfolio of its trade receivables. The provision matrix is based on its historically observed default rates over the expected life of the trade receivables and is adjusted for forward-looking estimates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

ECL impairment loss allowance (or reversal) recognized during the period is recognized as income/ expense in the statement of profit and loss. This amount is reflected under the head 'other expenses' in the statement of profit and loss. The balance sheet presentation for various financial instruments is described below:

Financial assets measured as at amortized cost and contractual revenue receivables: ECL is presented as an allowance, i.e., as an integral part of the measurement of those assets in the balance sheet. The allowance reduces the net carrying amount. Until the asset meets write-off criteria, the Company does not reduce impairment allowance from the gross carrying amount.

For assessing increase in credit risk and impairment loss, the Company combines financial instruments on the basis of shared credit risk characteristics with the objective of facilitating an analysis that is designed to enable significant increases in credit risk to be identified on a timely basis.

The Company does not have any purchased or originated credit impaired (POCI) financial assets, i.e., financial assets which are credit impaired on purchase/ origination.

#### Financial liabilities

#### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts, financial guarantee contracts and derivative financial instruments.

#### Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:



#### Financial Liabilities measured at amortized cost

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the statement of profit and loss.

#### **De-recognition**

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the de-recognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statement of profit or loss.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

#### Reclassification of financial assets

The company determines classification of financial assets and liabilities on initial recognition. After initial recognition, no reclassification is made for financial assets which are equity instruments and financial liabilities. For financial assets which are debt instruments, a reclassification is made only if there is a change in the business model for managing those assets. Changes to the business model are expected to be infrequent. The company's senior management determines change in the business model as a result of external or internal changes which are significant to the company's operations. Such changes are evident to external parties. A change in the business model occurs when the company either begins or ceases to perform an activity that is significant to its operations. If the company reclassifies financial assets, it applies the reclassification prospectively from the reclassification date which is the first day of the immediately next reporting period following the change in business model. The company does not restate any previously recognized gains, losses (including impairment gains or losses) or interest.

#### (f) Inventories

Raw materials (including packing material), stores and spares are valued at lower of cost and net realizable value. However, materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost.

Costs incurred in bringing each product to its present location and condition are accounted for as follows:

- Raw materials (including packing material) and stores and spares: cost includes cost of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost is determined on First In First Out method basis.
- Finished goods and work in progress: cost includes cost of direct materials and labor and a proportion of
  manufacturing overheads based on the normal operating capacity but excluding borrowing costs. Cost of
  finished goods includes excise duty. Cost is determined on First In First Out method basis.
- Traded goods: cost includes cost of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost is determined on First In First Out method basis.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale.



#### (g) Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognized for future operating losses.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognized as interest expense.

- **Replacement warranty:** The Company periodically assesses and provides for the estimated liability on warranty given on sale of its products based on past performance of such products.
- **Environmental restoration**: The Company periodically assess the liability for expenses to be incurred on restoration of environmental damage caused by carrying out of production activity in company manufacturing plants.
- Extended warranty: For certain products, customer has the option to purchase an extension of warranty. Accordingly, a provision for deferral of revenue is made at the time of sale of goods and recognition of revenue. Revenue recognition in future period occurs on straight-line basis over extended warranty contract period.

#### (h) Contingent liability:

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

#### (i) Revenue from contract with customer

The Company manufactures, trades and sells a range of lighting and allied products and lighting system solution. Revenue from sale of these products is recognized at a point in time when control of the product is transferred to customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods.

Revenue Recognition principal adopted by Company for its contracts with customers are given below:

#### Sale of goods

Revenue from sale of goods is recognised at the point in time when control of the goods is transferred to the customer, generally on delivery of the goods.

The Company considers, whether there are other promises in the contract those are separate performance obligations to which a portion of the transaction price needs to be allocated. In determining the transaction price for the sale of goods, the Company considers the effect of variable consideration, warranty obligation, significant financing components, schemes (if any): –

#### (i) Variable consideration

If the consideration in a contract includes a variable amount, the Company estimates the amount of consideration to which it will be entitled in exchange for transferring the goods to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognized will not occur when the associated uncertainty with the variable consideration is subsequently resolved. Certain contracts with customers provide a right of return, trade discounts or volume rebates. Currently, the Company recognizes revenue from the sale of goods measured at the expected value of the consideration



received or receivable, net of returns and allowances, trade discounts and volume rebates. If revenue cannot be reliably measured, the Company defers revenue recognition until the uncertainty is resolved. Such provisions give rise to variable consideration and are estimated at contract inception and updated thereafter.

#### (ii) Warranty obligations

The Company generally provides for warranties for general repairs that existed at the time of sale, as required by contract. These assurance-type warranties are accounted for under Ind AS 37 Provisions, Contingent Liabilities and Contingent Assets. For certain products, customer has the option to purchase an extension of warranty. Accordingly, a deferral of revenue is made at the time of sale of goods and recognition of revenue. Revenue recognition in future period occurs on straight-line basis over extended warranty contract period. Therefore, accounted for as separate performance obligations to which the Company allocates a portion of the transaction price.

#### (iii) Significant Financing Components

In respect of short-term advances from its customers, using the practical expedient in Ind AS 115, the Company does not adjust the promised amount of consideration for the effects of a significant financing component if it expects, at contract inception, that the period between the transfer of the promised good or service to the customer and when the customer pays for that good or service will be within normal operating cycle.

In respect of long-term contracts, the transaction price for such contracts is discounted, using the rate that would be reflected in a separate financing transaction between the Company and its customers at contract inception, to take into consideration the significant financing component.

#### (iv) Schemes

The Company operates several sales incentive programmes wherein the customers are eligible for several benefits on achievement of underlying conditions as prescribed in the scheme programme such as credit notes, tours, gifts etc. Revenue from contract with customer is presented net of scheme.

#### Sale of services

The Company recognizes revenue from sales of services mainly software over time, because the customer simultaneously receives and consumes the benefits provided by the Company. Revenue from services related activities is recognized as and when services are rendered and on the basis of contractual terms with the parties.

#### Contract balances

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional. A receivable represents the Company's right to an amount of consideration that is unconditional.

Trade receivables represent the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

#### Interest income

Interest income is recognized using the EIR method. The EIR is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate to the net carrying amount of the financial asset. The EIR is computed basis the expected cash



flows by considering all the contractual terms of the financial instrument. The calculation includes all fees, transaction costs, and all other premiums or discounts paid or received between parties to the contract that are an integral part of the effective interest rate.

#### (j) Government grants and subsidies

Government grants are recognized where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognized as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognized as income in equal amounts over the expected useful life of the related asset.

When the Company receives grants of non-monetary assets, the asset and the grant are recorded at fair value amounts and released to profit or loss over the expected useful life in a pattern of consumption of the benefit of the underlying asset i.e. by equal annual instalments.

#### (k) Employee benefits

#### Gratuity

The Employee's Gratuity Fund Scheme, which is defined benefit plan, is managed by employee trust maintained with Life Insurance Corporation. The cost of the defined benefit gratuity plan and the present value of the gratuity obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, expected rate of return on assets, future salary increases and mortality rates. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date

In determining the appropriate discount rate for plans operated in India, the management considers the interest rates of government bonds in currencies consistent with the currencies of the post-employment benefit obligation. The mortality rate is based on mortality rates from Indian Assures Lives Mortality 2006-08. Those mortality tables tend to change only at interval in response to demographic changes. Future salary increases and gratuity increases are based on expected future inflation rates. Further details about gratuity obligations are given in note 36.

#### **Provident fund**

Retirement benefit in the form of provident fund is a defined benefit plan. In respect of employees who are members of constituted and approved trusts, the Company recognises contribution payable to such trusts as an expense including any shortfall in interest between the amount of interest realised by the investment and the interest payable to members at the rate declared by the Government of India. In respect of other employees, provident funds are deposited with the Employees Provident Fund organisation and recognised as expense. The Company recognizes contribution payable to the provident fund scheme as an expenditure when an employee renders the related services.

#### **Compensated Absences**

Accumulated leave, which is expected to be utilized within the next 12 months, is treated as short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

The Company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the year-end. Actuarial gains/losses are immediately taken to statement of Profit and Loss in the period in which they occur. The Company presents the entire leave as a current liability in the balance sheet, since it does not have an unconditional right to defer its settlement for 12 months after the reporting date.



#### Long term incentive plan

Signify Innovations India Limited group company (Signify N.V.) introduced the Long-term Incentive Plan (LTI Plan) during the financial year ended 31 March 2018. Under the Signify LTI Plan, which is equity settled, eligible employees are granted both conditional shares and performance shares. Vesting of performance shares is conditional on the achievement of performance conditions measured over a period of three years. Also, vesting is conditional to the grantee still being employed with Signify at the vesting date. In addition to shares awarded under the LTI Plan, Signify may in individual cases, such as in the hiring process of members of seniormanagement, also grant restricted shares.

During the vesting period, the costs of the LTI plan is calculated and accounted by the Company as an employee benefit expense with corresponding increase in payable to the holding company in accordance with the recognition and measurement principles as prescribed in Ind AS 102 Share Based Payments.

The total expense is recognized over the vesting period, which is the period over which all the specified vesting conditions are to be satisfied.

#### Employee stock purchase plan (ESPP)

ESPP is a company-run program in which company contributes an additional 15% on top of employee's voluntary share purchase contribution. Employees pay into the plan through payroll deductions, which are used to buy shares of the Group company (Signify N.V.), which is listed on the Euronext Amsterdam Stock Exchange. The Company uses the funds to purchase shares on behalf of the participating employees. The Company contribution is recognized as an expense in the month of contribution.

#### (l) Foreign currency transactions

The Company's financial statements are presented using the currency of the primary economic environment in which the Company operates ('the functional currency'). The financial statements are presented in INR, which is the company's functional and presentation currency, being the currency in which the Company's share capital is denominated.

#### **Derivative**

The Company enters into certain derivative contracts to hedge risks which are not designated as hedges. Such contracts are accounted for at fair value through profit or loss and are included in other income/ expense.

#### Transactions and balances

Foreign currency transactions are recorded, on initial recognition in the functional currency, by applying to the foreign currency amount the spot exchange rate between the functional currency and the foreign currency at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Exchange differences arising on settlement or translation of monetary items are recognized in statement of profit or loss.

#### (m) Borrowing Cost

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing cost also includes exchange differences to the extent regarded as an adjustment to the borrowing costs.

#### (n) Income tax

#### **Current income tax**

Current income-tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India and tax laws prevailing in the respective tax jurisdictions where the



company operates. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date.

Current income tax relating to items recognized outside statement of profit or loss is recognized outside statement of profit or loss (either in other comprehensive income or in equity). Current tax items are recognized in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### **Deferred tax**

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future

Deferred tax assets are recognized for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and
  interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the
  temporary differences will reverse in the foreseeable future and taxable profit will be available against
  which the temporary differences can be utilized

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are re-assessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside statement of profit or loss is recognized outside statement of profit or loss (either in other comprehensive income or in equity). Deferred tax items are recognized in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### (o) Impairment of non-financial assets

The Company assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs of disposal and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from



other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Company's cash-generating units to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year.

To estimate cash flow projections beyond periods covered by the most recent budgets/forecasts, the Company extrapolates cash flow projections in the budget using a steady or declining growth rate for subsequent years, unless an increasing rate can be justified. In any case, this growth rate does not exceed the long-term average growth rate for the products, industries, or country or countries in which the entity operates, or for the market in which the asset is used.

Impairment losses are recognized in the statement of profit and loss.

For assets excluding goodwill, an assessment is made at each reporting date to determine whether there is an indication that previously recognized impairment losses no longer exist or have decreased. If such indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of profit or loss.

#### (p) Segment Reporting

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Company's other components, and for which discrete financial information is available.

Results of the operating segments are reviewed regularly by the Company's Chief Executive Officer (CEO) who has been identified as the Chief Operating Decision Maker ('CODM'), to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available. Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker ('CODM').

The Company is operating under only one segment i.e. Lighting Segment. Though the Company has various range of products, all of them have been considered into lighting segment based upon their final use by end consumer.

#### (g) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand and short-term money market deposits with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### (r) Leases

The Company assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. The determination of whether an arrangement is (or contains) a lease is based on the substance of the arrangement at the inception of the lease.



#### Where the Company is lessee

The Company applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Company recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### **Right-of-use Assets**

The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets.

Office / Buildings: 2 to 9 yearsMotor Vehicles: 3 to 5 years

The right-of-use assets are also subject to impairment.

#### **Lease Liabilities**

At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating the lease, if the lease term reflects the Company exercising the option to terminate

In calculating the present value of lease payments, the Company uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

#### (s) Earnings Per Share

Basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of equity shares outstanding during the financial year, adjusted for bonus elements in equity shares issued during the year and excluding treasury shares.

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential equity shares and the weighted average number of additional equity shares that would have been outstanding assuming the conversion of all dilutive potential equity shares.

#### (t) Non -current assets held for sale

The company classifies non -current assets and (or disposal groups) as held for sale if their carrying amounts will be recovered principally through a sale rather than through continuing use. Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the sale expected within one year from the date of classification.

For these purposes, sale transactions include exchanges of non-current assets for other non-current assets when the exchange has commercial substance. The criteria for held for sale classification is regarded met only when the assets or disposal group is available for immediate ale in its present condition, subject only to terms



that are usual and customary for sales of such assets (or disposal group), its sale is highly probable; and it will genuinely be sold, not abandoned.

#### (u) Business Combination and Goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the Company elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred.

At the acquisition date, the identifiable assets acquired, and the liabilities assumed are recognized at their acquisition date fair values. For this purpose, the liabilities assumed include contingent liabilities representing present obligation and they are measured at their acquisition fair values irrespective of the fact that outflow of resources embodying economic benefits is not probable.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Company re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in OCI and accumulated in equity as capital reserve. However, if there is no clear evidence of bargain purchase, the entity recognizes the gain directly in equity as capital reserve, without routing the same through OCI.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

A cash generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognized in profit or loss. An impairment loss recognized for goodwill is not reversed in subsequent periods.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Company reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted through goodwill during the measurement period, or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognized at that date. These adjustments are called as measurement period adjustments. The measurement period does not exceed one year from the acquisition date.

#### (v) Exceptional item.

Items of income or expense of non-routine are presented separately when their nature and amount of such significance and is relevant to an understanding of the entity's financial performance.



#### 2.2 Change in accounting Policies and disclosures

New and amended standards

Several other amendments apply for the first time for the year ending 31 March 2022, but do not have an impact on the financial statements of the Company. The Company has not early adopted any standards, amendments that have been issued but are not yet effective/notified.

#### (a) Amendments to Ind AS 116: Covid-19-Related Rent Concessions

The amendments provide relief to lessees from applying Ind AS 116 guidance on lease modification accounting for rent concessions arising as a direct consequence of the Covid-19 pandemic. As a practical expedient, a lessee may elect not to assess whether a Covid-19 related rent concession from a lessor is a lease modification. A lessee that makes this election accounts for any change in lease payments resulting from the Covid-19 related rent concession the same way it would account for the change under Ind AS 116, if the change were not a lease modification. The amendments are applicable for annual reporting periods beginning on or after the 1 April 2020. In case, a lessee has not yet approved the financial statements for issue before the issuance of this amendment, then the same may be applied for annual reporting periods beginning on or after the 1 April 2019. This amendment had no impact on the financial statements of the Company.

#### (b) Amendments to Ind AS 107 and Ind AS 109: Interest Rate Benchmark Reform

The amendments to Ind AS 109 Financial Instruments: Recognition and Measurement provide a number of reliefs, which apply to all hedging relationships that are directly affected by interest rate benchmark reform. A hedging relationship is affected if the reform gives rise to uncertainty about the timing and/or amount of benchmark-based cash flows of the hedged item or the hedging instrument. This amendment had no impact on the financial statements of the Company as it does not have any interest rate hedge relationships.

The amendments to Ind AS 107 prescribe the disclosures which entities are required to make for hedging relationships to which the reliefs as per the amendments in Ind AS 109 are applied. These amendments are applicable for annual periods beginning on or after the 1 April 2020. This amendment had no impact on the financial statements of the Company.

The standards issued but not yet effective will not have any material impact on the financial statements.

#### (c) Amendments to Ind AS 103 Business Combinations

The amendment states that to qualify for recognition as part of applying the acquisitioned identifiable assets acquired and liabilities assumed must meet the definitions of assets and liabilities in the Framework for the Preparation and Presentation of Financial Statements in accordance with Indian Accounting Standards\* issued by the Institute of Chartered Accountants of India at the acquisition date. Therefore, the acquirer does not recognise those costs as part of applying the acquisition method. Instead, the acquirer recognises those costs in its post-combination financial statements in accordance with other Ind AS.

These amendments had no impact on the financial statements of the Company.

#### (d) Amendment to Ind AS 105, Ind AS 16 and Ind AS 28

The definition of "Recoverable amount" is amended such that the words "the higher of an asset's fair value less costs to sell and its value in use" are replaced with "higher of an asset's fair value less costs of disposal and its value in use". The consequential amendments are made in Ind AS 105, Ind AS 16 and Ind AS 28.

These amendments had no impact on the financial statements of the company.



										(₹ in million)
		Gross block	block			Depre	Depreciation		Net block	Net block
Particulars	Asat	Additions	Deletions	As at	As at	Additions	Deletions	As at		As at
	31 March 2021		/adjustment	adjustment   31 March 2022   31 March 2021	31 March 2021		/adjustment	adjustment   31 March 2022	31 March 2022   31 March 202	31 March 2021
Tangible assets										
Freehold land*	4	1	1	4	1	1	I	ı	4	4
Buildings	603	1	1	603		20	I	380		
Plant and equipments	4,249	139	281	4,107	3,708	132	281	3,559	548	541
Office equipments	69	ı	I	69		2	ı	62	7	6
Furniture and fixtures	155	22	_	176		6	_	140	36	23
Leasehold improvements	164	1	1	164	154	5	I	159	5	10
Computers	200	48	1	248	113	63	I	176	72	87
Total	5,444	209	282	5,371	4,527	231	282	4,476	568	917
Other Intangible assets										
Intangible assets**	939	1	-	939	-	1	ı	_	939	939
Total	939	'	•	939	1	'	1	-	939	939

										(₹ in million)
		Gross	Gross block			Depre	Depreciation		Net block	Net block
Particulars	As at 31 March 2020	Additions	Deletions /adjustment	Deletions As at Adjustment 31 March 2021	As at 31 March 2020	Additions	Deletions /adjustment	Deletions As at /adjustment 31 March 2021	As at As at 31 March 2020	As at 31 March 2020
Tangible assets										
Freehold land	4	1	'	4	1	1	'	1	4	4
Buildings	604	-	2	603	341	21	2	360	243	263
Plant and equipments	4,186	169	106	4,249	3,653	186	131	3,708	541	533
Office equipments	69	1	'	69	57	c	1	09	6	12
Furniture and fixtures	151	4	'	155		8	1	132	23	27
Leasehold improvements	164	1	'	164	137	17	1	154	10	27
Computers	159	41	1	200	61	52	•	113	87	86
Total	5,337	215	108	5,444	4,373	287	133	4,527	917	964
Other Intangible assets										
Intangible assets**	939	1	-	939	ı	-	Ì	_	939	939
Total	939	1	1	939	1	•	Ī	•	939	939

On transition to Ind AS (i.e. 1 April 2015), the group has elected to continue with the carrying value of all Property, plant and equipment measured as per the previous GAAP and use that carrying value as the deemed cost of Property, plant and equipment.

"Land measuring 104,406 sq meter amounting to ₹ 4 Mn situated at Vadodara have been transferred and vested in the name of the company pursuant to the scheme of arrangement of demerger. The Company is in process of getting the title deed for land at Vadodra factory transfer in its name.

Property, plant and equipment



\*\* During the year ended March 31,2020, the Company had acquired business of Cooper India, a division of Eaton on slump sale basis at an aggregate consideration of ₹ 939 million against which net assets acquired was of ₹ Nil and accordingly excess of purchase consideration over net assets acquired on fair value had been recognized as 'Intangibles assets' in the financial statements. The said intangibles primarily relate to customer contract, customer for the purpose of evaluation of impairment testing on acquired intangible assets.The company performed its annual impairment test for years ended 31 March 2022 and 31 March 2021. The company considers the relationship between its head count of employees and markup agreed for the services, when eviewing for indicators of impairment. As at reporting date, there were no indicators for impairment of intangible assets considering the below set of key elationships and others\* and are not separately identifiable in terms of Ind AS 103. The company has considered Cooper India a cash generating unit assumptions

Others refer to the technical know how, assembled workforce, business processess & business generating potential

Key assumptions used for value in use calculations

The calculation of value in use is most sensitive to the following assumptions:

- **Employee head count**
- b) Discount rates
- c) Growth rates used to extrapolate cash flows beyond the forecast period

# **Employee head count**

Headcount additions for FY 2022- 2023 has been considered as per the approved business plan by the management.Increase in head count from next year onwards has been considered based on future growth road map considering the current business scenarios. Decreased operations of the CGU can lead to a decline in the employee head count. A decrease in the head count by 5% would not result in any impairment

# Discount rates

underlying assets that have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the Discount rates represent the current market assessment of the risks specific to CGU, taking into consideration the time value of money and risks of company and its operating segments and is derived from its weighted average cost of capital (WACC). The WACC takes into account equity. The cost of equity is derived from the expected return on investment by the company's investors. CGU specific risk is incorporated by applying individual beta factors. The beta factors are evaluated annually based on publicly available market data. Adjustments to the discount rate are made to factor in the specific amount and timing of the future tax flows in order to reflect a pre-tax discount rate. A rise in the pre-tax discount rate to 15.0% (i.e., +1%) would not result to any impairment.

# Growth rates used to extrapolate cash flows beyond the forecast period

The Growth rate at terminal value is considered as 5% basis management estimate of future cash flow considering businees outlook and agreement for services. A decline in 1% of growth rate would not result to any impairment



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# Total 86

More than More than Amount in CWIP for a period of Amount in CWIP for a period of 2-3years 2-3years 1-2 years 1-2 years 28 79 Less than Less than 1 year Capital work in progress Ageing Schedule as on March 31, 2021 Capital work in progress Capital work in progress Capital Work in Progress majorly includes Plant & Machinery in Vadodra factory. There are no projects in progress or suspended projects as at reporting

# 4 Right of Use Assets

4 RIBIT OF OSE Assets					
Particulars	As at 31 March 2021	Additions	Deletions /adjustment	Depreciation	As at 31 March 2022
Office/Buildings	996	344	38	327	945
Vehicles	73	85	I	48	110
Total	1,039	429	38	375	1,055
Particulars	As at 31 March 2020	Additions	Deletions /adjustment	Depreciation	As at 31 March 2021
Office/Buildings	681	599	I	314	996
Vehicles	71	46	10	34	73
Total	752	645	10	348	1,039

3A Capital Work In Progress

Capital work in progress Ageing Schedule as on March 31, 2022



(₹ in million)

		As at 31 March 2022	As at 31 March 2021
5.	Other non-current financial assets (Unsecured considered good unless otherwise stated)		
	Security deposits	26	54
		26	54

#### 6. Deferred tax assets (net)

#### A. Amounts recognized in profit or loss

(₹ in million)

		(
	For the year ended 31 March 2022	For the year ended 31 March 2021
Current tax expense		
Current income tax charge	752	638
Deferred tax expense	752	638
Origination and reversal of temporary differences	79	112
	79	112
Tax expense	<u>831</u>	<u>750</u>
B. Other comprehensive income (OCI) section		
Deferred tax related to items recognized in OCI during the year		
Income tax relating to remeasurement of defined benefit plans (Refer note 35)	39	(12)
Income tax related to items recognized in OCI during the year	39	(12)
Total tax expense	870	738

#### C. Reconciliation of effective tax rate

(₹ in million)

	For the year ended 31 March 2022	For the year ended 31 March 2021
	Amount	Amount
Profit before tax	3,150	3,425
At India's statutory income tax rate of 25.168% (31 March 2021: 25.168%)	793	862
Tax effect of:		
Non-deductible expenses	18	19
Tax on items related to OCI	39	(12)
Tax Deducted on account of long term capital gain	-	(166)
Others	20	35
	870	738

The company elected to exercise the option permitted under section 115BAA of the Income Tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance, 2019 in earlier year.

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#### D. Movement in deferred tax balances

(₹ in million)

	As at 31 March 2021	Recognized in P&L	Recognized in OCI/Equity	As at 31 March 2022
Deferred tax assets				
Property, plant and equipment	64	(15)	-	49
Right to use asset	17	(11)	=	6
Employee benefits	188	(3)	(39)	146
Provisions	78	18	=	96
Other assets	68	(31)	-	36
Sub- total (a) Deferred tax liabilities	415	(42)	(39)	334
Intangible assets	89	37	-	126
Sub- total (b)	89	37	=======================================	126
Net deferred tax assets (a)-(b)	326	(79)	(39)	208

(₹ in million)

	(till million)				
	As at 31 March 2020	Recognized in P&L	Recognized in OCI	As at 31 March 2021	
Deferred tax assets					
Property, plant and equipment	57	7	-	64	
Right to use asset	45	(28)	=	17	
Employee benefits	172	4	12	188	
Provisions	61	17	-	78	
Other assets	128	(60)	-	68	
Sub- total (a)	463	(60)	12	415	
Deferred tax liabilities					
Intangible assets	37	52	-	89	
Sub- total (b)	37	52		<u>89</u>	
Net deferred tax assets (a)-(b)	426	(112)	12	326	

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(₹ in million)

	As at 31 March 2022	As at 31 March 2021
7. Other non-current assets		
(Unsecured considered good unless otherwise stated)		
Deposits against legal cases (Refer note 38)	54	50
Prepaid expenses	33	-
Defined Benefit Assets-Gratuity (Refer note 35 (ii))	8	6
	95	56
8. Inventories		
(At lower of cost and net realizable value)		
Raw materials*	486	399
Finished goods	76	36
Traded Goods**	1,976	2,184
Stores and spares	18	18
	2,556	2,637

<sup>\*</sup> Raw materials include goods-in-transit - ₹ 49 million (as at 31 March 2021 - ₹56 million)

During the year ended 31 March 2022, ₹ 44 million (31 March 2021: ₹ (2) million) was recognised as an expense for inventories carried at net realisable value.

		As at 31 March 2022	As at 31 March 2021
9. Trade receivables			
From customers (unsecured)			
Trade receivables considered go	od	1,777	2,047
Trade receivables which have sig	gnificant increase in credit risk	86	77
Trade receivables credit impaire	d	60	158
		1,923	2,282
Less: Impairment allowance		(146)	(234)
		1,777	2,048
From related parties (unsecured) (Re	fer note 33)		
Considered good		551	375
		2,328	2,423

<sup>\*\*</sup>Traded Goods include goods-in-transit - ₹ 219 million (as at 31 March 2021 - ₹ 366 million)



#### Trade receivables ageing as on March 31, 2022 is as follows

Particulars	Current					yment	
	But Not Due	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Grand Total
(i) Undisputed Trade receivables – considered good	1,861	380	30	17	14	26	2,328
(ii) Undisputed Trade Receivables – considered doubtful	-	30	13	2	15	-	60
(iii) Disputed Trade Receivables considered doubtful	-					86	86
	1,861	410	43	19	29	112	2,474

#### Trade receivables ageing as on March 31, 2021 is as follows

Particulars	Current	Outstar	nding for fol	lowing peri	ods from du	e date of pa	yment
	But Not Due	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Grand Total
(i) Undisputed Trade receivables – considered good	2,041	284	-	98	-	-	2,423
(ii) Undisputed Trade Receivables - considered doubtful		25	4	99	30	-	158
(iii) Disputed Trade Receivables considered doubtful		-	-	-	-	76	76
	2,041	309	4	197	30	76	2,657

No trade or other receivable are due from directors or other officers of the company either severally or jointly with any other person. Nor any trade or other receivable are due from firms or private companies respectively in which any director is a partner, a director or a member.

Trade receivables are non-interest bearing and are normally settled between 7 to 30 days

For terms and conditions relating to related party receivables, (Refer Note 33).

There are no unbilled receivables, hence the same is not disclosed in the ageing schedule.

(₹ in million)

		As at 31 March 2022	As at 31 March 2021
10.	Cash and cash equivalents		
	Balance with banks:		
	- In current account	182	107
	- Deposits with original maturity of less than three months	4,794	7,820
	Cheques on hand	664	776
	Cash on hand*	-	-
		5,640	8,703

<sup>\*</sup> Cash balances as at 31st March 2022 is ₹47,675 (as at 31 March 2021 ₹ 61,905)



(₹ in million)

Cash at banks earns interest at fixed rates based on bank deposit rates. Short-term deposits are made for period varying between seven days to three months, depending on the immediate cash requirements of the Company, and earn interest at the respective short-term deposit rates.

At 31 March 2022, the Company had available ₹ 10,551 million (31 March 2021: ₹ 9,551 million) of undrawn committed borrowing facilities.

The Company has been sanctioned working capital limits in excess of ₹ five crores in aggregate from banks during the year on the basis of security of current assets of the Company. Since there is no fund based working capital limits sanctioned, bank has exempted the Company to file the quarterly returns/ statements to them. Hence there is no requirement to submit any quarterly returns/statement.

		As at 31 March 2022	As at 31 March 2021
11.	Other bank balances		
	Earmarked bank balance#	124	63
		124	63
	# Bank balance is earmarked against the unpaid dividend		

		As at 31 March 2022	As at 31 March 2021
12.	Other current financial assets		
	Security deposits		
	Considered Good	140	149
	Considered doubtful	34	34
	Less: Impairment of doubtful deposits	(34)	(34)
		140	149
	Interest accrued but not due	18	19
	Other Recoverables	59	5
	Unbilled Receivables	296	24
	Advance for purchase of investments*		
	Considered Good	32	44
	Considered doubtful	29	-
	Less: Provision	(29)	-
		32	44
		545	241

<sup>\*</sup> As a part of liquidation of Philips Electronics India Limited Management Staff Provident Fund Trust, the Company has paid ₹ 58 million for the acquisition of Investment in Piramal Capital & Housing Finance Limited, Infrastructure Leasing & Finance Service Limited (IL&FS) and IL&FS Financial Services Limited (IFIN) held by Provident Fund trust. Considering the current fiscal crisis of ILFS & IFIN, the Company has provided for the amount paid towards the acquisition of Investments in said Companies amounting to ₹ 29 million. The said units are not transferred in the name of the Company, thereby the same has been disclosed in other receoverables.



		As at 31 March 2022	As at 31 March 2021
13.	Current tax assets (net)		
	Advance income tax (net of provision for tax current year - ₹ 752 million (Previous year ₹ 638 Million)	201	335
		201	335

		As at 31 March 2022	As at 31 March 2021
14.	Other current assets		
	(Unsecured considered good unless otherwise stated)		
	Advance to suppliers	58	118
	Prepaid expenses	106	38
	Advances to employees	3	2
	Balances with statutory/government authorities	1,047	730
		1,214	888

(₹ in million)

		As at 31 March 2022	As at 31 March 2021
15.	Share capital		
	Authorized:		
	58,000,000 (Previous Year 58,000,000) equity shares of ₹10/- each	580	580
	Issued, subscribed and fully paid up:		
	57,517,242 (Previous Year 57,517,242) equity shares of ₹10/- each	575	575
		575	575

#### a. Terms and rights attached to equity shares

The Company has one class of equity shares. Accordingly all the equity shares of face value of ₹ 10 each rank equally with regard to voting rights, dividends and shares in the Company's residual assets. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining assets of the company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.



#### b. Reconciliation of number of shares outstanding at the beginning and end of the year:

	Number of Shares	Amount
Outstanding at the 31 March 2020	57,517,242	575
Equity Shares issued during the year in consideration for cash	-	-
Outstanding at the 31 March 2021	57,517,242	575
Equity Shares issued during the year in consideration for cash	-	-
Outstanding at the 31 March 2022	57,517,242	575

#### c. Shareholders holding more than 5% shares in the Company

	As at 31 March 2022		As at 31 March 2021	
	No. of Shares	Percentage	No. of Shares	Percentage
Signify Holding B.V.(formerly Philips Lighting Holding B.V.)	55,290,242	96.13%	55,290,242	96.13%

#### d. Details of equity shares held by the promoters (holding and the ultimate holding Company)

	As at 31 March 2022		As at 31 March 2021	
	No. of Shares Percentage		No. of Shares	Percentage
Holding Company				
Signify Holding B.V.(formerly Philips Lighting Holding B.V.)	55,290,242	96.13%	55,290,242	96.13%

<sup>\*</sup> There has been no change in the shareholding of the promoters in the current and previous year.

**e.** Aggregate number of equity shares bought back during a period of five years immediately preceding the reporting date - Nil , (previous year - Nil).

(₹ in million)

			As at 31 March 2022	As at 31 March 2021
16	Oth	er equity		
	a.	Capital reserve		
		Balance at the beginning of the year	2,109	2,109
		At the end of the year	2,109	2,109
	b	Retained earnings		
		Balance at the beginning of the year	4,525	2,314
		Add: Profit for the year after taxation as per statement of profit and loss	2,319	2,676
		Less: Dividends paid (Refer note 41)	(3,595)	(431)
		Remeasurement loss of Defined benefit plan (net of tax)	(5)	(34)
		At the end of the year	3,244	4,525
			5,352	6,634

<sup>\*</sup>The company during the year has paid a dividend @ ₹ 62.5 per share for 57,517,242 shares amounting to ₹ 3,595 million.(Previous year @ 7.5 Per share for 57,517,242 amounting to ₹ 431 Million).

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#### Nature and purpose of Reserves/ other equity

#### i Capital Reserve

Capital reserves represent the excess of assets of the demerged undertaking over the liabilities of the demerged undertaking over the face value of shares issued by the Company as per Memorandum of Understanding (MOU) signed at the time of Demerger under Sections 391 to 394 of the Companies Act, 1956 and 2013 amongst Philips India Limited ("Demerged Company" or "Philips India") & resultant company being "Signify Innovations India Limited (earlier known as Philips Lighting India Limited)). All costs, charges and expenses related to the scheme is adjusted against the capital reserve as part of the scheme.

The said reserve is not available for distribution.

#### ii Other comprehensive income

Remeasurements of defined benefit plans represents the following as per Ind AS 19, Employee Benefits:

- (a) actuarial gains and losses
- (b) the return on plan assets, excluding amounts included in net interest on the net defined benefit liability (asset); and
- (c) any change in the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability (asset).

(₹ in million)

	As at 31 March 2022	As at 31 March 2021	As at 31 March 2022	As at 31 March 2021
	Non-C	urrent	Curi	rent
17. Lease Liabilities				
Lease Liabilities	749	814	331	293
	749	814	331	293

<sup>\*</sup> The effective rate of interest ranges between 6% to 8% depending on tenure of the leases.

The company has lease contracts for various items of vehicles and properties taken on lease. The average lease term range from 3 years to 9 years. The company's obligations under its leases are secured by the lessor's title to the leased assets. Generally, the company is restricted from assigning and subleasing the leased assets.

The company also has certain leases of office equipment's/furniture & fixtures with lease terms of 12 months or less and with low value. The company applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

#### Carrying amounts of lease liabilities and the movements during the year:

(₹ in million)

Particulars	As at 31 March 2022	As at 31 March 2021
Opening liability	1,107	801
Additions during the year	429	644
Termination/Decapitalization	(95)	(57)
Accretion of interest on lease liability	86	64
Lease Payments	(447)	(345)
Closing liability	1,080	1,107
Current lease liability	331	293
Non Current lease liability	749	814



The Maturity analysis of undiscounted lease liabilities is as shown below:-

(₹ in million)

Particulars	As at	As at
	31 March 2022	31 March 2021
Upto 1 year	397	320
more than 1 years to 3 Years	562	501
more than 3 years to 5 years	235	267
more than 5 years	28	136

The following are the amounts recognized in statement of profit & loss:

(₹ in million)

Particulars	For the year ended March 31, 2022	For the year ended March 31, 2021
Depreciation expense of right-of-use assets included in property and equipment and investment properties (Note 3)	375	348
Interest expense on lease liabilities	86	64
Expenses relating to short-term leases and leases of low value items (included in other expenses)	58	57
Total amount recognized in statement of profit & Loss	519	469

(₹ in million)

			(t iii iiiitii oii)
		As at 31 March 2022	As at 31 March 2021
18.	Other non-current financial liabilities		
	(Unsecured considered good unless otherwise stated)		
	Employee related payables* (Refer Note 37)	-	3
			3
	* Payable to Signify Holding B.V. (Holding company)		
<b>19</b> .	Non-current provisions		
	Provision for decommissioning liability (Refer Note 24.2)	36	36
		36	36
20.	Other non-current liabilities		
	Deferred revenue	442	473
		442	473
21.	Trade payables		
	Total outstanding dues of micro enterprises and small enterprises	1,050	993
	Total outstanding dues of creditors other than micro enterprises and small enterprises $\!\!\!^{\ast}$	5,007	6,441
		6,057	7,434

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(₹ in million)

As at	As at
31 March 2022	31 March 2021

Trade payables are non-interest bearing and are normally settled between 0 to 120 days

Trade payables includes acceptances due to others amounting to ₹ 3,633 million (Previous year - ₹ 3,289 million)

\* Includes payables to related parties of ₹ 368 million (Previous year- 935 million). For terms & conditions to related parties (Refer Note 33).

#### Additional disclosure as per Micro, Small and Medium Enterprises Development (MSMED) Act, 2006

The Ministry of Micro, Small and Medium Enterprises has issued an Office Memorandum dated 26 August 2008 which recommends that the Micro and Small Enterprises should mention in their correspondence with their customers the Entrepreneurs Memorandum Number as allocated after filing of the said Memorandum. Accordingly, the disclosures below in respect of the amounts payable to such enterprises as at the reporting date had been made based on information received and available with the Company.

(₹ in million)

	As at 31 March 2022	As at 31 March 2021
- Principal amount due to micro and small enterprises	1,050	993
- interest due on the above amount	-	5
<ul> <li>The amount of interest paid by the buyer in terms of section 16 of the MSMED Act 2006 along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year</li> </ul>	-	-
<ul> <li>The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act 2006.</li> </ul>	-	-
<ul> <li>The amount of interest accrued and remaining unpaid at the end of each accounting year</li> </ul>	-	5
<ul> <li>The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the MSMED Act 2006</li> </ul>	-	-

#### Trade Payables ageing as on March 31, 2022 is as follows

Particulars	Unbilled	Outstanding for following periods from due date of payment				
		Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
Total outstanding dues of micro enterprises and small enterprises	-	1,050	-	-	-	1,050
Total outstanding dues of creditors other than micro enterprises and small	952	3,955	24	20	56	5,007
enterprises	952	5,005	24	20	56	6,057



### Trade Payables ageing as on March 31, 2021 is as follows

Particulars	Unbilled	led Outstanding for following periods from due date of payment			of payment	
		Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
Total outstanding dues of micro enterprises and small enterprises	-	993	-	-	-	993
Total outstanding dues of creditors other than micro enterprises and small enterprises	1,580	4,776	15	28	42	6,441
Спстризез	1,580	5,769	15	28	42	7,434

(₹ in million)

			(< 111 11111111011)
		As at	As at
		31 March 2022	31 March 2021
22.	Other current financial liabilities		
	Unpaid dividend	124	63
	Employee related payables	274	262
		398	325
23.	Other current liabilities		
	Deferred revenue	458	454
	Advance received from customers	153	176
	Statutory dues	374	277
		985	907
24.	Current provisions		
	Provision for employee benefits (Refer note 35)		
	Compensated absences	152	140
	Provident Fund Trust Liability	-	199
	Others (Refer note 24.1)		
	Provision for environmental liability	12	54
	Replacement guarantee	440	455
	Legal and regulatory	383	311
		987	1,159

### Additional disclosure relating to provisions:

### 24.1. Movement in provisions:

(₹ in million)

Particulars	Environmental restoration liability	Decommissioning liability	Replacement guarantee	Legal and regulatory	Contingencies
As at 31 March 2020	109	36	491	326	5
Add: Accruals during the year	31	-	246	39	-
Less: Utilization during the year	(86)	-	(282)	(54)	(5)
As at 31 March 2021	54	36	455	311	_
Add: Accruals during the year			329	134	
Less: Utilization during the year	(42)	-	(344)	(62)	-
As at 31 March 2022	12	36	440	383	

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### 24.2. Nature of provisions:

### (a) Decommissioning liability

Decommission liability is the estimated amount of dismantling and restoration cost that the company expects to incur in the future years on the dismantling of assets and restoring the site to a specified state upon the termination of lease.

### (b) Replacement guarantee

The Company provides for the estimated liability on guarantees given on sale of its products based on past performance of such products. The provision represents the expected cost of replacement and free of charge services and it is expected that the expenditure will be incurred over the guarantee period which usually ranges from 6 months to 24 months.

### (c) Legal and regulatory

The Company has made provision for taxes and duties relating to cases that are pending assessments before Adjudicating Authorities where probable outflow of resources may arise in future which would depend on the ultimate outcome on conclusion of the cases.

### (d) Employee related payables

The Company has made provisions in respect of amounts payable to employees on account of accumulated leaves (leave encashment) and defined benefits payable in respect of provident fund.

### (e) Contingencies

The Company has created provisions in respect of certain claims against the Company in which there is probable outflow of resources.

### (f) Environmental Provisions

The Company has created provisions in respect of probable chances of amount payable for environmental losses to the regulatory authorities as applicable to the Company.

(₹ in million)

		For the year ended 31 March 2022	For the year ended 31 March 2021
25.	Revenue from contract with customers		
	Sale of products	25,157	22,759
	Sale of services	2,739	2,112
	Other operating revenues		
	- Export incentives	38	26
	- Scrap sales	12	111
		27,946	25,008

### **Disaggregate revenue information**

The table below presents disaggregated revenues from contracts with customers by geography, offerings and contract-type for each of our business segments.

Revenue by Market		
Within India	23,316	21,645
Outside India	4,630	3,363
Total	27,946	25,008



(₹ in million)

	For the year ended 31 March 2022	For the year ended 31 March 2021
Timing of Revenue recognition		
Goods transferred at a point in time	25,207	22,896
Services transferred over time	2,739	2,112
Total	27,946	25,008

### **Contract balances**

The following table provides information about contract assets and contracts liabilities from contracts with customers in the current year:

(₹ in million)

	As at 31 March 2022	As at 31 March 2021
Contract assets		
- Trade receivables	2,328	2,423
Contract liabilities		
Deferred revenue - Current	458	454
Deferred revenue - Non Current	442	473
Advances from customers	153	176

### Reconciling the amount of revenue recognised in the statement of profit and loss with the contracted price

(₹ in million)

	For the year ended 31 March 2022	For the year ended 31 March 2021
Revenue as per contracted price	30,022	26,587
Adjustments		
Extended Warranties	(259)	(207)
Sales Return	(547)	(516)
Discount	(1,270)	(856)
Revenue from contract with customers	27,946	25,008

### Performance obligations

### Sale of products:

Performance obligation in respect of sale of goods is satisfied at the point in time when control of the goods is transferred to the customer, generally on delivery of the goods.

### Installation service:

The performance obligation in respect to of installation services is satisfied upon completion of installation and acceptance of customer.

### Warranty obligation:

For certain products, customer has the option to purchase an extension of warranty. Accordingly, a provision for deferral of revenue is made at the time of sale of goods and recognition of revenue. Revenue recognition in future period occurs on straight-line basis over extended warranty contract period. Therefore, accounted for as separate performance obligations to which the Company allocates a portion of the transaction price.



### Schemes:

The Company operates several sales incentive programmes wherein the customers are eligible for several benefits on achievement of underlying conditions as prescribed in the scheme programme such as credit notes. Revenue from contract with customer is presented net of scheme.

### Significant financing component:

In respect of long-term contracts, the transaction price for such contracts is discounted, using the rate that would be reflected in a separate financing transaction between the Company and its customers at contract inception, to take into consideration the significant financing component.

### Significant judgments:

### Significant judgment in determining the timing of satisfaction of performance obligation

The Company exercises judgement in determining whether the performance obligation is satisfied at a point in time or over a period of time.

### Critical judgment in determining the transaction price

Judgement is also required to determine the transaction price for the contract. The estimated amount of variable consideration is adjusted in the transaction price only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur and is reassessed at the end of each reporting period.

For this, Judgment is required in determining the probability and level of discounts that will be granted. The estimate is updated throughout the term of the contract.

(₹ in million)

		For the year ended 31 March 2022	For the year ended 31 March 2021
26.	Other Income		
	Insurance claims	-	2
	Interest income		
	- Bank and other deposits	168	109
	- Income tax Refund	2	11
	- Financial assets at amortized cost	10	10
	Miscellaneous income	45	16
	Reversal of Impairment loss on trade receivables	73	-
		298	148
27.	Cost of materials consumed		
	Opening Stock	399	340
	Add: Purchases	1,797	1,444
	Less: Closing stock	486	399
		1,710	1,385
		42.270	40.004
	Purchases of traded goods	13,279	12,334



(₹ in million)

	Juni 111 7)		
		For the year ended 31 March 2022	For the year ended 31 March 2021
28.	Changes in inventories of finished goods and traded goods		
	Opening inventory		
	- Finished goods	36	31
	- Traded Goods	2,183	2,594
		2,219	2,625
	Closing inventory		
	- Finished goods	76	36
	- Traded Goods	1,976	2,183
		2,052	2,220
	Changes in inventories of finished goods and traded goods	167	405
29.	Employee benefits expense		
	Salaries, wages and bonus	3,822	3,181
	Gratuity expense	44	46
	Contribution to provident and other funds (Refer note 35)	95	79
	Expense on share based incentives (Refer note 37)	92	88
	Staff welfare expenses	108	149
		4,161	3,543
	TI 6 I 6 1 I6 11 2020 (6 I 2 I I I	c	

The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified and the final rules/interpretation have not yet been issued by the Government of India. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.

30.	Finance cost Interest expense on lease liabilities Interest expense others	86 2 88	64 - 64
31.	Depreciation and amortization expense Depreciation/Amortization Depreciation on right of use assets	231 375 <b>606</b>	287 348 <b>635</b>

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(₹ in million)

		(₹ in million)
	For the year ended	For the year ended
	31 March 2022	31 March 2021
2. Other expenses		
Consumption of stores and spares	53	81
Power and fuel	264	263
Packing, freight and transport	566	394
Rent	58	57
Repairs to		
- buildings	33	30
- plant and machinery	31	34
- others	3	20
Insurance	63	52
Rates and taxes	2	1
Travelling and conveyance	178	90
Legal and professional	157	130
Payment to Auditors (Refer note "a" below)	7	6
Advertisement and Publicity	335	176
Information technology and communication	716	779
Impairment loss on trade receivables	-	13
Replacement guarantee	329	246
Technical royalty	1,447	1,310
Management support services	132	122
Loss on sale/ discard of property, plant and equipment (net)	-	39
Corporate Social Responsibility (CSR) expense (Refer note "b"	68	76
below)		70
Foreign exchange loss (net )	27	7
Provision for other receivables	29	-
Miscellaneous expense	387	322
	4,884	4,248
a) Payment to Auditors		<u> </u>
- Audit Fees	5	5
- Tax Audit Fees	1	1
- Other Services	1	0
	7	6
(b) Details of CSR expenditure:		
(I) Gross amount required to be spent by the Company during the year*	68	76
(II) Amount approved by the Board to be spent during the year	68	76
(III) Amount spent during the year on:		
(ii) Construction/ Acquisition of any asset		_
(ii) On purposes other than (i) above	68	76
Total amount spent	68	76
Amount yet to be spent	-	-



### 33 Related party transactions

- (a) Names of companies where control exists:
  - (i) Ultimate holding company
  - (ii) Holding Company

- : Signify N.V.
- : Signify Holding B.V.(earlier known as Philips Lighting Holding B.V.)
- (b) Other related parties with whom transactions have taken place during the period:
  - (i) Fellow Subsidiary Companies
- : Signify North America Corporation (earlier known as Philips Lighting North America Corporation)
- : Signify Netherlands B.V.(earlier known as Philips Lighting B.V.)
- : Signify Luminaires (Chengdu) Co., Ltd.(earlier known as Philips Luminaires (Chengdu) Co., Ltd.)
- : Signify Luminaires (Shanghai) Co., Ltd.(earlier known as Philips Lighting Luminaires (Shanghai) Co., Ltd.)
- : Signify Hong Kong Limited(earlier known as Philips Lighting Hong Kong Ltd)
- : Signify Belgium N.V.(earlier known as Philips Lighting Belgium NV)
- : Signify Poland Sp. z.o.o.(earlier known as Philips Lighting Poland Sp. z o.o.)
- : Signify Singapore Pte. Ltd.(earlier known as Philips Lighting Singapore Pte Ltd)
- : Signify Poland Bielsko Sp. z.o.o.(earlier known as Philips Lighting Bielsko Sp.z.o.o.)
- : Signify Bangladesh Limited(earlier known as Philips Lighting Bangladesh Ltd)
- : Signify Lanka (Private) Limited(earlier known as Philips Lighting Lanka P Ltd)
- : Signify Malaysia Sdn Bhd(earlier known as Philips Lighting Commercial Malaysia Sdn. Bhd)
- : Signify Japan GK(earlier known as Philips Lighting Japan Gk)
- : Signify Commercial (Thailand) Ltd.(earlier known as Philips Electronics (Thailand) Ltd)
- : Signify Philippines, Inc. (earlier known as Philips Electronics & Lighting, Inc)
- : PT. PMA Signify Commercial Indonesia (earlier known as PT. Philips Indonesia)
- : Signify New Zealand Limited(earlier known as Philips New Zealand Ltd)
- : Signify Industry (China) Co., Ltd.(earlier known as Philips Lighting Industry (China) Co., Ltd.)
- : Signify (China) Investment Co., Ltd.(earlier known as Philips Lighting (China) Investment Co., Ltd.)



- : Signify Manufacturing Spain, S.L.(earlier known as Philips Indal S.L.)
- : Signify Electronics Technology (Shanghai) Co., Ltd.(earlier known as Philips Electronics Technology (Shanghai) Co Ltd)
- : Signify Australia Limited(earlier known as Philips Lighting Australia Limited)
- : Signify Taiwan Limited(earlier known as Philips Lighting Taiwan Limited)
- : Signify Vietnam Limited(earlier known as Philips Electronics Vietnam Limited )
- : Signify Egypt LLC(earlier known as Philips Lighting Egypt Llc)
- : Signify Mexico S.A. de C.V.(earlier known as Philips Mexicana SA de CV)
- : Signify Colombiana S.A.S.(earlier known as Philips Lighting Colombiana S.A.S.)
- : Signify Chilena S.A.(earlier known as Philips Lighting Chilena S.A.)
- : Signify Caribbean, Inc.(earlier known as Philips Lighting Caribbean INC)
- : Signify Argentina S.A.(earlier known as Philips Lighting Argentina S.A.)
- : Signify Eurasia LLC(earlier known as Philips Lighting Eurasia LLC)
- : Signify Uruguay S.A.(formally known as Philips Lighting Uruguay S.A.)
- : Signify Commercial South Africa (formally known as Philips South Africa (Proprietary) Limited)
- : Signify France (formally known as Philips France)
- : Dynalite Pty Ltd
- : Signify Maroc SARL
- : Signify Aydinlatma Ticaret A.S.
- : Signify Iluminação Brasil Ltd.
- : Signify International B.V.
- : Pits N.V.
- : Signify Korea Inc
- : Cooper Lighting LLC
- : Cooper Lighting Canada Limited
- : Cooper Lighting Solutions UK Limited
- : Signify Peru S.A.
- : Vari-Lite LLC



### (ii) Key Management Personnel

- (i) Mr. Sumit Padmakar Joshi (Managing Director & Vice Chairman)
- (ii) Mr. Sukanto Aich (Whole-time Director till 21st July 2021)
- (iii) Mr. Dibyendu Raychoudhury (Chief Financial Officer)
- (iv) Mr. Nitin Mittal (Company Secretary)
- (v) Mr. Vikas Malhotra (Whole-time Director w.e.f 23rd July 2021)

### (2) Non- executive directors:

- (i) Mr. Mahesh Srinivasan Iyer (Chairman and Director from 3rd January 2020)
- (ii) Ms. Sangeeta Pendurkar (Independent Director w.e.f 8th December, 2020)
- (iii) Mr. Vinayak Kashinath Deshpande (Independent Director w.e.f 27th April 2016)

The sales to and purchases from related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. For the year ended 31 March 2022, the Company has not recorded any impairment of receivables relating to amounts owed by related parties (31 March 2021: INR Nil).

### (c) Nature of transactions happended during the year

(₹ in million)

	Year ended 31 March 2022			Year ended 31 March 2021				
Description	Holding Company	Fellow Subsidiary Companies	Key Managerial Personnel	Total	Holding Company	Fellow Subsidiary Companies	Key Managerial Personnel	Total
Purchase of Raw Material and Stock-in -trade	-	1,081	-	1,081	-	1,117	-	1,117
Technical Royalty paid	-	1,447	-	1,447	-	1,310	-	1,310
Management support services charge	132	-	-	132	122	-	-	122
Purchase of IT Services	-	432	-	432	-	494	-	494
Reimbursements paid	-	1	-	1	-	-	-	-
Expense on share based incentives	92	-	-	92	88	-	-	88
Sale of Fixed assets	-	-	-	-	-	1	-	1
Sale of products	-	1,891	-	1,891	-	1,283	-	1,283
Sale of Services	486	2,253	-	2,739	343	1,737	-	2,080
Reimbursement received	-	263	-	263	-	22	-	22
Managerial Remuneration								
Mr. Sumit Padmakar Joshi	-	-	71	71	-	-	29	29
Mr. Dibyendu Raychaudhury	-	-	20	20	-	-	11	11
Mr. Nitin Mittal	-	-	12	12	-	-	7	7
Mr. Sukanto Aich	-	-	24	24	-	-	16	16
Mr. Vikas Malhotra	-	-	14	14		-	-	-
Commission to Non-executive directors	-	-						
Mr. Parthasarathi Uma Shankar	-	-	-	-	-	-	1	1
Ms. Vibha Paul Rishi	-	-	-	-	-	-	1	1
Mr. Vinayak Kashinath Deshpande	-	-	2	2	-	-	-	-
Ms. Sangeeta Pendurkar	-	-	1	1	-	-	-	-



(₹ in million)

		Year ended 31 March 2022				Year ended 3	1 March 2021	
Description	Holding Company	Fellow Subsidiary Companies	Key Managerial Personnel	Total	Holding Company	Fellow Subsidiary Companies	Key Managerial Personnel	Total
Sitting fees to Non-executive directors	-	-	-					
Mr. Vinayak Kashinath Deshpande	-	-	0.4	0.4			-	-
Ms. Sangeeta Pendurkar	-	-	0.5	0.5				
Outstandings								
Payable	-	368	-	368	50	885		935
Receivable	-	551	-	551	-	375		375
Key managerial personnel compensation								
(a) short-term employee benefits	-	-	133	133	-	-	63	63
(b) other long-term benefits	-	-	0	0	-	-	0	0
Other short term benefits				-	-	-		-
<ul> <li>Commission to Non executive directors</li> </ul>	-	-	2	2			3	3
- Sitting fees to Non executive directors	-	-	1	1	-	-	1	1

The above mentioned transactions were made on normal commercial terms and conditions and at market rates.

### (d) Balances at the end of the year

Relationship / Name of the related party	Description of the nature of	Value of the transactions*		
	transaction	Year ended 31 March 2022 (₹ in million)	Year ended 31 March 2021 (₹ in million)	
(i) Holding Company				
Signify Holding B.V.(earlier known as Philips Lighting Holding B.V.)	Management support services charge	132	122	
	Sale of Services	486	343	
	Expense on share based incentives	92	88	
(ii) Fellow Subsidiary Companies				
Signify Netherlands B.V. (earlier known as Philips Lighting B.V.)	Purchase of Raw Material and Stock-in -trade	881	584	
Signify Poland Sp. Z o.o.(earlier known as Philips Lighting Poland Sp. z o.o.)	Purchase of Raw Material and Stock-in -trade	138	294	
Signify Netherlands B.V. (earlier known as Philips Lighting B.V.)	Purchase of IT Services	406	483	
Signify Netherlands B.V. (earlier known as Philips Lighting B.V.)	Technical Royalty paid	1,448	1,309	
Signify Netherlands B.V. (earlier known as Philips Lighting B.V.)	Reimbursements paid	1	-	



Relationship / Name of the related party	Description of the nature of	Value of the transactions*		
	transaction	Year ended 31 March 2022 (₹ in million)	Year ended 31 March 2021 (₹ in million)	
Signify Netherlands B.V. (earlier known as Philips Lighting B.V.)	Reimbursement received	219	12	
Signify Hong Kong Limited (earlier known as Philips Lighting Hong Kong Ltd)	Reimbursement received	-	12	
Signify North America Corporation	Reimbursement received		5	
Signify Netherlands B.V. (earlier known as Philips Lighting B.V.)	Sale of products	1,731	900	
Signify Netherlands B.V. (earlier known as Philips Lighting B.V.)	Sale of Services	1,712	1,286	
Cooper Lighting Solutions UK Limited	Sale of Services	498	442	
Signify Poland Sp. z.o.o. (earlier known as Philips Lighting Poland Sp. z o.o.)	Sale of Fixed Assets	-	1	

<sup>\*</sup> Transactions with parties which comprises more than 10% of aggregate value of related party transactions

Outstanding balances at year/period end**	Payable / Receivable	Year ended 31 March 2022 (₹ in million)	Year ended 31 March 2021 (₹ in million)
(i) Holding Company			
Signify Holding B.V.(earlier known as Philips	Payable	-	50
Lighting Holding B.V.)	Receivable		
(ii) Fellow Subsidiary Companies			
Signify Netherlands B.V.	Payable	288	733
(earlier known as Philips Lighting B.V.)			
Signify Netherlands B.V. (earlier known as Philips Lighting B.V.)	Receivable	397	86
Signify Maroc SARL	Receivable	-	53
Cooper Lighting Solutions UK Limited	Receivable	-	137
Cooper Lighting LLC	Receivable	60	-

<sup>\*\*</sup> Balances with parties which comprises more than 10% of aggregate value of related party balances

### 34. Segment information

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker

In accordance with Ind AS 108— Operating Segment, the operating segments used to present segment information are identified on the basis of information reviewed by the Company's management to allocate resources to the segments and assess their performance. An operating segment is a component of the Company that engages in business activities from which it earns revenues and incurs expenses, including revenues and expenses that relate to transactions with any of the Company's other components.

Results of the operating segments are reviewed regularly by the Company's Chief Executive Officer (CEO) who has been identified as the Chief Operating Decision Maker ('CODM'), to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available.



The Company is primarily engaged in manufacturing, trading and distribution of all kinds of lighting and allied products and lighting system solution. Given that the economic environment in which the Company operates is significantly similar and not subject to materially different risks and rewards and all of the activities whether on a stand alone basis or in aggregate do not exceed the quantitative threshold mentioned in Ind AS 108 (Operating Segments), the Company has identified and operates as a single reportable operating segment.

### **Entity wide disclosures**

(₹ in million)

Segment Revenue	Year ended 31 March 2022	Period ended 31 March 2021
Within India	23,316	21,645
Outside India	4,630	3,363

(₹ in million)

Segment Assets	Year ended 31 March 2022	Period ended 31 March 2021
Within India	15,361	18,278
Outside India	551	375

### Information about major customers (from external customers)

During the current year and previous year, no customer constituted more than 10% of the entity's revenue.

### 35. Employee benefits

The Company contributes to the following post-employment defined benefit plans in India.

### (i) Defined Contribution Plans:

The Company makes contributions towards provident fund to a defined contribution retirement benefit plan for qualifying employees. Under the plan, the Company is required to contribute a specified percentage of payroll cost to the retirement benefit plan to fund the benefits.

(₹ in million)

		(
	For the year ended 31 March 2022	For the year ended 31 March 2021
Contribution to Statutory Provident Fund	143	169

### (ii) Defined Benefit Plan:

The Company provides for gratuity for employees in India as per the Payment of Gratuity Act, 1972. Employees who are in continuous service for a period of 5 years are eligible for gratuity. The amount of gratuity payable on retirement/termination is the employees last drawn basic salary per month computed proportionately for 15 days salary multiplied for the number of years of service. The gratuity plan of the company is funded for which the Company makes contributions to Group Gratuity cum Life Assurance Schemes administered by the LIC of India.

Location	Funding Status
Vadodara Light Factory	Funded
Corporate Employees	Funded
Signify Innovation Campus	Funded
Cooper Lighting Solutions	Funded



The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for gratuity were carried out as at 31 March 2022. The present value of the defined benefit obligations and the related current service cost and past service cost, were measured using the Projected Unit Credit Method.

A. Based on the actuarial valuation obtained in this respect, the following table sets out the status of the gratuity plan and the amounts recognized in the Company's financial statements as at balance sheet date:

(₹ in million)

	March 31, 2022	March 31, 2021
Present value of defined benefit obligation	406	387
Fair value of plan assets	414	393
Plan assets / (liability)	8	6

### B. Movement in net defined benefit (asset) liability

The following table shows a reconciliation from the opening balances to the closing balances for net defined benefit (asset) liability and its components:

(₹ in million)

Particulars	Gratuity			(Cili Illianolly			
	31 March 2022			31	31 March 2021		
	Defined	Fair	Net defined	Defined	Fair	Net defined	
	benefit	value	benefit	benefit	value	benefit	
	obligation	of plan	(asset)/	obligation	of plan	(asset)/	
		assets	liability		assets	liability	
Balance as at 1 April	388	394	(6)	345	327	18	
Acquisition / Divestiture	-	-	-	-	10	(10)	
Included in profit or loss							
Current service cost	46	-	46	43	-	43	
Past service credit	-	-	-	(3)	-	(3)	
Interest cost (income)	24	26	(2)	22	22	(0)	
	70	26	44	62	22	40	
Included in OCI							
Remeasurements loss (gain)	-	-	-	-	-	-	
<ul> <li>Actuarial loss (gain) arising from:</li> </ul>							
<ul> <li>demographic assumptions</li> </ul>	(2)	-	(2)	-	-	-	
<ul> <li>financial assumptions</li> </ul>	(8)	-	(8)	(1)	(7)	6	
<ul> <li>experience adjustment</li> </ul>	8	-	8	3	-	3	
	(2)	-	(2)	2	(7)	9	
Other							
Contributions paid by the employer	_	37	(37)	(0)	63	(63)	
Benefits paid	(50)	(42)	(8)	(21)	(21)	-	
·	(50)	(5)	(45)	(21)	42	(63)	
Balance as at 31 March	405	414	(8)	388	394	(6)	

### C. Plan assets

(₹ in million)

	March 31, 2022	March 31, 2021
Funds Managed by Insurer ( investment with insurer)	100%	100%

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### D. Actuarial assumptions

The following were the principal actuarial assumptions at the reporting date (expressed as weighted averages).

(₹ in million)

	March 31, 2022	March 31, 2021
Discount rate	7.00%	6.70%
Expected rate of future salary increase	8.00%	8.00%
Mortality	IALM (2012-14) Ultimate	IALM (2012-14) Ultimate
Withdrawal rate	Mgmt,PIC,VLF: CG,Cooper-16%, VLF: Non- CG-2%	Mgmt,PIC,VLF: CG,Cooper-15%, VLF : Non- CG-2%
Retirement age	EATON (Cooper business), Mgmt, PIC, VLF: CG - 60 years, VLF: Non-CG - 58 years	EATON (Cooper business), Mgmt, PIC, VLF: CG - 60 years, VLF: Non-CG - 58 years

Assumptions regarding future mortality have been based on published statistics and mortality tables.

### E. Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below.

(₹ in million)

	31 March 2022		31 March 2021	
	Increase Decrease		Increase	Decrease
Discount rate (1% movement)	381	435	361	417
Expected rate of future salary increase (1% movement)	434	381	417	361

Although the analysis does not take account of the full distribution of cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumptions shown.

### F. The following payments are expected contributions to the defined benefit plan in future years:

(₹ in million)

	March 31, 2022	March 31, 2021
Within the next 12 months (next annual reporting period)	52	51
Between 2 and 5 years	189	161
Beyond 5 years	159	148
	400	360

### (iii) Other long-term employee benefits:

During the year ended 31 March 2022, the Company has incurred an expense on compensated absences amounting to ₹ 54 million (previous year ₹ 43 million). The Company determines the expense for compensated absences basis the actuarial valuation of plan assets and the present value of the obligation, using the Projected Unit Credit Method.



### (iv) Provident Fund

In accordance with Indian law, eligible employees of Signify Innovations India Limited are entitled to receive benefits in respect of provident fund, a defined benefit plan, in which both employees and the Company make monthly contributions at a specified percentage of the covered employees salary (currently 12% of employees' salary). Employees who have joined on or after 1 April 2016 are part of EPFO set up and old employees who are on rolls on or before 31 March 2016 are part of Philips India PF Trust (erstwhile demerged company's PF trust). The interest rate payable to the members of the trust shall not be lower than the statutory rate of interest declared by the Central Government under the Employees Provident Funds and Miscellaneous Provisions Act, 1952 and shortfall, if any, shall be made good by the Company. The liability in respect of the shortfall of interest earnings of the Fund is determined on the basis of an actuarial valuation.

In the current year the Company has closed the Philips India Provident Fund Trust and settled all its net liability payable as on the closure date i.e. September 9, 2021. The Philips India PF trust has transferred all the contributions to EPFO.

From the current year the company's policy has been changed from defined benefit plan to defined benefit contribution plan.

### Change in the present value of the defined benefit obligation are as follows:

(₹ in million)

Particulars	Provident Fund		
	March 31, 2022	March 31, 2021	
Balance as at 1 April	1,490	1,412	
(1) Current service cost	5	40	
(2) Interest cost	78	89	
(3) Benefits settled	(28)	(141)	
(4) Settlement Gain	(54)		
(5) Actuarial (gain) / loss	(19)	21	
(6) Employees' contribution	7	66	
(7) Transfer in	-	3	
(8) Transfer to RPFC	(1,479)	-	
Balance as at 31 March		1,490	

### Change in the fair value of plan assets are as follows:

(₹ in million)

Particulars	Provident Fund		
	March 31, 2022	March 31, 2021	
Balance as at 1 April	1,292	1,261	
(1) Expected return on plan assets	78	79	
(2) Employer and Employee contribution	125	105	
(3) Transfer in		3	
(4) Benefit payments	(28)	(141)	
(5) Asset gain / (loss)	24	(15)	
(6) Transfer to RPFC	(1,491)	-	
Plan assets as at end of the year	-	1,292	
Surplus		(198)	

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### Principal actuarial assumptions used

(₹ in million)

Particulars	Provident Fund	
	March 31, 2022	March 31, 2021
Economic assumptions		
Discount rate	6.5%	6.5%
Yield on Assets based on the Market Value	8.0%	8.0%
Outstanding term of the liabilities	8.11 years	8.11 years
Interest Rate Guarantee	8.5%	8.5%
Demographic assumptions		
Mortality	IALM (2012-14) Ultimate	IALM (2012-14) Ultimate
Normal Retirement Age	Factory - 58 years, Others - 60 years	Factory - 58 years, Others - 60 years

### 36. Financial instruments - Fair values and risk management

### I. Fair value measurements

A. See out below, is a comparison by class of the carrying amounts and fair value of the Company's financial instruments, other than those with carrying amounts that are reasonable approximations of fair values:

(₹ in million)

	As at 31 M	arch 2022	As at 31 M	arch 2021
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial assets				
Other non-current financial assets	26	26	54	54
Trade receivables	2,328	2,328	2,423	2,423
Cash and Cash equivalents	5,640	5,640	8,703	8,703
Other bank balance	124	124	63	63
Other current financial assets	545	545	241	241
	8,663	8,663	11,485	11,485
Financial liabilities				
Lease Liabilities (current and non-current)	1,079	1,079	1,107	1,107
Other non current financial liabilities	-	-	3	3
Trade Payables	6,057	6,057	7,434	7,434
Other current financial liabilities	398	398	325	325
	7,534	7,534	8,869	8,869



The carrying amounts of trade receivables, cash and cash equivalents, other current financial assets, trade payables, other current financial liabilities and other non-current financial liabilities are considered to be the same as their fair values, due to their short-term nature.

The security deposits (financial assets) being in nature of longterm in nature are discounted and fair valued through profit and loss.

### B. Fair value hierarchy

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are:

- (a) recognised and measured at fair value and
- (b) measured at amortised cost and for which fair values are disclosed in the financial statements

To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the accounting standard. An explanation of each level follows underneath the table.

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

**Level 1**: Level 1 hierarchy includes financial instruments measured using quoted prices.

**Level 2**: The fair value of financial instruments that are not traded in an active market (for example, derivatives) is determined using valuation techniques which maximize the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

**Level 3**: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities.

### Assets and liabilities which are measured at amortized cost for which fair values are disclosed

(₹ in million)

	As at 31 March 2022				
	Level 1	Level 2	Level 3	Total	
Financial assets					
Other non-current financial assets	-	-	26	26	
Trade Receivables	-	-	2,328	2,328	
Cash and Cash equivalents	5,640	-	-	5,640	
Other current financial assets	-	-	669	669	
Total financial assets	5,640		3,023	8,663	
Financial liabilities					
Lease Liabilities	-	-	1,079	1,079	
Other non current financial liabilities	-	-	-	-	
Trade Payables	-	-	6,057	6,057	
Other current financial liabilities	-	-	398	398	
Total financial liabilities			7,534	7,534	



	As at 31 March 2021				
	Level 1	Level 2	Level 3	Total	
Financial assets					
Other non-current financial assets	-	-	54	54	
Trade Receivables	-	-	2,423	2,423	
Cash and Cash equivalents	8,703	-	-	8,703	
Other current financial assets	-	-	305	305	
Total financial assets	8,703		2,782	11,484	
Financial liabilities					
Lease Liabilities	-	-	1,107	1,107	
Other non current financial liabilities	-	-	3	3	
Trade Payables	-	-	7,434	7,434	
Other current financial liabilities	-	-	325	325	
Total financial liabilities			8,869	8,869	

There are no transfers between level 1 and level 2 during the year.

### II. Financial risk management

The Company has exposure to the following risks arising from financial instruments:

- credit risk;
- liquidity risk; and
- market risk

### i. Risk management framework

The Company's board of directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The board of directors has established the Risk framework for developing and monitoring the Company's risk management policies.

The Company's risk management framework is established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management framework is reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company's Audit Committee oversees how management monitors compliance with the Company's risk and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes periodic reviews of company processes and risks, the results of which are reported to the Audit Committee.

### ii. Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers and investments in debt securities.

The carrying amount of financial assets represents the maximum credit exposure.

### Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the factors that may influence the credit risk of its customer base, including the default risk of the industry and country in which customers operate.



An impairment analysis is performed on an individual basis for major customers. In addition, a large number of minor receivables are grouped into homogenous groups and assessed for impairment collectively. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets. The Company evaluates the concentration of risk with respect to trade receivables as low, the trade receivables are located in several jurisdictions and operate in largely independent markets.

The Company establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. Basis the evaluation, the management has determined that there are credit impairment loss on the trade and other receivables.

(₹ in million)

Ageing	Not due	0-30 days	30-60 days	60-90 days	90-120 days	120-180 days	More than 180 days	Total
As at March 31, 2022								
Gross carrying amount (A)	2,237	33	3	10	3	8	181	2,475
Expected credit losses (B)	6	4	-	3	1	4	128	146
Net Carrying amount (A-B)	2,231	29	3	7	2	4	53	2,329
As at March 31, 2021								
Gross carrying amount (A)	2,254	45	33	27	4	3	291	2,657
Expected credit losses (B)	15	18	5	6	1	1	188	234
Net Carrying amount (A-B)	2,239	27	28	21	3	2	103	2,423

### Movement in expected credit loss allowance of financial assets:

(₹ in million)

	As at 31 March 2022	As at 31 March 2021
Balance at the beginning of the year	234	211
Provision/(Reversal) for impairment allowance including expected credit losses	(73)	13
Provision utilized	(16)	10
Balance at the end of the year	145	234

### iii. Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities and the availability of funding through an adequate amount of committed credit facilities to meet obligations when due and to close out market positions. Due to the dynamic nature of the underlying businesses, Company treasury maintains flexibility in funding by maintaining availability under committed credit lines.

Management monitors rolling forecasts of the Company's liquidity position (comprising the undrawn borrowing facilities below) and cash and cash equivalents on the basis of expected cash flows. This is generally carried out at local level in the operating companies of the Company in accordance with practice and limits set by the Company. In addition, the Company's liquidity management policy involves projecting cash flows in major currencies and considering the level of liquid assets necessary to meet these, monitoring balance sheet liquidity ratios against internal and external regulatory requirements and maintaining debt financing plans.



### (a) Financing arrangements

The Company had access to the following undrawn borrowing facilities at the end of the reporting period:

(₹ in million)

	As at 31 March 2022	As at 31 March 2021
Floating rate		
Expiring within one year (bank overdraft and other facilities)	10,551	9,551
	10,551	9,551

### (b) Maturities of financial liabilities

The following are the remaining contractual maturities of financial liabilities at the reporting date. The amounts are gross and undiscounted and exclude the impact of netting agreements.

(₹ in million)

	Carrying				
	Amounts 31 March 2022	0-6 months	6-12 months	1-5 years	More than 5 years
Non-derivative financial liabilities					
Lease Liabilities	1,079	205	191	798	28
Trade payables	6,057	6,057	-	-	-
Other current financial liabilities	398	398	-	-	-
Total non-derivative liabilities	7,534	6,660	191	798	28

(₹ in million)

	Carrying				
	Amounts 31 March 2021	0-6 months	6–12 months	1–5 years	More than 5 years
Non-derivative financial liabilities					
Lease Liabilities	1,107	167	152	768	136
Other non current financial liabilities	3	-		3	-
Trade payables	7,434	7,434	-	-	-
Other current financial liabilities	325	325	-	-	-
Total non-derivative liabilities	8,869	7,926	152	771	136

### Market risk

Market risk is the risk that changes in market prices such as foreign exchange rates and interest rates will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Company uses derivatives (forward contracts) to manage market risks. All such transactions are carried out within the guidelines set by the Risk Management Committee.



### **Currency risk**

The Company is exposed to foreign exchange risk arising from foreign currency transactions, primarily with respect to the USD, and EUR. Foreign exchange risk arises from future commercial transactions and recognized assets and liabilities denominated in a currency that is not the company's functional currency (INR). The risk is measured through a forecast of highly probable foreign currency cash flows.

In respect of other monetary assets and liabilities denominated in foreign currencies, the Company's policy is to ensure that its net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term imbalances.

### Exposure to currency risk

The summary quantitative data about the Company's exposure to currency risk as reported to the management of the Company is as follows:

(₹ in million)

	As at 31 March 2022			As at 31 March 2021		
	USD	EUR	Others	USD	EUR	Others
Non derivative						
Trade receivables	245	693	9	280	117	-
Trade payables	464	25	73	670	50	1
Derivative						
Derivative forward contract	268	-	-	297	-	-
Net statement of financial position exposure	441	718	82	653	167	1

The following significant exchange rates have been applied

(₹ in million)

	Year end spot rates	
	31 March 2022	31 March 2021
USD1	75.80	73.07
EUR1	84.21	85.88

### Sensitivity analysis

A reasonably possible strengthening (weakening) of the INR against all other currencies at 31 March would have affected the measurement of financial instruments denominated in a foreign currency and affected equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant.

(₹ in million)

	Profit or loss	
	Strengthening	Weakening
31 March 2022		
USD (10% movement)	22	(22)
EUR (10% movement)	(67)	67
Others	5	(5)
31 March 2021		
USD (10% movement)	65	(65)
EUR (10% movement)	16	(16)
Others	-	-

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### Sensitivity analysis for fair value risk of forward contracts

(₹ in million)

	Profit or loss	
	Strengthening	Weakening
31 March 2022		
Derivative forward contract (10% movement in USD)	27	(27)
31 March 2021		
Derivative forward contract (10% movement in USD)	30	(30)

### Capital management

The Company monitors capital using a ratio of 'adjusted net debt' to 'adjusted equity'. For this purpose, adjusted net debt is defined as total liabilities, comprising interest-bearing loans and borrowings and obligations under finance leases, less cash and cash equivalents. Adjusted equity comprises all components of equity.

(₹ in million)

	31 March 2022	31 March 2021
Borrowings	-	-
Net debt		
Equity	5,927	7,209
Total capital	5,927	7,209
Gearing ratio	0%	0%

### 37. Employees' Share-based Payments:

### Signify Long-term Incentive Plan

During the year 2017-18 Signify introduced the Long-term Incentive Plan (LTI Plan). Under the Signify LTI Plan, which is equity settled, eligible employees are granted both conditional shares and performance shares of the Group company (Signify N.V.). Conditional shares have a three-year cliff vesting period and will vest if a grantee is still employed with Signify at the vesting date.

Vesting of performance shares is conditional on the achievement of performance conditions measured over a period of three years. The performance condition measurement is based on three measures, Relative Total Shareholder Return (TSR) (25% of the shares), Free Cash Flow (FCF) (25% of the shares), return on capital employed (25% of the shares) Sustainability (25% of the shares). In addition, vesting is conditional to the grantee still being employed with Signify at the vesting date.

For the Board of Management and certain members of senior management, the LTI Plan consists of performance shares only. Shares are conditionally granted annually.

In addition to shares awarded under the Signify LTI Plan, Signify may in individual cases, such as in the hiring process of members of (senior-) management, also grant restricted shares. Restricted shares have either three-year cliff vesting period or vest gradually over the vesting period of one, two or three years.

Under the terms of the employee stock purchase plan (ESPP) established by Signify in the FY 2017-18, employees are eligible to purchase a limited number of Signify shares at discounted prices through payroll withholdings.



### Signify performance shares

TSR performance measurement is a market performance condition.

The fair value of shares granted under TSR is measured based on Monte Carlo simulation. The closing share price at grant date is adjusted for the present value of expected dividends during the vesting period, as participants are not compensated for Signify dividend payouts. Monte Carlo simulation takes into account market conditions expected to impact relative Total Shareholders' Return performance in relation to selected peers.

### **Assumptions used in Monte Carlo Simulation**

### for valuation in %

	FY 2020-21
Risk-free interest rate	(0.7%)
Expected share price volatility	39%

The assumptions were used for these calculations only and do not necessarily represent an indication of Signify management's expectation of future developments for other purposes. Historic volatility was measured over the same timeframe as the simulation period (weighted average 2.6 years).

The amount calculated as an expense for TSR shares is not adjusted for actual performance.

FCF and Sustainability measurements are non-market performance conditions. Fair value of shares granted under FCF and Sustainability conditions equals the closing share price on the grant date, again adjusted for the present value of expected dividends during the vesting period.

The amount calculated as an expense for FCF and Sustainability shares is adjusted for actual performance.

### A summary of Signify performance shares movements as of 31 March, 2022, is presented below:

Particulars	Performance Shares	Weighted average grant-date fair value
Balance as of 1 April 2021	89,360	18.88
Granted	18,120	35.47
Vested	(24,492)	21.20
Forfeited	-	-
Transfer in / (out)	(3,712)	20.99
Vested	203	18.79
Balance as of 31 March 2022	79,479	18.88

### Signify conditional shares

Fair value of conditional shares is determined by subtracting the present value of expected dividends from the closing share price on the grant date as participants are not compensated for Signify dividend payouts.

### A summary of Signify conditional shares movements as of 31 March, 2022, is presented below:

Particulars	Conditional Shares	Weighted average grant-date fair value
Balance as of 1 April 2021	30,476	17.53
Granted	9,050	46.84
Vested	(7,276)	21.70
Forfeited	-	-
Transfer in / (out)	(4,115)	20.95
Balance as of 31 March 2022	28,135	17.53

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### Signify restricted shares

The fair value of restricted shares is equal to the share price on the grant date, as participants are compensated for Signify dividend payouts during the vesting period.

### A summary of Signify Restricted shares movements as of 31 March, 2022, is presented below:

Particulars	Restricted shares	Weighted average grant-date fair value
Balance as of 1 April 2021	-	-
Granted	4,634	47.16
Vested	-	-
Forfeited	-	-
Transfer in / (out)	-	-
Balance as of 31 March 2022	4,634	47.16

Expense recognized on account of "Employee Share-Based Payment" for the period ended 31 March'2022 is ₹ 92 million (Previous year 2021 ₹ 88 million) and corresponding liability is Nil (Previous year ₹ 3 million).

### 38. Contingent liabilities, claims, guarantees and commitments (to the extent not provided for)

### (a) Contingent liabilities

(₹ in million)

	(*				
	Particulars	As at 31 March 2022	As at 31 March 2021		
(i)	Income Tax Act 1961				
	<ul> <li>Income Tax cases contested by Philips India Limited (refer note (a))</li> </ul>	268	252		
(ii)	Indirect Taxes				
	- Excise and sales tax related matters contested by Philips India Limited (refer note b)	1,191	1,330		
	- Excise related matters contested by Signify Innovations India Limited (refer note c)	131	353		

### (iii) Other cases

The MGVCL electricity invoice (Vadodara) for March'22 has Nil outstanding (Previous year 37.81 million) arrears pertaining to the previous years.

Note (a) The Contingent Liability on account of Income Tax cases relating to erstwhile Lighting Business of Philips India Limited (PIL) is estimated at ₹ 268 million (Previous year – ₹ 252 million) out of Common estimated Income Tax Liability of lighting business and other businesses of Philips India Limited in various years. As per the MOU (Memorandum of Understanding) dated 31 March 2016 signed between Philips India Limited and Signify Innovations India Limited (formally known as Philips Lighting India Limited) at the time of demerger of lighting business, the Income Tax cases upto the effective date of demerger shall be contested by Philips India Limited and the amount of liability, if any, upon conclusion of case relating to lighting business shall be payable by Signify Innovations India Limited (formally known as Philips Lighting India Limited) to Philips India Limited on the basis of respective segment turnover (agreed as part of MOU) of relevant years.



Based on the confirmation of Philips India Limited and advise of tax experts, the Company is confident that the economic outflow of resources on account of outcome of these cases is 'possible' only and accordingly, no provision is considered in the financial statements.

Note (b) As per Memorandum of Understanding (MOU) signed at the time of Demerger under Sections 391 to 394 of the Companies Act, 1956 and 2013 amongst Philips India Limited ("Demerged Company" or "Philips India") and the Company wherein it was agreed that all current or potential litigations in relation to Sales Tax/VAT and Service Tax matters pertaining to earlier years shall be contested by Philips India and based upon the outcome of such matters, the Company will be liable to pay Philips India all such liabilities once decided against the Company post conclusion of appellate proceedings, if any.

At the year end, Philips India Limited has intimated the Company about potential liabilities amounting to ₹ 1,191 million (previous year ₹ 1,330 million) in respect of such litigations pertaining to Sales Tax/VAT, service tax and other matters which has been allocated to the Company upto the effective date of de-merger.

Based on the confirmation of Philips India Limited and advise of indirect tax experts, the Company is confident that the economic outflow of resources on account of outcome of these cases is 'possible' only and accordingly, no provision is considered in the financial statements.

Note (c) Sales Tax / VAT / Excise Duty and Goods and Service tax related matters comprises demand from the Indian tax authorities for payment of additional tax in relation to various tax matters. The Company is contesting the demands and the management, including its tax advisors, believe that its position will likely be upheld in the appellate process. No tax expense has been accrued in the Ind AS financial statements for the tax demand raised (except for provisioning of liability on account of demand relating to pending C &F Forms to be submitted where the Company believes liability could arise in the near future). The management believes that ultimate outcome of these proceedings will not have a material adverse effect on the Company's financial position and results of operations. Further, the Company does not foresee any liability to be paid in the near future.

The company has deposited the requisite amounts with the appropriate authorities wherever the litigation in respect to above cases.

### (b) Contract Performance bank guarantees

The Company has given contract performance bank guarantees amounting to ₹ 2,660 million (Previous year - ₹ 3,087 million). No contract performance bank guarantees has been invoked in the past three years.

### (c) Commitments

(i) Estimated amount of contracts remaining to be executed on capital account and not provided for - ₹ 218 million (As at 31 March 2021 - ₹ 51 million).

### (d) Contingent assets

There are no contingent assets of the Company as at the year ended 31 March 2022 (As at 31 March 2021 - Nil).



### 39. Earnings per share

Basic and Diluted EPS amounts are calculated by dividing the profit for the year attributable to equity holders of the company by the weighted average number of Equity shares outstanding during the year.

Calculation of earnings per share	For the year ended 31 March 2022	For the year ended 31 March 2021
Number of shares at the beginning of the year	57,517,242	57,517,242
Total number of equity shares outstanding at the end of the year	57,517,242	57,517,242
Weighted average number of equity shares outstanding during the year	57,517,242	57,517,242
Profit after tax attributable to equity share holders (₹ in million)	2,319	2,675
Basic and diluted earnings per share (in ₹)	40.32	46.51

### 40. Ratios

Par	ticulars	Numerator	Denominator	March 31,2022	March 31,2021	% Change
(a)	Current Ratio	Current Assets	<b>Current Liabilities</b>	1.44	1.51	-4.73%
(b)	Return on Equity Ratio	Net Profit after Taxes	Average Shareholder's Equity	0.1	0.1	-19.45%
(c)	Inventory turnover ratio	Cost of Goods Sold	Average Inventory	1.5	1.3	16.05%
(d)	Trade Receivables turnover ratio	Net credit sales = Gross credit sales - sales return	Average Trade Receivable	2.9	2.5	15.84%
(e)	Trade payables turnover ratio	Net credit purchases = Gross credit purchases - purchase return	Average Trade Payable	0.6	0.6	-0.81%
(f)	Net capital turnover ratio*	Net Sales=Total Sales-Sales return	Current Assets- Current Liabilities	7.3	4.8	50.11%
(g)	Net profit ratio	Net Profit	Net Sales	0.1	0.1	-22.43%
(h)	Return on Capital employed	Earnings before interest & taxes	Capital Employed= Tangible Net Worth +Total Debt+Deferred Tax Liability	0.3	0.3	1.90%

<sup>\*</sup> Revenue growth along with higher efficiency on working capital improvement has resulted in an improvement in the ratio.



### 41. Dividend paid and proposed

(₹ in million)

	As at 31 March 2022	As at 31 March 2021
Dividends on equity shares declared and paid:		
Final dividend for the year ended on March 31,2022 (for the year ended March 31,2021: $\stackrel{?}{\sim}$ 62.5 per share )	3,595	431
Interim dividend for the year ended on March 31, 2022 $\textcircled{a}$ ₹ 37.5 per share* (for the year ended March 31,2021: Nil)	2,157	_
	5,752	431
Proposed dividends on Equity shares:		
Proposed dividend for the year ended on 31 March 2022 Nil (PY 62.5 per share for March 31,2021)	-	3,595
		3,595

Proposed dividends on equity shares are subject to approval at the annual general meeting and are not recognised as a liability as at 31 March.

### 42. Exceptional Items:

### Voluntary retirement scheme for early retirement of existing employees

(a) In the current year, the company has made payment of ₹ 199 million (previous year ₹ 33 million) towards voluntary retirement scheme which has been presented as exceptional item in the statement of profit and loss.

### Assets classified as held for sale

(b) In earlier years, the management of the Company resolved to shut down it's Mohali CFL plant and classified the assets pertaining to Mohali plant as asset held for sale which comprises Land & Building of ₹ 208 million. In the previous year, the company was able to identify the buyer and entered into the agreement to sell the Land & Building for a sale consideration of ₹ 1,100 million. The overall sale transaction resulted into net gain of ₹ 916 million and it has been presented under exceptional items in statement of profit and loss.

### 43 Other Statutory Information

- (i) The company does not have any Benami property, where any proceeding has been initiated or pending against the Group for holding any Benami property.
- (ii) The company does not have any transactions with companies struck off.
- (iii) The company does not have any charges or satisfaction which is yet to be registered with ROC beyond the statutory period,
- (iv) The company has not traded or invested in Crypto currency or Virtual Currency during the financial year.
- (v) The company has not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:
  - (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company (Ultimate Beneficiaries) or

<sup>\*</sup> Subsequent to the year end, the company had declared an interim dividend @ 37.5 per share for 57,517,242 shares amounting to ₹ 2,157 million in its board meeting held on May 30th, 2022 in pursuant to the provisions of the Companies Act, 2013 and the same has been paid on June 27, 2022.



- (b) provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries
- (vi) The company has not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the company shall:
  - (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or
  - (b) provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries,
- (vii) The company has not done any such transaction which is not recorded in the books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961.
- 44. Consequent to the uncertainties caused due to continuation of pandemic, the Company has prepared cash flow projections and also, assessed the recoverability of receivables, inventories and other financial and non-financial assets, and factored assumptions used in annual impairment testing of intangible assets. On the basis of this evaluation and current indicators of future economic conditions, the Company expects to recover the carrying amount of these assets and does not anticipate any impairment to these financial and non financial assets. The situation is changing rapidly giving rise to inherent uncertainty around the extent and timing of the potential future spread of the COVID-19. However, the Company will continue to closely monitor any material changes to future economic conditions, required, if any.
- 45. Previous year figures have been regrouped / reclassified to conform the current year's groupings/ classification.

### As per our report of even date attached

### For S.R. Batliboi & Co. LLP

**Chartered Accountants** 

ICAI Firm Registration No. 301003E/E300005

### **Per Amit Yadav**

Partner

Membership No. 501753

Place: Gurugram
Date: 29th June 2022

### For and on behalf of Signify Innovations India Limited

### Sumit Padmakar Joshi

Vice-Chairman, Managing Director and CEO

(DIN: 07018906)

### Dibyendu Raychaudhury

Chief Financial Officer

Place: Gurugram
Date: 29th June 2022

### Vikas Malhotra

Whole Time Director

(DIN: 09253036)

### Nitin Mittal

Company Secretary (M. No. - 7044)



NOTES



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1	NOTES



### **Registered Office**

Signify Innovations India Limited PS ARCADIA CENTRAL, 3A, 3rd floor, 4A, Abanindranath Thakur Sarani (Camac Street), Kolkata — 700 017, India Tel: +91 7303084237

### **Corporate Office**

Signify Innovations India Limited 9th Floor, DLF – 9B, DLF Cyber City, DLF Phase – 3, Gurugram 122002 Tel: +91 7303084234

### **Northern Region**

Signify Innovations India Limited 9th Floor, DLF – 9B, DLF Cyber City, DLF Phase – 3, Gurugram 122002

### **Eastern Region**

Signify Innovations India Limited PS ARCADIA CENTRAL, 3A, 3rd floor, 4A, Abanindranath Thakur Sarani (Camac Street), Kolkata – 700 017, India

### **Western Region**

Signify Innovations India Limited Boomerang, B2 Wing, 5th Floor, Unit No. 506, Chandivali Farm Road, Near Chandivali Studio, Andheri (East) Mumbai-400 072.

### **Southern Region**

Signify Innovations India Ltd Sunny Side, 3rd Floor, Block C, Shafee Mohammed Rd, Off Greams Road, Chennai, Tamil Nadu 600008, India

### **Factory**:

### Vadodara:

Signify Innovations India Limited Kural Village, Padra-Jambusar Road Taluka Padra, Vadodara - 391403 Gujarat

### **Other Centers & Offices:**

### Bangalore:

Signify Innovations India Limited Signify Innovations Lab 5th Floor, Green Heart Building MFAR Phase IV, Manyata Tech Park Nagavara, Bangalore – 560045

### Bangalore:

Signify Innovations India Limited Unit D & E, 13th Floor, Madhavan North Avenue, Block-M2, Manyata Embassy Business park, Nagavara, Bengaluru- 560045

### Noida:

Signify Innovations India Limited C-46/47, Sector-57, Noida- 201301, UP

### Pune:

Signify Innovations India Limited Division - "Cooper Lighting Solution" 'Quadra 1", 4th Floor, Survey No. 238/239, Hadapsar, Taluka Haveli, Pune – 411028







Home lighting



# Beauty that moves you

Philips home lighting

Make your world sparkle with our exquisite range of chandeliers.









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